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7
 8 **IN THE UNITED STATES DISTRICT COURT**
 9 **FOR THE EASTERN DISTRICT OF WASHINGTON**

10
 11 **JAMES S. GORDON, JR.,**

NO. CV-04-5125-FVS

12 **Plaintiff,**

**RESPONSE IN OPPOSITION
 TO DEFENDANTS' SECOND
 MOTION TO DISMISS**

13 v.

14
 15 **IMPULSE MARKETING**
 16 **GROUP, INC., et al.,**
 17 **Defendants.**

**[HEARING: OCTOBER 10,
 2006]**

18
 19 Plaintiff respectfully responds as follows to Defendant's Second Motion To
 20 Dismiss as follows:

21 **IMG's Quibbling Over Tradenames Is Moot**

22 The Defendant, Impulse Marketing Group, Inc. (IMG), complains that the
 23 Plaintiff, James S. Gordon, Jr., (Gordon), has added "dba
 24 GORDONWORKS.COM" to the caption of Gordon's complaint. Gordon notes
 25 that IMG's objection is not timely. IMG failed to lodge this objection at the time
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 1

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1 Gordon moved to amend Gordon's complaint, when this d/b/a first appeared in the
2 caption. Nevertheless, it was an error for Gordon to describe "gordonworks.com"
3 as a "d/b/a" of Gordon's interactive computer services. "Gordonworks.com" was
4 instead merely the domain name and Internet address where Gordon provided
5 those interactive computer services. Accordingly, Gordon has amended the
6 caption of Gordon's complaint, and paragraph 1.1, to state as such. IMG's
7 complaints about Gordon's use of the d/b/a in Gordon's caption, and IMG's
8 allegations that Gordon lacks standing to bring an action on behalf of a tradename,
9 are therefore moot.
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15 **Gordon Has Standing To Bring All Claims Asserted In This Action**
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17 IMG's claim that Gordon lacks standing to bring an action as an interactive
18 computer service under CEMA and CPA, and that Gordon lacks standing to bring
19 an action under CAN SPAM, is without merit. With respect to CEMA, Gordon, as
20 a result of his operation of the gordonworks.com website, easily fits the definition
21 of an "interactive computer service" under CEMA and CPA. Impulse incorrectly
22 cites RCW 19.190.010(5) as the definition of an "interactive computer service."
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24 The definition is actually found at RCW 19.190.010(8), which states that an
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1 "interactive computer service means any information service, system, or access
2 software provider that provides or enables computer access by multiple users to a
3 computer server, including specifically a service or system that provides access to
4 the internet and such systems operated or services offered by libraries or
5 educational institutions." (emphasis added).
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8 Gordon, as a result of his operation of gordonworks.com, indisputably is an
9 "information service" that provides "computer access by multiple users to a
10 computer server." Thousands, if not millions, of users have "accessed" the
11 information made available by Gordon through his service. Each and every time
12 each and every one of those multiple users "accessed" the information services
13 provided by Gordon, they did so by accessing the "computer server" where
14 gordonworks.com was located. At all times, Gordon provided all of these users
15 access to those servers and the information provided thereon, as in all cases
16 Gordon controlled these servers by virtue of Gordon having leased them for that
17 purpose. Included among these users were multiple individuals who accessed
18 email on Gordon's servers, all of whom utilized email addresses using the
19 gordonworks.com domain name. Plainly, the only difference between Gordon and
20 any other entity that could possibly fit the definition of "interactive computer
21 service" is one of scale, not of substance.
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 3

