

1 FLOYD E. IVEY
 2 Liebler, Ivey, Connor, Berry & St. Hilaire
 3 P. O. Box 6125
 4 Kennewick, WA 99336-0125
 5 509-735-3581
 6 Attorneys for Defendant
 7 Impulse Marketing Group, Inc.
 8 and Third Party Plaintiff

9 Klein, Zelman, Rothermel, & Dichter, L.L.P.
 10 By: Sean Moynihan, Esq.; Peter Glantz
 11 485 Madison Avenue
 12 New York, New York 10022
 13 Telephone Number (212) 935-6020
 14 Facsimile Number (212) 753-8101
 15 Attorneys for Defendant
 16 Impulse Marketing Group, Inc.
 17 and Third Party Plaintiff

18 DOUGLAS E. MCKINLEY, JR.
 19 Attorney At Law
 20 P.O. Box 202 Richland, Washington 99352
 21 509-628-0809
 22 Fax (509) 628-2307
 23 Attorney for Plaintiff

24 **UNITED STATES DISTRICT COURT FOR THE**
 25 **EASTERN DISTRICT OF WASHINGTON**

26 JAMES S. GORDON, JR.,
 27 Plaintiff,

28 vs.

IMPULSE MARKETING GROUP,
 INC.,
 Defendant

No. CV-04-5125-FVS

JOINT STATUS CERTIFICATE
 AND RULE 26(f) DISCOVERY
 PLAN FOR PLAINTIFF AND
 DEFENDANT WITHOUT
 EXECUTION BY THIRD
 PARTY DEFENDANTS

IMPULSE MARKETING GROUP,
 INC.,

Third-Party Plaintiff,
 vs.

BONNIE GORDON, et al.,
 Third-Party Defendants.

1 Pursuant to the request of the court, the parties to this action have conferred
2 regarding all issues raised in the Notice Setting Status Conference. Each party's
3 attorneys have participated in this discussion in good faith, and have made all
4 reasonable efforts to reach agreement regarding the issues set forth below. On
5 those points where no agreement was possible, each party's separate position has
6 been set forth. Thus, the joint certificate is as follows:

7 **(a) Service of process on parties not yet served:**

8 The parties currently named in this suit have been served with the exception
9 of Jamila Gordon. The Third Party Defendants have not answered.

10 **(b) Jurisdiction and Venue:**

11 The parties to this action acknowledge that personal jurisdiction is proper in
12 this district, and that venue is not contested.

13 **(c) Anticipated motions:**

14 Each of the parties anticipate motions for summary judgment on various
15 issues in this case. Plaintiff's Motion to Dismiss and in the Alternative for
16 Summary Judgment re: Counterclaims and Third Party Defendants was scheduled
17 for hearing November 2, 2005 and has been stricken.

18 **(d) Rule 26(f) Conference - Proposed Discovery Plan and Rule 26(a)(1)**
19 **Disclosures by Plaintiff and by Defendant per Notice Setting Telephonic**
20 **Scheduling Conference paragraph 2:**

21 **Discovery Plan**

22 The parties acknowledge the Application of Rule 26(f) of the Federal Rules
23 of Civil Procedure and have met and discussed the nature and basis of the claims
24 and defenses and the possibility of settlement. The parties are ready to begin the
25 process of arranging depositions and to make their documents available to each
26 other for inspection and copying on or prior to October 28, 2005.

- 27 1. No changes should be made in the timing, form, or requirement for
28 disclosures under subdivision 26(a)(1) or local rule. Disclosures

1 under subdivision (a)(1) will be made as identified above, October 28,
2 2005. Defendant is limited in the ability to identify all witnesses until
3 receipt of the alleged email at which time Defendant will supplement
4 its 26(a)(1) disclosure. Defendant is in possession of the following
5 categories of documents that they may use to support its defenses in
6 this matter: (1) third-party marketer-related documents that may be
7 related to the allegations contained in Plaintiff's Complaint; (2)
8 contracts between Plaintiff and Defendant and/or Defendant's third-
9 party marketers; and (3) opt-in information-related documents. These
10 documents are sited within Defendant's corporate offices. Defendant
11 is limited in its disclosure of discoverable information to support its
12 defenses because Plaintiff has failed to disclose any of the alleged
13 violating emails and the Court did not order Plaintiff to plead his
14 Complaint with particularity.

