9L<=6**≠**H" %

Page 1 Volume I Pages 1 - 157 1 2 Exhibits 1 - 20 3 UNITED STATES DISTRICT COURT EASTERN DISTRICT OF VIRGINIA 4 NORFOLK DIVISION 5 6 7 I/P ENGINE, INC., * Plaintiff, * Civil Action No. 8 9 Vs. * 2:11-cv-512 AOL, INC., et al., 10 * Defendants. 11 * 12 13 14 AUDIO/VISUAL DEPOSITION of LYCOS, INC., 15 by and through its designee MARK BLAIS 16 Tuesday, July 31, 2012 at 9:00 a.m. 17 Goulston & Storrs 18 50 Rowes Wharf, 7th Floor 19 Boston, Massachusetts 20 21 ----- Jacqueline P. Shields, RPR, CSR -----22 23 Job No. CS409539 24

Page 26 whether or not that would have embodied what's in 1 2 this patent, I'm not sure. 3 Ο. And similarly with regards to Mr. Lang, are you aware of any effort that Mr. Lang -- strike 4 5 that. Are you aware of any efforts by Mr. Lang to 6 7 create a product that embodies any of the claims of the '664 patent? 8 9 MS. ALBERT: Objection. Foundation, speculation, vague. 10 Α. 11 No. 12 Ο. Do you know if Lycos ever invested any funds in trying to develop a product that embodied 13 the '664 patent? 14 15 MS. ALBERT: Same objection. 16 Α. No, I do not know. 17 Separate and apart from Lycos, are you 0. aware of any products that embody any of the claims 18 19 of the '664 patent? 20 MS. ALBERT: Same objections. 21 Α. In the whole world? In the whole world. 22 Ο. 23 Α. I don't know. The same with regards to the '420 patent, 24 Q.

Page 27 is Lycos aware of any products that embody the '420 1 2 patent? 3 MS. ALBERT: Same objection. Α. I do not know. 4 You can set that aside. 5 Ο. Does Lycos currently use the Google AdWords 6 7 product? Α. No. 8 9 Ο. Does Lycos currently use the Google AdSense 10 product? Α. 11 Yes. 12 Ο. Do you know when Lycos first began using the Google AdSense product? 13 I don't know when we began to use that 14 Α. 15 product at first. I know we've used it for many, 16 many years, and that we've had many, many contracts 17 with Google over the last ten years, which has 18 included both AdWords and AdSense at various times. 19 I believe AdSense has been constant for many years, 20 however. As long as I've been at the company we've 21 used AdSense. When you refer to AdSense, do you know if 22 0. 23 Google uses -- of course Google uses. Do you know 24 if Lycos uses Google AdSense for content?

Page 28

1 A. Yes.

Q. Okay. And does Lycos also use Google'sAdSense for search?

A. No.

4

Q. Does Lycos ever use AdSense for search?
A. Could you explain what you mean by "AdSense
for search"? I'm aware of AdSense for content, and
I'm obviously aware of Google's sponsored links
product for search.

Q. I think that's the same thing, but Google AdSense for search, my understanding is that it's the system that provides sponsored links as a result of a search. So when you run the search, you have the search and you have the sponsored links next to the search.

A. Okay. We don't currently use it, but we
did in the past. I believe we've switched providers
many times over the last seven years. And I believe
we were using Google AdSense for search in 2006
before switching over to another provider.

Q. Do you know when Lycos first began usingAdSense for search?

A. I think, I don't know specifically when itbegan, but as I said, we've gone back and forth