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1 However, Gordon need prove none of the forgoing for purposes of this
2 motion. For purposes of defeating IMG's motion under Fed R. Civ. P. 12(b)(6), all
3 of Gordon's allegations are taken as true. Gordon has plainly plead that he "was
4 doing business as an interactive computer service." To defeat the instant motion,
5 Gordon need not *prove* facts that would support this allegation. Rather, Gordon
6 need only to show that facts *might* exist that would support Gordon's claims.
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9 A complaint may be dismissed as a matter of law for only two reasons: (1)
10 lack of a cognizable legal theory or (2) insufficient facts under a cognizable legal
11 theory. (*Conley v. Gibson*, 355 U.S. 41, 45-46 (1957); *Robertson v. Dean Witter*
12 *Reynolds, Inc.*, 749 F.2d 530, 533 34 (9th Cir. 1984) (citing 2A J. MOORE, ET
13 AL., MOORE'S FEDERAL PRACTICE ¶ 12.08 at 2271 (2d ed. 1982)).) "A court
14 may dismiss a complaint only if it is clear that no relief could be granted under any
15 set of facts that could be proved consistent with the allegations." (*Hishon v. King &*
16 *Spaulding*, 467 U.S. 69, 73 (1984); *see also Argabright v. United States*, 35 F.3d
17 472, 474 (9th Cir. 1994).) Motions to dismiss generally are viewed with disfavor
18 under this liberal standard and are granted rarely. (*Gilligan v. Jamco Dev. Corp.*,
19 108 F.3d 246, 249 (9th Cir. 1997).) For purposes of a motion to dismiss, the
20 plaintiff's allegations are taken as true, and the Court must construe the complaint
21 in the light most favorable to the plaintiff. (*Jenkins v. McKeithen*, 395 U.S. 411,
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 4

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1 421 (1969); *Argabright, supra*, 35 F.3d at 474.) "[T]he central issue is whether, in
2 the light most favorable to the plaintiff, the complaint states a valid claim for
3 relief." (*Hughes v. Tobacco Institute, Inc.*, 278 F.3d 417, 420-21 (5th Cir.2001).)

5 Plainly, Gordon has shown that sufficient facts *might* exist that would
6 support his allegation that he is an "interactive computer service" as Gordon has
7 shown that these facts *actually* exist.

9 Finally, in addition to again using the wrong citations, IMG has grossly
10 mischaracterized both the facts and the legislative intent behind the definitions for
11 the terms "webpage" and "domain name." In the first instance, IMG is simply
12 lying to the Court when IMG states that "CEMA was later amended to define the
13 terms "Internet domain name"... In fact, both the exact term and the current
14 definition of the term "Internet domain name" have always been a part of CEMA
15 since its original passage in 1998. The legislature did add the definition of "web
16 page" in 2005, but that was because the legislature added a new provision to
17 CEMA, RCW 19.190.080, which made it, (among other things), a violation of the
18 chapter to "solicit, request, or take any action to induce a person to provide
19 personally identifying information by means of a web page..." The legislature
20 explicitly made clear that it did not intend to effect the already existing provisions
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1 of CEMA when it added the definition of “web page” and RCW 19.190.080 in the
2 note to RCW 19.190.080 which states:

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4 Severability -- 2005 c 378: "If any provision of this act or its application to any
5 person or circumstance is held invalid, the remainder of the act or the application
6 of the provision to other persons or circumstances is not affected." [2005 c 378 §
6.]

7 Plainly, there is no evidence whatsoever that the legislature intended to limit
8 CEMA’s definition of an “interactive computer service” beyond the plain language
9 of the definition, and Gordon plainly fits within that definition.

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12 Gordon Is An “Internet Access Service” Under Section 231(E)(4) Of The
13 Communications Decency Act Of 1934

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16 With respect to CAN SPAM, IMG’s claim that Gordon is not a “internet
17 access service” (IAS) under Section 231(e)(4) of the Communications Decency
18 Act of 1934 (the “CDA”) is also without merit. Under Section 231(e)(4) of the
19 CDA, (which is incorporated by reference into CAN SPAM) the term “Internet
20 access service” means “a service that enables users to access content, information,
21 electronic mail, or other services offered over the Internet, and may also include
22 access to proprietary content, information, and other services as part of a package
23 of services offered to consumers.” Gordon plainly meets that definition.
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1 As has already been demonstrated, Gordon “enables users to access content,
2 information, and electronic mail over the Internet.” Under CAN SPAM, nothing
3 more is required. IMG freely admits that the corporations AOL, Microsoft and
4 Earthlink are internet access services, but IMG offers only “common sense” as its
5 authority for the proposition that an “individual person” cannot be an internet
6 access service. Perhaps IMG is unfamiliar with the business form of a “sole
7 proprietorship.” IMG offers no explanation whatsoever for their apparent
8 contention that only a corporate form of business can be considered an internet
9 access service under CAN SPAM.
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13 In fact, as is plainly evident from the definition, CAN SPAM defines an
14 internet access service by what it does, rather than what (or who) it is. As such,
15 CAN SPAM makes no distinction between internet access services organized as
16 corporations, limited liability companies, partnerships, or sole proprietors. All that
17 matters is whether the business enables users to access content on the Internet,
18 which Gordon clearly does.
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21 **IMG’s Objection With Respect To The Prize Statute Is Moot**
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23 IMG raises the objection that Gordon has failed to allege damages with
24 respect to the prize statute. Gordon's Second Amended Complaint filed
25 concurrently herewith now alleges damages, thereby rendering IMG's objection
26 moot.

