## **EXHIBIT A**

## UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA NORFOLK DIVISION

CONFIDENTIAL PURSUANT TO PROTECTIVE ORDER

VIDEOTAPED DEPOSITION OF ALEXANDER R. BERGER

New York, New York

Wednesday, July 11, 2012

9:05 a.m.

Reported by: Elizabeth M. Kondor, CCR, CLR

Job No. CS406462

18 referring to patents.

19 Were there any specific patents you were 0. 20 interested in purchasing?

Α. Yes.

> Q. And what were those patents?

23 Α. Those were patents that were owned by

24 Lycos.

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Q. How did you first learn about the patents

- 1 ALEXANDER R. BERGER 7/11/2012
- that were owned by Lycos?
- A. I --
- MS. ALBERT: I would caution the witness
- that to the extent that any of your answers would
- 6 divulge attorney/client communications, I would
- advise you not to answer. If you can answer without
- 8 divulging attorney/client communications, then you
- 9 can do so.
- A. My answer would involve attorney/client
- 11 communications.
- O. So just to make -- I don't want -- I'm
- not asking for any attorney/client communications,
- but just so I understand, so you don't have any
- information as to how you learned about the Lycos
- patents without -- separate and apart from your
- communications with attorneys?
- MS. ALBERT: If you're unsure, we can
- step outside and talk about it. Or for further
- instruction, you can say how, but not discuss the
- content of any communications.
- A. I can say that I learned about -- that I
- first learned about the Lycos patents through
- conversations with attorneys.
- Q. Just without going into the details,

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ALEXANDER R. BERGER - 7/11/2012
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- which attorneys were those?
- A. They were attorneys in Washington, D.C.
- <sup>4</sup> at Dickstein Shapiro.
- Do you remember specifically? Again,
- without telling me anything other than their names.
- MS. ALBERT: It's fine to identify the
- 8 attorneys, just don't go into any of the substance of
- <sup>9</sup> the conversation.
- THE WITNESS: Okay.
- 11 A. One of the attorneys was Brad Wine.
- Q. Anyone else that you can identify?
- A. Yes.
- Q. And who would that be?
- A. Frank Cimino.
- Q. Anyone else?
- A. From when I first learned about it, those
- $^{18}$   $\,$  are the only two that come to mind as I sit here
- today.
- Q. Do you recall when this meeting occurred?
- MS. ALBERT: Objection; no foundation.
- A. Which meeting?
- Q. Do you recall when -- not divulging the
- contents, do you recall when you first spoke with
- Mr. Wine and Mr. Cimino regarding the Lycos patents?

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- MS. ALBERT: Objection.
- A. I'm sorry, which attorney?
- $\mathbb{Q}.$  Let's start with Mr. Wine.
- Do you recall when you first spoke to
- 6 Mr. Wine about the Lycos patents?
- A. I don't specifically recall the date. I
- 8 could say, generally, it was sometime in 2011.
- 9 Q. Do you recall more specifically when in
- 2011?
- 11 A. No.
- 12 Q. How about with Mr. Cimino, do you recall
- when you first discussed the Lycos patents with
- Mr. Cimino?
- MS. ALBERT: Objection; no foundation as
- to discussing Lycos patents.
- And I would also caution you. If you can
- identify a date, that's fine, but I'd advise you not
- to divulge any communications.
- A. I don't remember specifically.
- Q. When you first learned of the Lycos
- patents, were you still employed with Hudson Bay?
- A. Yes.
- Q. At that time, had Hudson Bay retained
- Dickstein Shapiro?

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- Q. And what is your title at I/P Engine?
- A. It's similar to my title at
- Innovate/Protect. I am the chief operating officer
- 5 and chief financial officer. And then I have the
- 6 corollary titles of secretary and treasurer. And in
- addition, I am a member of the Board of Directors.
- Q. Who else is on the I/P Engine Board of
- 9 Directors?
- A. I believe the other directors currently
- consist of Mr. Lang, Mr. Stout and Mr. Sinclair.
- Q. Does I/P Engine have office space?
- A. I/P Engine?
- O. Uh-huh.
- A. I do not believe that I/P Engine is party
- to a lease or owns any real property.
- Q. So the Board of Directors of
- 18 Innovate/Protect is identical to the Board of
- Directors of I/P Engine?
- A. I believe so.
- Q. Does I/P Engine have any other assets?
- <sup>22</sup> A. Yes.
- Q. And what are those?
- A. I believe one other asset is cash.
- Q. And how much cash does I/P Engine have?

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- I/P Engine was, you know, created to be a
- wholly-owned subsidiary of Innovate/Protect, you
- 4 know, primarily to deal with, you know, just the
- management of, you know, accounting for the different
- business -- businesses that Innovate/Protect would
- <sup>7</sup> engage in.
- Q. Does I/P Engine currently have any
- businesses other than the Lycos patents?
- MS. ALBERT: Objection; vague.
- A. I'm not sure.
- Q. Would there be anyone else that would
- know the answer to that question, besides you?
- A. There may be.
- Q. And who would that be?
- A. Perhaps Mr. Lang.
- Does I/P Engine manufacture any products?
- <sup>18</sup> A. No.
- 19 Q. Does it provide any services?
- A. At the moment, not that I'm aware of.
- Q. Does I/P Engine intend to provide any
- services in the future?
- A. It's possible.
- Q. And what would those potentially be?
- 25 A.

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- <sup>2</sup> foundation.
- A. What do you mean by "business"?
- Q. Does I/P Engine currently own any assets
- other than the Lycos patents and the cash that we
- 6 discussed?
- MS. ALBERT: Objection; compound, asked
- <sup>8</sup> and answered.
- A. I would have to examine I/P Engine's
- balance sheet to see if there are any other assets,
- though I would expect there is a deferred tax asset.
- Q. Anything else that you're aware of?
- 13 A. I believe, you know, in the context of
- tangible assets, that's it. In terms of intangible
- assets, I/P Engine has a team of people and, as I
- mentioned, patents.
- Q. Has I/P Engine offered to license the
- Lycos patents to any entities?
- MS. ALBERT: Objection; vague.
- A. I'm sorry, what do you mean by "offered
- to license"?
- Q. Well, has I/P Engine made any offers to
- license any or all of the Lycos patents to any third
- 24 parties?
- MS. ALBERT: Objection; vague as to time.

- 1 ALEXANDER R. BERGER 7/11/2012
- A. Are you referring to from when I/P Engine
- established ownership -- you know, took assignment of
- 4 the patents at closing through today?
- o. Yes.
- A. Not that I'm aware of.
- Q. Has I/P Engine ever contacted anyone
- 8 regarding licensing of -- licensing out of the Lycos
- 9 patents?
- MS. ALBERT: Objection; vague.
- 11 A. Other than Lycos, I am not aware.
- Q. Has I/P Engine ever been contacted by
- anyone regarding licensing the Lycos patents since
- 14 I/P Engine took ownership of them?
- A. I don't believe that there have been any
- concrete requests from bona fide third parties.
- Q. And what do you mean by -- what do you
- mean when you say "concrete requests by bona fide
- third parties"?
- A. I mean that every once in a while, a
- patent -- you know, someone who purports to be a
- patent broker will call, you know, and offer, kind
- of, vague overtures, but I don't consider those
- particularly concrete. They seem more like, you
- know, inquiries of a general nature.

A. Yes.

Okay.

recognize this document?

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I will look at it.

My first question is just, do you

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