

IN THE UNITED STATES DISTRICT COURT FOR THE  
EASTERN DISTRICT OF VIRGINIA  
ALEXANDRIA DIVISION

SANDY SPRING BANK, )  
Plaintiff, )  
 )  
v. ) Case No. 1:09CV23 (GBL)  
 )  
ADVANCED SYSTEM SERVICES, CORP., )  
FUTURE BUSINESS SERVICES, CORP., )  
and, JEAN AGBEY )  
Defendants. )

**MEMORANDUM ORDER**

THIS MATTER is before the Court on Defendants Advanced System Services, Inc. ("ASSI"), Future Business Services, Corp. ("FBS"), and Jean Agbey's, Motion to Dismiss Plaintiff's Complaint under Federal Rules of Civil Procedure 12(b)(1) and 12(b)(3) for lack of subject matter jurisdiction and improper venue. This case concerns the parties' dispute over jurisdiction and venue in the Eastern District of Virginia based on the language in a forum selection clause in a Promissory Note and Business Loan Agreement between the parties. The issue before the Court is whether the forum selection clause in the Promissory Note and Business Loan Agreement between Plaintiff and Defendants was permissive or mandatory, and if permissive, whether this Court has subject matter jurisdiction over the claim and whether venue is proper in the Eastern District of

Virginia. The Court denies Defendants' Motion to Dismiss because the Consent to Jurisdiction clause does not provide exclusive jurisdiction in Maryland and instead contains a permissive forum selection clause. Therefore, venue is proper in the Eastern District of Virginia as Plaintiff is a citizen of Maryland, the three defendants are citizens of Virginia, and all the defendants either reside, or have their principal place of business, in the Eastern District of Virginia.

#### **I. BACKGROUND**

Plaintiff, Sandy Spring Bank ("Bank"), is a Maryland banking corporation with its principal place of business in Maryland. Defendants, ASSI and FBS, are Virginia corporations with their principal places of business in Fairfax County, Virginia, and Defendant Jean Agbey is an individual who lives in Fairfax County, Virginia. On, or around, June 5, 2007, the Bank provided a \$200,000 loan to ASSI. ASSI executed a Promissory Note, a Business Loan Agreement, and a Commercial Security Agreement with Sandy Spring Bank. The Promissory Note and Business Loan Agreement contain identical Consent to Jurisdiction provisions stating:

Borrower irrevocably submits to the Jurisdiction of any state or federal court sitting in the State of Maryland of any suit[, ] action or proceeding arising out of or regarding to this Note. Borrower irrevocably waives to the fullest extent permitted by law any objection that Borrower may have now or

hereafter have to the laying of venue of any such suit[,] action or proceeding brought in any such court and any claim that any such suit[,] action or proceeding brought in any such court has been brought in an inconvenient forum. Final judgment in any such suit[,] action or proceeding brought in any such court shall be conclusive and binding upon Borrower and may be enforced in any court in which Borrower is subject to jurisdiction by suit upon such judgment that service of process is effected upon Borrower as provided in this Note or as otherwise permitted by applicable law.

Additionally, the Promissory Note and Business Loan Agreement contain Governing Law provisions stating that the loan and agreement are governed by Maryland law to the extent that it is not preempted by federal law. The Commercial Security Agreement states:

With respect to procedural matters related to the perfection and enforcement of Lender's rights against the Collateral this Agreement will be governed by federal law applicable to Lender and to the extent not preempted by federal law the laws of the Commonwealth of Virginia. In all other respects this Agreement will be governed by federal law applicable to Lender and to the extent not preempted by federal law the laws of the State of Maryland without regard to its conflicts of law provisions. However if there ever is a question about whether any provision of this Agreement is valid or enforceable the provision that is questioned will be governed by whichever state or federal law would find this provision to be valid and enforceable. The loan transaction that is evidenced by the Note and this Agreement has been applied for considered approved and made and all necessary loan documents have been accepted by Lender in the State of Maryland.