RESPONSE TO DEFENDANTS’
SECOND MOTION TO DISMISS - 7

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1 **Plaintiff Has Clearly Articulated A Claim Against Goldstein And Adamson**

2 IMG rests its entire argument that Gordon has failed to state a claim against
3 Goldstein and Adamson on the premise that Gordon's claims must pierce the
4 corporate veil. This premise is false. As argued in Gordon's Motion For Leave To
5 File a First Amended Complaint (Ct. Rec. 313), defendants Goldstein and
6 Adamson are directly liable for their own actions in "inducing" or "assisting"
7 defendant IMG and/or other third parties in sending e-mails that violate CEMA,
8 CPA, and CAN SPAM. To the extent that Gordon's First Amended Complaint was
9 not as clear as Gordon's brief on this point, Gordon has now provided that clarity in
10 Gordon's Second Amended Complaint filed concurrently herewith. In Gordon's
11 Second Amended Complaint, Gordon clearly and concisely makes the allegation
12 that defendants Goldstein and Adamson are personally liable for actions taken by
13 them as individuals.

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18 The statutory authority for Gordon's claims against Goldstein and Adamson
19 is clear. CEMA and CAN SPAM clearly provide a direct cause of action against
20 any person who "assists" others in sending commercial electronic mail messages
21 that violate CEMA, CPA, and CAN SPAM. CEMA, at RCW 19.190.020, provides
22 in pertinent part:
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1 (1) No person may initiate the transmission, conspire with another to initiate the
2 transmission, or assist the transmission, of a commercial electronic mail message
3 ... (emphasis added)

4 CAN SPAM, at 15 U.S.C. § 7702 (9) and (12), also provide a direct cause of
5 action against persons who induce others to send commercial email that violates
6 CAN SPAM. 15 U.S.C. § 7702 (9) and (12) provides in pertinent part:
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8 (9) Initiate

9 The term "initiate", when used with respect to a commercial electronic mail
10 message, means to originate or transmit such message or to procure the origination
11 or transmission of such message, but shall not include actions that constitute
12 routine conveyance of such message. For purposes of this paragraph, more than
13 one person may be considered to have initiated a message.

14 (12) Procure

15 The term "procure", when used with respect to the initiation of a commercial
16 electronic mail message, means intentionally to pay or provide other consideration
17 to, or induce, another person to initiate such a message on one's behalf. (emphasis
added)

18 Further, even without the explicit extension of liability set forth within both
19 the plain text of CEMA and CAN SPAM, Washington courts have long recognized
20 the liability of corporate officers in circumstances such as that presented by this
21 action.
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23 “Although the trial court improperly pierced Nordic's corporate veil on the
24 alter ego theory, we nonetheless find that personal liability was properly imposed
25 on Bergstrom under the rule enunciated in STATE v. RALPH WILLIAMS'
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RESPONSE TO DEFENDANTS'
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1 NORTH WEST CHRYSLER PLYMOUTH, INC., 87 Wn.2d 298, 553 P.2d 423
2 (1976). If a corporate officer participates in wrongful conduct or with knowledge
3 approves of the conduct, then the officer, as well as the corporation, is liable for
4 the penalties. STATE v. RALPH WILLIAMS' NORTH WEST CHRYSLER
5 PLYMOUTH, INC., SUPRA; JOHNSON v. HARRIGAN-PEACH LAND DEV.
6 CO., 79 Wn.2d 745, 489 P.2d 923 (1971). In RALPH WILLIAMS, this court
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8 considered a deceptive practice in violation of the Consumer Protection Act to be a
9 type of wrongful conduct which justified imposing personal liability on a
10 participating corporate officer.” Id. (emphasis added.)
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13 Thus, not only do CEMA and CAN SPAM explicitly provide a direct cause
14 of action against any person who "assists" others in sending commercial electronic
15 mail messages, the relevant case law interpreting CPA does so as well. Gordon's
16 Second Amended Complaint alleges that defendants Goldstein and Adamson did
17 exactly that. As already noted, for purposes of Rule 12(b)(6), the allegations in
18 Gordon's pleading are taken to be true, and the affidavits of Goldstein and
19 Adamson do not contradict this allegation within Gordon's pleading. Accordingly,
20 Gordon's Second Amended Complaint plainly states an uncontradicted claim
21 directly against defendants Goldstein and Adamson upon which relief can be
22 granted.
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 10

