UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA NORFOLK DIVISION

I/P ENGINE, INC.

Plaintiff,

v.

Civil Action No. 2:11-cv-512

AOL, INC., et al.,

Defendants.

GOOGLE INC.'S MOTION TO COMPEL PLAINTIFF TO PRODUCE DOCUMENTS

Defendant Google Inc. ("Google"), by counsel, respectfully moves this Court for an order compelling Plaintiff I/P Engine, Inc. ("Plaintiff") to produce the relevant, responsive, nonprivileged documents it has improperly withheld: (1) all documents provided by Innovate/Protect, Inc. to potential investors that concern the patents-in-suit and this litigation; (2) the consulting agreement between Dickstein Shapiro LLP ("Dickstein Shapiro") and Donald Kosak; (3) all documents of Andrew K. Lang responsive to Google's requests for production (and, to the extent that any such documents have not been maintained or no longer exist, to provide an explanation for their destruction); and (4) all documents related to Dickstein Shapiro's pre-litigation involvement in offers to sell the patents-in-suit, negotiations related to the patentsin-suit, and the actual sale of the patents-in-suit from Lycos, Inc. to Plaintiff. The grounds and authorities in support of this motion are set forth in the accompanying Brief in Support of Google's Motion, the Declaration of Jennifer Ghaussy in Support of Google's Motion, and the associated Exhibits. A proposed order is attached as **Exhibit 1.** DATED: August 14, 2012

/s/ Stephen E. Noona Stephen E. Noona Virginia State Bar No. 25367 KAUFMAN & CANOLES, P.C. 150 West Main Street, Suite 2100 Norfolk, VA 23510 Telephone: (757) 624.3000 Facsimile: (757) 624.3169 senoona@kaufcan.com

<u>/s/David A. Perlson</u> David A. Perlson David Bilsker QUINN EMANUEL URQUHART & SULLIVAN, LLP 50 California Street, 22nd Floor San Francisco, California 94111 Telephone: (415) 875-6600 Facsimile: (415) 875-6600 Facsimile: (415) 875-6700 davidbilsker@quinnemanuel.com davidperlson@quinnemanuel.com Attorneys for Defendant Google Inc.

CERTIFICATE OF CONSULTATION

In accordance with Local Rule 37(e), I certify that counsel conferred in good faith to

resolve this dispute prior to the filing of the present motion. Counsel's meet-and-confer efforts

are set forth above, and included telephonic meet and confers on July 19 and August 2, 2012.

s/ David A. Perlson

David A. Perlson David Bilsker QUINN EMANUEL URQUHART & SULLIVAN, LLP 50 California Street, 22nd Floor San Francisco, California 94111 Telephone: (415) 875-6600 Facsimile: (415) 875-6700 davidbilsker@quinnemanuel.com davidperlson@quinnemanuel.com

CERTIFICATE OF SERVICE

I hereby certify that on August 14, 2012, I will electronically file the foregoing with the

Clerk of Court using the CM/ECF system, which will send a notification of such filing (NEF) to

the following:

Jeffrey K. Sherwood Kenneth W. Brothers DICKSTEIN SHAPIRO LLP 1825 Eye Street NW Washington, DC 20006 Telephone: (202) 420-2200 Facsimile: (202) 420-2201 sherwoodj@dicksteinshapiro.com brothersk@dicksteinshapiro.com

Donald C. Schultz W. Ryan Snow Steven Stancliff CRENSHAW, WARE & MARTIN, P.L.C. 150 West Main Street, Suite 1500 Norfolk, VA 23510 Telephone: (757) 623-3000 Facsimile: (757) 623-5735 dschultz@cwm-law.cm wrsnow@cwm-law.com sstancliff@cwm-law.com

Counsel for Plaintiff, I/P Engine, Inc.

Stephen E. Noona Virginia State Bar No. 25367 KAUFMAN & CANOLES, P.C. 150 West Main Street, Suite 2100 Norfolk, VA 23510 Telephone: (757) 624-3000 Facsimile: (757) 624-3169 senoona@kaufcan.com

Counsel for Google Inc., Target Corporation, IAC Search & Media, Inc., AOL Inc. and Gannet Co., Inc.

Robert L. Burns FINNEGAN, HENDERSON, FARABOW, GARRETT & DUNNER, LLP Two Freedom Square 11955 Freedom Drive Reston, VA 20190 Telephone: (571) 203-2700 Facsimile: (202) 408-4400

Courtney S. Alexander FINNEGAN, HENDERSON, FARABOW, GARRETT & DUNNER, LLP 3500 SunTrust Plaza 303 Peachtree Street, NE Atlanta, GA 94111 Telephone: (404) 653-6400 Facsimile: (415) 653-6444

Counsel for Defendant AOL, Inc.

/s/ Stephen E. Noona_

Stephen E. Noona Virginia State Bar No. 25367 KAUFMAN & CANOLES, P.C. 150 West Main Street, Suite 2100 Norfolk, VA 23510 Telephone: (757) 624.3000 Facsimile: (757) 624.3169 <u>senoona@kaufcan.com</u>