15
16 2. The parties agree that Discovery may be needed on all subjects
17 contemplated under the claims and defenses pled in this action relative
18 to Plaintiff, Defendant, Third Party Plaintiff and Third Party
19 Defendants . The Plaintiff and Defendant are not in agreement
20 regarding a plan for Discovery relative to the Defendant's
21 Counterclaims and the Defendant's Third Party Claims. The
22 Defendant seeks completion of all Discovery prior to filing of any
23 dispositive motions. The Plaintiff seeks early Discovery relative to
24 the Defendant's defenses to Plaintiff's Motion to Dismiss and in the
25 Alternative Motion for Summary Judgment. Defendant contends that
26 Discovery should not be conducted in phases nor limited to or focused
27 on particular issues. Plaintiff contends that Discovery should be
28 conducted in a first phase focused on Defendant's defenses to

1 Plaintiff's Pending motion to wit the email allegedly held by Plaintiff
2 have not been provided to Defendant.

3 3. No changes should be made in the limitations on discovery imposed
4 under the Federal Rules of Civil Procedure or by local rules.

5 4. No other orders should be entered by the court under FRCP 16(c) or
6 under Rule 16(b) at this time. Parties may seek orders in the future
7 based upon future discovery requests.

8 5. A protective order may be required and, if so, will be stipulated and
9 submitted or noted prior to November 8, 2005.

10
11 **Plaintiff's Rule 26(a)(1) Disclosures**

12 Pursuant to Fed. R. Civ. P. 26(a)(1), Plaintiff James S. Gordon, Jr. makes the
13 following initial disclosures.

14 A. Fed. R. Civ. P. 26 (a)(1) (A) the name and, if known, the address and
15 telephone number of each individual likely to have discoverable
16 information that the disclosing party may use to support its claims or
17 defenses, unless solely for impeachment, identifying the subjects of
18 the information;

19 Plaintiffs believe that the following individuals are likely to have
20 discoverable information relevant to disputed facts alleged in the pleadings, on the
21 subjects described below.

22 **1. Mr. James S. Gordon, Jr. who may be contacted through the Law**
23 **Office of Douglas E. McKinley, Jr.**

24
25 Mr. Gordon may have discoverable information regarding the facts pertinent
26 to this lawsuit, including, but not limited to information related to the receipt of
27 emails from the Defendant or agents acting at the behest of the Defendant by Mr.
28 Gordon, information related to the subject lines, return addresses, and transmission
paths of the emails that are the subject of the Plaintiff's complaint, information

1 related to the Defendant's contention that the Plaintiff "opted in" to receiving the
2 emails that are the subject of the Plaintiff's complaint, and information related to
3 the operation of "gordonworks.com" as it relates to the Plaintiff's contention that
4 "gordonworks.com" is an interactive computer service as that term is defined in
RCW 19.190.010 (7).

5 **2. Mrs. Bonnie Gordon**

6 Mrs. Gordon may have discoverable information regarding the facts
7 pertinent to this lawsuit, including, but not limited to information related to the
8 Plaintiff's contention that "gordonworks.com" is an interactive computer service as
that term is defined in RCW 19.190.010 (7).

9
10 **3. Mr. James. S. Gordon III**

11 Mr. Gordon may have discoverable information regarding the facts pertinent
12 to this lawsuit, including, but not limited to information related to the Plaintiff's
13 contention that "gordonworks.com" is an interactive computer service as that term
14 is defined in RCW 19.190.010 (7).

15 **4. Mr. Jonathan Gordon**

16 Mr Gordon may have discoverable information regarding the facts pertinent
17 to this lawsuit, including, but not limited to information related to the Plaintiff's
18 contention that "gordonworks.com" is an interactive computer service as that term
19 is defined in RCW 19.190.010 (7).