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1 **The Court Has Jurisdiction over Goldstein and Adamson**

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3 IMG's motion to dismiss for lack of jurisdiction is based entirely on the
4 presumption that Gordon's claims are limited to the allegation that Goldstein and
5 Adamson sent illegal e-mail, or that illegal e-mail was sent on their behalf. This
6 presumption is ill-founded. As shown above, Gordon's complaint instead alleges
7 that Goldstein and Adamson are liable because they "assisted others" in sending
8 illegal e-mail to Gordon, a Washington resident. As set forth above, "assisting"
9 others in sending illegal e-mail is a cognizable claim under both CEMA and CAN
10 SPAM. Notably, within their declarations, neither Goldstein nor Adamson have
11 denied that they "assisted" others who sent illegal e-mail to Gordon. This is not
12 surprising. For them to deny such would be laughable. IMG has already admitted
13 that it is a business engaged in marketing using e-mail. Goldstein is the president
14 of IMG, and Adamson has admitted to being IMG's employee. There can be no
15 doubt that both Goldstein and Adamson "assist" IMG in IMG's e-mail marketing
16 activities. The e-mails aren't sending themselves.
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21 Thus, the question before the Court is whether special jurisdiction is proper
22 over an out-of-state defendant who "assists" another in sending illegal email to
23 residents of the State of Washington. Since the liability under both CEMA and
24 CAN SPAM for "sending" illegal email is identical to the liability for "assisting"
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 11

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1 another in sending email, the question of whether special jurisdiction is proper over
2 an out-of-state defendant who “assists” in sending illegal email is the same as the
3 question of whether special jurisdiction is proper over an out-of-state defendant
4 who “sends” illegal e-mail.
5

6 The question of special jurisdiction over a “sender” has already been decided
7 in the affirmative, not only by the appellate courts of Washington, but also by this
8 court in *Gordon v. Ascentive, LLC*, (Slip Op.), 2005 WL 3448025 (E.D.
9 Washington, December 15, 2005). Applying the facts of this case to the Court's
10 analysis in *Ascentive*, it is clear that special jurisdiction is proper.
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13 As stated by the Court in *Ascentive*, “Plaintiff bears the burden of
14 establishing that personal jurisdiction exists. *Rio Props., Inc. v. Rio Int’l Interlink*,
15 284 F.3d 1007, 1019 (9th Cir. 2002)(citation omitted). Where, as here, the Court is
16 asked to resolve the motion on the parties’ briefs and affidavits, rather than hold an
17 evidentiary hearing, Plaintiff need only make a prima facie showing of personal
18 jurisdiction. *Rano v. Sipa Press, Inc.*, 987 F.2d 580 n. 3 (9th Cir. 1993). “That is,
19 the plaintiff need only demonstrate facts that if true would support jurisdiction over
20 the defendant.” *Doe v. Unocal Corp.*, 248 F.3d 915, 922 (9th Cir. 2001)
21 (quotations and citation omitted). In determining whether Plaintiff has made a
22 prima facie showing, the Court is bound by the following principles: (1)
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1 uncontroverted allegations in Plaintiff's Complaint are taken as true; (2) conflicts
2 between the facts contained in the parties' affidavits must be resolved in Plaintiff's
3 favor; and (3) all evidentiary materials are construed in the light most favorable to
4 Plaintiff. *Ochoa v. J.B. Martin & Sons Farms, Inc.*, 287 F.3d 1182, 1187 (9th Cir.
5 2002).”
6