Furthermore, on June 5, 2007, FBS and Agbey each executed Commercial Guaranties under which they agreed to guarantee the

"full and punctual payment and satisfaction of the Indebtedness of [ASSI] to [Sandy Spring Bank] and the performance and discharge of all [ASSI's] obligations under the [Promissory] Note and the Related Documents." On December 11, 2008, the Bank sent a letter to Defendants to inform them that ASSI was in default on payment on the Promissory Note. The Bank subsequently brought this action against Defendants, ASSI, FBS, and Agbey, pursuant to the default provisions of the Promissory Note and Guaranties. Defendants filed a Motion to Dismiss alleging lack of subject matter jurisdiction and improper venue.

## II. DISCUSSION

### A. Standard of Review

Federal Rule of Civil Procedure 12(b)(1) allows a defendant to move for dismissal when the court lacks jurisdiction over the subject matter of the action. FED. R. CIV. P. 12(b)(1). In considering a 12(b)(1) motion to dismiss, the burden is on the plaintiff to prove that federal subject matter jurisdiction is proper. See *United States v. Hays*, 515 U.S. 737, 743 (1995) (citing *McNutt v. General Motors Acceptance Corp.*, 298 U.S. 178, 189 (1936)); *Adams v. Bain*, 697 F.2d 1213, 1219 (4th Cir. 1982). A 12(b)(1) motion to dismiss may attack the existence of subject matter jurisdiction over the case apart from the pleadings. See e.g., *White v. CMA Constr. Co., Inc.*, 947 F.Supp. 231, 233

(E.D.Va.1996); *Mortensen v. First Fed. Sav. and Loan Ass'n*, 549 F.2d 884, 891 (3d Cir.1977); see also *Williams v. United States*, 50 F.3d 299, 304 (4th Cir. 1995) (citing *Mortensen*, 549 F.2d at 891). In such a case, the trial court's "very power to hear the case" is at issue. *Mortensen*, 549 F.2d at 891. The district court is then free to weigh the evidence to determine the existence of jurisdiction. *Adams*, 697 F.2d at 1219. "No presumptive truthfulness attaches to the plaintiff's allegations, and the existence of disputed material facts will not preclude the trial court from evaluating for itself the merits of jurisdictional claims." *Mortensen*, 549 F.2d at 891.

Federal Rule of Civil Procedure 12(b)(3) allows a defendant to move for dismissal of a claim based on improper venue. FED. R. Civ. P. 12(b)(3). Motions to dismiss based on forum-selection clauses should be treated as motions to dismiss under 12(b)(3). *Sucampo Pharm., Inc., v. Astellas Pharma, Inc.*, 471 F.3d 544, 550 (4th Cir. 2006). After a defendant objects to venue under 12(b)(3), a plaintiff bears the burden of establishing the venue is proper. See *Bartholomew v. Va. Chiropractors Ass'n, Inc.*, 612 F.2d 812, 816 (4th Cir.1979), overruled on other grounds by *Ratino v. Med. Serv. of D.C.*, 718 F.2d 1260 (4th Cir.1983). When the court does not hold an evidentiary hearing, the plaintiff needs to only make a *prima facie* showing of venue.

*Mitrano v. Hawes*, 377 F.3d 402, 405 (4th Cir.2004). The district court is then free to dismiss the case if venue is not proper in the court in which the case was filed. FED. R. CIV. P. 12(b)(3).

## **B. Analysis**

### *i. The Forum Selection Clauses are Permissive because they lack obligatory language.*

The Court holds that the forum selection clause is permissive because it does not contain any language mandating jurisdiction in Maryland. Since the clause does not have any specific language excluding jurisdiction outside of Maryland, it merely confers jurisdictions in Maryland without making it exclusive. See *IntraComm Inc., v. Bajaj*, 492 F.3d 285, 290 (4th Cir. 2007) ("[A]n agreement conferring jurisdiction in one forum will not be interpreted as *excluding* jurisdiction elsewhere unless it contains specific language of exclusion.") (quoting *John Boutari & Son, Wines & Spirits, S.A. v. Attiki Imp. and Distrib., Inc.*, 22 F.3d 51, 53 (2d Cir. 1994)). Several circuit courts have analyzed the scope of mandatory and permissive forum selection clauses, holding that mandatory clauses require that litigation be in a designated forum, whereas "permissive forum selection clauses authorize jurisdiction in a designated forum, but do not prohibit litigation elsewhere." *K & V Scientific Co. v. BMW*, 314 F.3d

