EXHIBIT J

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June 8, 2012

Charles Monterio monterioc@dicksteinshapiro.com

Re: <u>I/P Engine, Inc. v. AOL, Inc. et al.</u>

Dear Charles:

I write in response to your June 5 and June 6 letters. I have responded under separate cover to your points related to the production of Defendants' documents.

Please let us know whether Mr. Berger is available for deposition the week of July 2-6. We have been very accommodating of Plaintiff's requests to take the Defendants' depositions in June, and would appreciate it if you similarly approached discovery scheduling in the spirit of cooperation. If Mr. Berger is not available earlier, then we will go forward with his deposition on July 11.

Contrary to your assertion, I/P Engine is not "entitled to notice and depose any fact witness it desires." Until Plaintiff served its deposition notice of Mr. Cook, the parties had been operating under the terms of the draft stipulation, which limits Plaintiff to 30(b)(6) liability and damages depositions, and depositions of fact witnesses disclosed in Defendants' initial disclosures. You have rejected our offer to compromise made in my May 31 letter. To the extent that Plaintiff does not wish to abide by the terms of the agreement or our proposed compromise, the Federal Rules of Civil Procedure apply, and Plaintiff is limited to 10 depositions before it must seek leave of court. F.R.C.P. 30(2)(A)(i).

The dates we have offered for Mr. Cook's deposition are reasonable. Dates are limited not only by Mr. Cook's availability, but also by the availability of our attorneys, who will be defending six depositions noticed by I/P Engine in the coming three weeks. In contrast, we requested

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With respect to Liability Topic Nos. 14-17 to IAC, Target, and Gannett, Liability Topic Nos. 16-18 to Google, Damages Topic Nos. 10-11 to IAC, Target, and Gannett, and Damages Topic Nos. 17-18 to Google, the statement in my May 31 letter means that we will not be providing witnesses to testify as to the contention portions of these topics, for the reasons outlined in that and previous correspondence. We have provided answers to these questions in response to Plaintiff's contention interrogatories, and to the extent necessary, will supplement these responses in a timely fashion, including after the court issues its Markman order and after Plaintiff supplements its infringement contentions on July 2.

Regarding Damages Topic No. 2, Google stands by its objection that this topic is unintelligible, vague, and ambiguous. Discussions with Plaintiff have failed to illuminate what Plaintiff means by "percentage of total search advertising results." To the extent that Plaintiff means all search advertising results in the world, on all search systems, it is unclear how Google could have such information, or how such information is relevant or reasonably likely to lead to the discovery of admissible evidence.

With respect to the deposition of Mr. Alferness, you state that I/P Engine is entitled to seven hours for each noticed 30(b)(6) deposition. That is incorrect; under Plaintiff's logic, a party could serve each 30(b)(6) topic in a different notice and claim that it is entitled to hundreds of hours of deposition time. In addition, Plaintiff has known since my April 23 email that Mr. Alferness is the designee for topics in the "liability" and "damages" notices (some of which overlap between notices), but has only raised this issue now. As we have stated, Mr. Alferness is available for seven hours of deposition, as a 30(b)(6) witness and in his personal capacity, on June 21 and there should be no reason Plaintiff cannot complete his deposition in that timeframe.

As always, we remain willing to meet and confer to resolve any discovery issues, and hope that you similarly remain willing to work together on these issues in a timely and efficient manner.

Sincerely,

Jen Ghaussy

cc: IPEngine@dicksteinshapiro.com QE-IPEngine@quinnemanuel.com