7
8 Applying the procedure articulated by the Court in *Ascentive* to the facts
9 before the Court in the instant case, it is clear that special jurisdiction is proper.
10 Gordon's allegation that Goldstein and Adamson "assisted" others in sending
11 illegal e-mail to Gordon must be taken as true, as it is uncontroverted by Goldstein
12 and Adamson's affidavits.
13

14 As was the case in *Ascentive*, Gordon has plead that specific jurisdiction is
15 created by RCW 4.28.185. *See e.g., Raymond*, 104 Wash. App. at 636-37, 15 P.3d
16 at 701-02 (2001).
17

18 RCW 4.28.185(1)(a) provides in part:
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20 (1) Any person, whether or not a citizen or resident of this state, who in person or
21 through an agent does any of the acts in this section enumerated, thereby submits
22 said person ... to the jurisdiction of the courts of this state as to any cause of action
arising from the doing of any of the said acts:

23 (a) The transaction of any business within this state.
24

25 Continuing with this Court's analysis in *Ascentive*, “to establish that specific
26 jurisdiction exits under the transaction of business portion of Washington’s long-

1 arm statute, RCW 4.28.185(1)(a), Plaintiff must establish three factors: (1)
2 Defendant must have purposefully done some act or consummated some
3 transaction in Washington; (2) Plaintiff's cause of action must arise from, or be
4 connected with, such act or transaction; and (3) the exercise of jurisdiction must be
5 reasonable in that it must not offend traditional notions of fair play and substantial
6 justice. *Raymond*, 104 Wash.App. at 637, 15 P.3d at 702 (citing *Shute v. Carnival*
7 *Cruise Lines*, 113 Wash.2d 763, 767, 783 P.2d 78 (1999)). Plaintiff bears the
8 burden of satisfying the first two prongs of the test, and if he succeeds, the burden
9 shifts to Defendant to present a compelling case that the exercise of jurisdiction
10 would be unreasonable. *Schwarzenegger v. Fred Martin Motor Co.*, 374 F.3d 797,
11 800 (9th Cir. 2004).”

12 The first and second prongs of this test are easily met in the present case.
13 Assuming the Gordon's uncontroverted allegations to be true, Goldstein and
14 Adamson assisted others in sending illegal e-mail to Gordon, a Washington state
15 resident. Goldstein and Adamson thereby have "done some act... in Washington."
16 Gordon's claims arise from Gordon's receipt of those same e-mails, thereby
17 satisfying the second prong of the test.

18 Finally, calling Goldstein and Adamson to account for their acts of assisting
19 others in sending thousands of illegal e-mail messages to Gordon, a Washington
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1 state resident, in no way offends traditional notions of fair play and substantial
2 justice. Other states and the United States Supreme Court concur that employees
3 and corporate officers personally involved in actionable conduct of the corporation
4 can be subject to personal jurisdiction based on their acts as employees of a
5 corporation with contacts in the forum states. (See, e.g., Calder v. Jones, supra, 465
6 U.S. 783, [employee editor liable for National Enquirer's defamatory acts]; Vikse
7 v. Flaby (Minn.1982) 316 N.W.2d 276 [assertion of personal jurisdiction in fraud
8 action over a nonresident individual who was a stockholder, officer, director, and
9 attorney for an Arizona land development corporation was permissible under the
10 long-arm statute and did not violate due process where corporation and individual
11 committed fraudulent acts in Arizona that caused damage in Minnesota]; CPC
12 Intern. Inc. v. McKesson Corp. (N.Y. 1987) 514 N.E.2d 116; Hammond v. Butler,
13 Means, Evins & Brown (S.C. 1990) 388 S.E.2d 796, cert. denied, (1990) 498 U.S.
14 952.) The cause of action need not be a traditional intentional tort. (Chicago
15 Blower Corp. v. Air Systems Associates (E.D. Mich. 1985) 623 F.Supp. 798, 804
16 [personal jurisdiction found over Canadian individuals, with few personal physical
17 contacts with Michigan but contacts with it through business of corporation of
18 which they were officers and part owners, for their part in corporation's unfair
19 competition and trademark infringement].)