20 **5. Ms. Jamila Gordon**

21 Ms. Gordon may have discoverable information regarding the facts pertinent
22 to this lawsuit, including, but not limited to information related to the Plaintiff's
23 contention that "gordonworks.com" is an interactive computer service as that term
24 is defined in RCW 19.190.010 (7).

25 **6. Mr. Robert Pritchett**

26
27 Mr. Pritchett may have discoverable information regarding the facts
28 pertinent to this lawsuit, including, but not limited to information related to the

1 Plaintiff's contention that "gordonworks.com" is an interactive computer service as
2 that term is defined in RCW 19.190.010 (7).

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4 **7. Ms. Emily Abbey**

5 Ms. Abbey may have discoverable information regarding the facts pertinent
6 to this lawsuit, including, but not limited to information related to the Plaintiff's
7 contention that "gordonworks.com" is an interactive computer service as that term
8 is defined in RCW 19.190.010 (7).

9 **8. Mr. Anthony Potts, who may be contacted through the Law Office**
10 **of Douglas E. McKinley, Jr.**

11
12 Mr. Potts may have discoverable information regarding the facts pertinent to
13 this lawsuit, including, but not limited to information related to the Plaintiff's
14 contention that "gordonworks.com" is an interactive computer service as that term
15 is defined in RCW 19.190.010 (7).

16 **9. Mr. Cal Robinson, who may be contacted through the Law Office**
17 **of Douglas E. McKinley, Jr.**

18
19 Mr. Robinson may have discoverable information regarding the facts
20 pertinent to this lawsuit, including, but not limited to information related to the
21 Plaintiff's contention that "gordonworks.com" is an interactive computer service as
22 that term is defined in RCW 19.190.010 (7).

23 **10. Mr. Bertrand Griffin II, who may be contacted through the Law**
24 **Office of Douglas E. McKinley, Jr.**

25
26 Mr. Griffin may have discoverable information regarding the facts pertinent
27 to this lawsuit, including, but not limited to information related to the Plaintiff's
28 contention that "gordonworks.com" is an interactive computer service as that term
is defined in RCW 19.190.010 (7).

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11. Mr. Lew Reed
871 George Washington Way
Richland WA, 99352
509-942-7608

Mr. Reed may have discoverable information regarding the facts pertinent to this lawsuit, including, but not limited to information related to the subject lines, return addresses, and transmission paths of the emails that are the subject of the Plaintiff's complaint.

B. Fed. R. Civ. P. 26 (a)(1) (B) a copy of, or a description by category and location of, all documents, data compilations, and tangible things that are in the possession, custody, or control of the party and that the disclosing party may use to support its claims or defenses, unless solely for impeachment;

Simultaneous with the filing of this Proposed Discovery Plan, the Plaintiff's have provided compact discs containing all of the emails that are the subject of, and relevant to, this complaint to the counsel for the Defendant. To the extent further emails are sent to the Plaintiff by the Defendant, or by others acting on behalf or at the behest of the Defendant, the Plaintiff assumes that counsel for the Defendant will have access to those directly from the Defendant. Data compilations demonstrating "gordonworks.com" is an interactive computer service as that term is defined in RCW 19.190.010 (7) are available on the internet at "gordonworks.com." Data compilations demonstrating "gordonworks.com" is used as an email service, further demonstrating "gordonworks.com" an interactive computer service as that term is defined in RCW 19.190.010 (7) are in the possession of the individuals listed above.

C. Fed. R. Civ. P. 26 (a)(1) (C) a computation of any category of damages claimed by the disclosing party, making available for inspection and copying as under Rule 34 the documents or other evidentiary material, not privileged or protected from disclosure, on which such computation is based, including materials bearing on the nature and extent of injuries

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suffered;

The computation of damages, including the amounts and the statutory basis for those damages, are set forth in the Plaintiff’s Complaint.

D. Fed. R. Civ. P. 26 (a)(1) (D) for inspection and copying as under Rule 34 any insurance agreement under which any person carrying on an insurance business may be liable to satisfy part or all of a judgment which may be entered in the action or to indemnify or reimburse for payments made to satisfy the judgment.

