# Exhibit 3

### **DICKSTEINSHAPIROLLP**

1825 Eye Street NW | Washington, DC 20006-5403 TEL (202) 420-2200 | FAX (202) 420-2201 | dicksteinshapiro.com

March 15, 2012

#### Via E-mail

David Perlson, Esq. Quinn Emanuel Urquhart & Sullivan, LLP 50 California Street, 22nd Floor San Francisco, CA 94111

Cortney S. Alexander, Esq.
Finnegan, Henderson, Farabow, Garrett &
Dunner, LLP
3500 SunTrust Plaza
303 Peachtree Street, NE
Atlanta, GA 30308

Re: Defendants' Proposed Claim Terms to be Construed

#### Dear Counsel:

The Rule 16(b) Scheduling Order for this case makes clear that "the Court will construe no more than ten (10) terms." Order at 5 (emphasis in original). I/P Engine proposed 4 terms to be construcd ("scanning a network", "informon", "relevance", and "combining"); defendants also included those four terms in their list. Defendants additionally identified more than 30 additional limitations for potential construction. I/P Engine believes that defendants' list of claim terms is unfocused, duplicative, reflects a lack of analysis, and fails to comply with the spirit of the Court's Scheduling Order. It is unreasonable for the parties to exchange constructions for more than 30 terms or phrases when the Court has expressly limited its construction to 10 terms. I/P Engine proposes that, in addition to the 4 terms that all parties have agreed upon for construction, defendants identify 6 additional claim limitations by no later than 5 p.m. EDT tomorrow, Friday, March 16, 2012.

## **DICKSTEIN**SHAPIROLLP

David Perlson, Esq. Cortney S. Alexander, Esq. March 15, 2012 Page 2

We further note that defendants did not identify any limitations to be construed under Section 112(6), as expressly required by the Rule 16(b) Order, and thus defendants have waived any rights to seek any means-plus-function constructions.

We remain willing to meet and confer on these issues.

Best regards,

Charles J. Monterio Jr.

(202) 420-5167

MonterioC@dicksteinshapiro.com

CJM/

cc: Stephen E. Noona

David Bilsker

Kenneth W. Brothers Jeffrey K. Sherwood

DeAnna Allen