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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 15

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1 Goldstein and Adamson were undoubtedly compensated for providing
2 assistance in sending illegal e-mails, and they were undoubtedly aware that at least
3 a portion of the e-mails were being received by Washington state residents. It is
4 only fair that they defend their actions in the jurisdiction where they directed their
5 illegal e-mails.
6

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8 **IMG's Motion to Dismiss under Fed. R. Civ. P. 12(b)(6) and for a More**
9 **Definite Statement under Fed. R. Civ. P. 12(e) Are Frivolous**

10 IMG complains that they are unable to “identify and defend the specific
11 allegations being lodged against them.” Specifically, IMG asks the Court to
12 require Gordon to amend Gordon's complaint to set forth, for each and every e-
13 mail, “1) the e-mail address to which it was sent; 2) the date on which it was sent;
14 3) the specific ways in which the e-mail is alleged to violate any provision of any
15 statute and the factual basis or bases for such a conclusion; and 4) the factual basis
16 upon which Gordon bases his conclusion that the e-mail was sent or initiated by or
17 on behalf of a particular Defendant.”
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21 IMG's request is entirely disingenuous. All of this information is already in
22 the hands of IMG. Gordon has already produced all of the e-mails that form the
23 basis of Gordon's complaint to IMG, as well as a detailed analysis of those e-
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1 mails.¹ A description of this production was provided in Gordon's Response to
2 Defendant's Second Motion to Compel (Ct. Rec. 353). If IMG really wants to
3 know the "e-mail address to which it (a particular e-mail) was sent," all IMG needs
4 to do is look at the "to" line of the e-mail in question, as all of the e-mails are in
5 IMG's possession. Similarly, if IMG really wants to know the "date on which it
6 was (a particular e-mail) sent," all IMG needs to do is look at the "date" line of the
7 e-mail in question as again, all of the e-mails are in IMG's possession.
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10 Gordon has also produced a detailed analysis, over 2,200 pages in length,
11 where the specific portion of each and every e-mail that violates the statute has
12 been identified in and highlighted for IMG. The Court should note that Gordon
13 has never agreed (and does not agree now) that this extensive and detailed analysis
14 was required under the Rules of Civil Procedure. Rather, Gordon has produced
15 this analysis in the interest of inducing IMG to settle. However, Gordon's good
16 faith production appears to have had the opposite effect, as IMG now
17 disingenuously complains that they cannot even identify basic information present
18 on these e-mails, such as the e-mail address they were sent to, and the date they
19 were sent. IMG has obviously settled into a scorched-earth litigation strategy,
20 where they deny facts that are indisputable, feign ignorance of facts that are plain
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25 _____
26 ¹ IMG continues to send illegal e-mail to Gordon on an ongoing basis. Therefore, while Gordon had sent all the e-mails received as of the date of Gordon's production, Gordon's production likewise continues on an ongoing basis.

1 on their face, and waste judicial resources on motions such as the one before the
2 Court today.

3
4 With respect to IMG' s request that Gordon identify “the factual basis upon
5 which Gordon bases his conclusion that the e-mail was sent or initiated by or on
6 behalf of a particular Defendant,” the e-mails speak for themselves. For example,
7 a typical and exemplary e-mail sent by IMG is shown as exhibit A to the
8 declaration of James S. Gordon Jr. filed concurrently herewith. The e-mail is an
9 advertisement for a product marketed by Commonwealth Marketing Group, known
10 as "USA platinum." (See Gordon Declaration, filed herewith, ¶ 2). The Court's
11 attention is drawn to the line highlighted in yellow within the e-mail, which reads
12 "USA Platinum c/o Impulse Marketing Group 1100 Hammond Drive NE Suite
13 410A – 202 Atlanta, GA 30328." Plainly, Gordon has good reason to believe that
14 the e-mail in question was sent by or on behalf of IMG, and IMG's request that the
15 Court compel Gordon to re-write Gordon's complaint to provide a three thousand
16 page narrative explanation of this obvious conclusion for each and every e-mail
17 goes well beyond the pleading requirements of the Federal Rules of Civil
18 Procedure.
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24 A complaint may be dismissed as a matter of law for only two reasons: (1)
25 lack of a cognizable legal theory or (2) insufficient facts under a cognizable legal
26