No insurance agreements are applicable.

Rule 26(a)(1) provides that Initial Disclosures must be made “based on the information then reasonably available.” Plaintiff reserves the right to supplement these initial disclosures as relevant information and documents are discovered. Plaintiff does not, however, thereby undertake any obligation to supplement beyond that imposed by the Federal Rules of Civil Procedure.

Defendant’s Rule 26(a)(1) Disclosures

Pursuant to Rule 26(a)(1) of the Federal Rules of Civil Procedure, Defendant, Impulse Marketing Group, Inc. (the “Defendant”) by its undersigned counsel, hereby makes the following disclosures based upon current information and knowledge:

A. The name and, if known, the address and telephone number of each individual likely to have discoverable information that the disclosing party may use to support its claims or defenses, unless solely for impeachment, identifying the subjects of the information.

Response: 1. Phil Huston
1583 Deer Meadow Dr.
Henderson, NV 89012
702-614-7474 (H)

Phil Huston may/will offer testimony concerning the email marketing business practices, if any, of Defendant.

2. Jon Goldstein
Impulse Marketing Group, Inc.

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5887 Glenridge Drive, Suite 400
Atlanta, GA 30328
678-805-2100

Jon Goldstein may/will offer testimony concerning the email marketing business practices, if any, of Defendant.

3. Defendant's third-party marketing partners may/will offer testimony as to Defendant's affirmative defenses.

4. Defendant is limited in its disclosure of discoverable information to support its defenses because Plaintiff has failed to disclose any of the alleged violating emails and the Court did not order Plaintiff to plead his Complaint with particularity.

B. A copy of, or description by category and location of, all documents, data compilations, and tangible things that are in the possession, custody, or control of the party and that the disclosing party may use to support its claims or defenses, unless solely for impeachment.

Response: Defendant is in possession of the following categories of documents that it may use to support its defenses in this matter: (1) third-party marketer-related documents that may be related to the allegations contained in Plaintiff's Complaint; (2) contracts between Plaintiff and Defendant and/or Defendant's third-party marketers; and (3) opt-in information-related documents. These documents are sited within Defendant's corporate offices. Defendant is limited in its disclosure of discoverable information to support its defenses because Plaintiff has failed to disclose any of the alleged violating emails and the Court did not order Plaintiff to plead his Complaint with particularity.

C. A computation of any category of damages claimed by the disclosing party, making available for inspection and copying as under Rule 34 the documents or other evidentiary material, not privileged or protected from disclosure, on which such computation is based, including materials bearing on the nature and extent of injuries suffered.

Response: Defendant is in possession of the following categories of documents that it may use to compute Defendant's damages arising out of the allegations contained in its Amended Counterclaims and Third-Party Amended Complaint: (1) third-party marketer-related documents; (2) contracts between Plaintiff and Defendant and/or

1 Defendant's third-party marketers; and (3) opt-in information-related documents.
2 These documents are sited within Defendant's corporate offices. Defendant is limited
3 in its disclosure of discoverable information to support its damages related to
4 Defendants Amended Counterclaims and Third-Party Amended Complaint because
5 Plaintiff has failed to disclose any of the alleged violating emails and the Court did not
order Plaintiff to plead his Complaint with particularity.

6 D. For inspection and copying as under Rule 34 any insurance agreement
7 under which any person carrying on an insurance business may be liable to satisfy part
8 or all of a judgment which may be entered in the action or to indemnify or reimburse
for payments made to satisfy the judgment.