494, 498 (10th Cir. 2002) (quoting *Excell, Inc. v. Sterling Boiler & Mech., Inc.*, 106 F.3d 318, 321 (10th Cir. 1997)); *Ocwen Orlando Holdings Corp. v. Harvard Prop. Trust, LLC*, 526 F.3d 1379, 1381 (11th Cir. 2008). In this case, the language in the Consent to Jurisdiction clause, “[b]orrower irrevocably submits to the Jurisdiction of any state or federal court sitting in the State of Maryland” is not mandatory because it does not contain obligatory language, thereby suggesting that non-Maryland courts are not excluded from having jurisdiction. See *K & V Scientific Co.*, 314 F.3d at 499 (“[W]here venue is specified with mandatory or obligatory language, the clause will be enforced; where only jurisdiction is specified, the clause will generally not be enforced unless there is some further language indicating the parties’ intent to make venue exclusive”) (quoting *Paper Express, Ltd. v. Pfankuch Maschinen GmbH*, 972 F.2d 753, 757 (7th Cir. 1992)); see also *Phillips v. Audio Active Ltd.*, 494 F.3d 378, 386 (2d Cir. 2007) (finding the forum selection clause mandatory because its language “are to be brought” is obligatory).

Furthermore, the language “irrevocably submits to the jurisdiction” does not clearly indicate that the Bank and Defendants intended for Maryland to be the *only* forum for litigation, and therefore the clause should be construed as a

permissive forum clause. In *S&D Coffee Inc., v. GEI Autowrappers*, the court concluded that the language "both parties shall submit to the jurisdiction of the English courts" did not indicate that England had exclusive jurisdiction because, although the term "shall" is mandatory, the court found that there needed to be more explicit language in the clause stating that jurisdiction was exclusive. 995 F. Supp. 607, 610 (M.D.N.C. 1997). Additionally, the forum selection clause is most appropriately categorized as a hybrid clause because while it does not place mandatory limitations upon both parties, it provides for permissive jurisdiction in Maryland, and jurisdiction becomes mandatory upon Defendants if they are sued in Maryland. See *Ocwen Orlando Holdings Corp.*, 526 F.3d at 1381 (finding that the forum selection clause was a hybrid, in that the first portion of the clause was permissive because a party did not need to bring a suit in Orange County, Florida, but if the suit was brought there, the defendant had to submit to the jurisdiction).

Finally, the Governing Law provision has little impact in determining whether jurisdiction is obligatory in Maryland because, generally, choice of law clauses do not indicate parties' intentions with regard to jurisdiction. See *K & V Scientific Co.*, 314 F.3d at 501 ("[T]he parties' choice of law

provision (even assuming that it is binding and controls all of plaintiff's claims) appears to carry little, if any, weight in determining whether the parties' forum selection clause was intended as mandatory or permissive." ). Moreover, since forum clauses involve procedural issues and choice of law clauses are substantive, federal law, not choice of law provisions, should determine whether a forum clause is mandatory or permissive. *Phillips*, 494 F.3d at 384-85. The Court finds that the forum selection clause is permissive because the phrase, "borrower irrevocably submits," lacks obligatory language, thereby indicating that jurisdiction is not exclusive in Maryland and that the Bank may litigate their claim in Virginia.

ii. *Jurisdiction and Venue are Proper in this Court under 28 U.S.C. § 1332(a) & § 1391(a) (1)*

The district court has subject matter jurisdiction over this action because the amount in controversy exceeds \$75,000, and because there is diversity of citizenship. 28 U.S.C. § 1332(a). Furthermore, venue is proper in the Eastern District of Virginia because Defendant Agbey resides in this judicial district, and Defendants ASSI and FBS have their principal places of business in this judicial district. 28 U.S.C. § 1391(a) (1). Hence, this Court denies Defendants' Motion to Dismiss because the Consent to Jurisdiction clause lacks clear and explicit language stating that jurisdiction is exclusive in