RESPONSE TO DEFENDANTS'
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1 theory. (*Conley v. Gibson*, 355 U.S. 41, 45-46 (1957); *Robertson v. Dean Witter*
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4 may dismiss a complaint only if it is clear that no relief could be granted under any
5 set of facts that could be proved consistent with the allegations." (*Hishon v. King &*
6 *Spaulding*, 467 U.S. 69, 73 (1984); *see also Argabright v. United States*, 35 F.3d
7 472, 474 (9th Cir. 1994).) Motions to dismiss generally are viewed with disfavor
8 under this liberal standard and are granted rarely. (*Gilligan v. Jamco Dev. Corp.*,
9 108 F.3d 246, 249 (9th Cir. 1997).) For purposes of a motion to dismiss, the
10 plaintiff's allegations are taken as true, and the Court must construe the complaint
11 in the light most favorable to the plaintiff. (*Jenkins v. McKeithen*, 395 U.S. 411,
12 421 (1969); *Argabright, supra*, 35 F.3d at 474.) "[T]he central issue is whether, in
13 the light most favorable to the plaintiff, the complaint states a valid claim for
14 relief." (*Hughes v. Tobacco Institute, Inc.*, 278 F.3d 417, 420-21 (5th Cir.2001).).
15 In fact, the complaint need not necessarily identify a particular legal theory at all.
16 *Williams v. Seniff*, 342 F. 3d 774, 792 (7th Cir. 2003); *Barrett v. Tallon*, 30 F. 3d
17 1296, 1299 (10th Cir. 1994). A claim will not generally be dismissed, even though
18 the asserted legal theories are not cognizable or the relief sought is unavailable, as
19 long as other tenable legal claims are evident on the face of the complaint, or the
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 19

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1 pleader is otherwise entitled to any type of relief under another possible legal
2 theory. *Conley v. Gibson*, 355 U.S. 41, 45-46, 78 S.Ct. 99, 101-102, 2 L. Ed. 2d 80
3 (1957); *See also Barrett v. Talon, supra*. For purposes of a motion under FRCP
4 12(b)(6), even the mere “possibility” of a cognizable claim is sufficient to defeat
5 dismissal. *Carparts Distrib. Ctr. v. Automotive Wholesaler’s Ass’n. of Ne*
6 *England, Inc.*, 37 F. 3d 12, 17 (1st Cir. 1994).

9 Further, in considering a Rule 12(b)(6) motion, the court should be
10 particularly hesitant to dismiss at the pleading stage those claims asserting novel
11 legal theories, where the claims could be better examined following the
12 development of the facts through discovery. *McGary v. City of Portland*, 386 F.
13 3d 1259, 1270 9th Cir. 2004); *Baker v. Cuomo*, 58 F.3d 814, 118-819 (2d. Cir.
14 1995).

17 Here, it is clear from a reading of Gordon's complaint have it easily satisfies
18 the requirements of pleading under FRCP 12(b)(6). Gordon’s claims are
19 statutorily based, and the Statutes set forth the basic elements of a claim brought
20 thereunder. Gordon's claims allege that IMG's acts and conduct met each of the
21 statutory elements individually. Accordingly, despite Defendants’ dissatisfaction
22 with this style of complaint, it is patently appropriate and more than sufficient to
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RESPONSE TO DEFENDANTS’
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1 quote or paraphrase the statutory language in setting out such a claim, which is
2 precisely what Gordon has done.
3

4 **Conclusion**

5 Gordon respectfully requests that the Court deny the Defendant's Second
6 Motion to Dismiss in its entirety.
7

8 **RESPECTFULLY SUBMITTED** this 11th day of September, 2006.
9

10 **MERKLE SIEGEL & FRIEDRICHSEN, P.C.**
11

12 /s/ Robert J. Siegel
13 Robert J. Siegel, WSBA #17312
14 Attorneys for Plaintiff
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RESPONSE TO DEFENDANTS'
SECOND MOTION TO DISMISS - 21

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