9 Response: Not applicable.

10
11 **(e) Recommended Dates:**

12 1. **Discovery Cutoff:** The parties do not agree regarding the
13 scheduling of Discovery. Defendant requests that all discovery be concluded prior
14 to scheduling of dispositive motions and seeks, due to the Third Party Defendant
15 claims, a Discovery Cutoff of April 28, 2006. Plaintiff requests that Defendant
16 conduct early discovery re: defenses to the dismissal of Defendant's Counterclaims
17 and Defendant's Third Party Claims so that Plaintiff's Motion may be renoted for
18 hearing prior to Discovery Cutoff for Discovery of the primary issues between
19 Plaintiff and Defendant. The Defendant Impulse Marketing Group Inc. proposes
20 that Plaintiff's Motion to Dismiss or in the Alternative for Summary Judgment be
21 re-noted for hearing 7 days following Discovery Cutoff. The Third Party Plaintiff
22 notes that none of the Third Party Defendants have answered. Plaintiff contends
23 that most of the facts necessary to establish Defendant's liability are already in
Plaintiff's possession, as they are contained within the emails sent to Plaintiff by
Defendant. Accordingly, Plaintiff wishes to file a motion for summary judgment,
or for partial summary judgment, after each party has responded to the other party's
initial discovery requests. Plaintiff anticipates that such a motion would be ripe for
consideration by February 1, 2006.

24 2. **Pretrial Conference:** The date of pretrial conference should be set
as the Court determines based upon the trial date.

25 3. **Length of Trial:** The parties anticipate eight (8) days for this case.

26 4. **Trial Date:** The parties request a trial date of approximately 120
27 days following the discovery cutoff, which would be approximately July 28, 2006.
28

1 5. **Other deadlines:** The parties have reviewed the other deadlines
2 set forth in the Notice Setting Status Conference. No request for deviation is made
3 at this time.

4 **(f) Appropriateness of special proceedings:**

5 The parties agree that at this time no special procedures would be
6 appropriate for this action.

7 **(g) Modification of standard pretrial procedure:**

8 The parties have conferred and agree at this time that all pleadings and
9 motions
10 may be served upon counsel for the parties by the court’s ECF and by mailing by
11 regular mail to pro se parties.

12 **(h) Feasibility of Bifurcation/Structure of Sequence of Trial:**

13 The parties do not seek special structuring of the trial. The parties do not
14 believe bifurcation is advisable in this case.

15 **(i) Magistrate Judge:**

16 The parties to this case do not consent to trial of this action by a full-time
17 United
18 States Magistrate Judge.

19 **(j) Prospects for Settlement:**

20 The parties have not engaged in active settlement negotiations. The parties
21 believe that the settlement and mediation prospects for this case will significantly
22 improve after at least some initial discovery is conducted.

23 **(k) Statement Identifying Corporate Information:** Defendant Impulse
24 Marketing Group, Inc., a Nevada corporation, hereby discloses that it is a privately
25 held corporation that does not have a parent corporation.

26 **(l) Exexution by Third Party Defendants:** Drafts of this Joint Status
27 Certificate have been communicated to Third Party Defendants without response.

28 **(m) Other Matters Conducive to the Efficient Adjudication of the
Action:**

 Other than the issues stated above, the parties do not at this time suggest any
other matters conducive to the just, efficient, or economical adjudication of the
action or proceeding.

 DATED this 28th day of October, 2005.

DOUGLAS E. MCKINLEY, JR.

LIEBLER, IVEY, &
CONNOR, P.S.

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I am counsel for Defendant and Third-Party Plaintiff Impulse Marketing Group, Inc. On the 28th day of October, 2005, I electronically filed JOINT STATUS CERTIFICATE AND RULE 26(f) DISCOVERY PLAN with the Clerk of the Court using the CM/ECF System which will send notification of such filing to Douglas E. McKinley, Jr., Peter J. Glantz and Sean A. Moynihan. I hereby certify that I have served the foregoing to the following non-CM/ECF participants by other means: Bonnie Gordon, Jonathan Gordon, James S. Gordon, III, Emily Abbey and Robert Prichett. I hereby certify that I have not served the foregoing to the following persons who are non-CM/ECF participants named in this lawsuit, but who have not yet been served or entered an appearance in this lawsuit by other means: Jamila Gordon.

I certify and declare, under penalty of perjury under the laws of the State of Washington, that the foregoing is true and correct.

DATED: October 28, 2005.

S/ FLOYD E. IVEY _____
FLOYD E. IVEY