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10
 11 **IN THE UNITED STATES DISTRICT COURT**
 12 **FOR THE EASTERN DISTRICT OF WASHINGTON**
AT RICHLAND

13 James S. Gordon, Jr.,

Case No.: CV-04-5125-FVS

14 Plaintiff,

15 v.

16 Impulse Marketing Group, Inc.,
 Jeffrey Goldstein, Phillip Huston,
 17 and Kenneth Adamson,

18 Defendants.

MEMORANDUM OF LAW IN
 SUPPORT OF DEFENDANT
 HUSTON'S MOTION TO DISMISS
 PURSUANT TO FED. R. CIV. P.
 12(b)(1), (2) AND (6) OR, IN
 THE ALTERNATIVE, FOR A
 MORE DEFINITE STATEMENT
 PURSUANT TO FED. R. CIV. P.
 12(e)

19 Impulse Marketing Group, Inc.,

20 Third-Party Plaintiff,

21 v.

22 Bonnie F. Gordon, Jamila Gordon,
 23 James Gordon, III, and Jonathan
 Gordon,

24 Third-Party Defendants.

25
 26
 27 DEFENDANT HUSTON'S MEMORANDUM OF LAW IN
 SUPPORT OF HIS MOTION TO DISMISS OR FOR A MORE
 28 DEFINITE STATEMENT - 1

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00082062;1

I. PRELIMINARY STATEMENT

Defendant Phillip Huston ("Huston"), by and through his counsel, Klein, Zelman, Rothermel & Dichter, L.L.P., hereby submits this motion to dismiss Plaintiff's First Amended Complaint (the "Amended Complaint") pursuant to Fed. R. Civ. P. 12(b)(1), (2) and (6) or, in the alternative, for a more definite statement pursuant to Fed. R. Civ. P. 12(e).

II. INTRODUCTION & PROCEDURAL HISTORY

This action was originally commenced over two (2) years ago by Plaintiff in his individual capacity by the filing of a summons and complaint on November 23, 2004 against Impulse Marketing Group, Inc. ("Impulse") (the "Original Complaint"). (Moynihan Decl. ¶ 2.) The Original Complaint, similar to the First Amended Complaint¹, was rife with vague, ambiguous allegations that Impulse had violated "at

¹Further complicating matters, as set forth below, Plaintiff has filed a Second Amended Complaint without leave of Court.

1 least one” prohibition of RCW § 19.190, *et seq.* (collectively referred to as “CEMA”).
2 (Moynihan Decl. ¶ 3.) In addition, Plaintiff’s allegations were and still are frequently
3 separated by the term “and/or,” leaving Defendants to guess as to what provision of a
4 particular statute, if any, they are alleged to have violated. (Am. Compl. ¶¶ 4.2.2,
5 4.3.2(a)-(e).) Plaintiff refuses, either in his pleadings or his discovery, to identify how
6 each Defendant allegedly violated CEMA, RCW § 19.86, *et seq.* (collectively referred to
7 as “CPA”), 15 U.S.C. § 7701, *et seq.* (collectively referred to as “CAN-SPAM”) and/or
8 RCW § 19.170, *et seq.* (collectively referred to as the “Prize Statute”). (Moynihan Decl.
9 ¶ 11.) Further complicating matters, both the Original Complaint and the First
10 Amended Complaint fail to specify either a time frame during which such violations
11 are alleged to have occurred, or the number of emails alleged to have been sent by
12 Impulse, Jeffrey Goldstein (“Goldstein”), Kenneth Adamson (“Adamson”) and/or
13 Huston (collectively, “Defendants”) in violation of CEMA, CPA, CAN-SPAM and/or
14 the Prize Statute. (Moynihan Decl. ¶ 10.) Instead, Plaintiff employs terms ranging
15 from “thousands of emails” (Am. Compl. ¶ 4.1.1) to “numerous emails” (Am. Compl.
16 ¶¶ 4.2.2, 4.2.3, 4.3.2) to “at least one (1) email” (Am. Compl. ¶ 4.1.3) to plead his case.

17 In an attempt to divine the precise allegations contained in Plaintiff’s Original
18 Complaint, and the factual bases thereof, Impulse served its initial discovery requests
19 on or about December 23, 2005. (Moynihan Decl. ¶ 4.) Plaintiff’s purported
20 responses were so evasive and incomplete as to be considered non-responsive, and
21 shed no light on the allegations contained in Plaintiff’s Original Complaint.²

22 (Moynihan Decl. ¶ 5.) To date, more than one (1) year has passed and Plaintiff

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24
25 ²Impulse intends to file a motion to compel unless the Amended Complaint is dismissed in
26 its entirety.

1 continues to steadfastly refuse to properly respond to Impulse's discovery requests,
2 and has repeatedly reiterated that he will not disclose how Defendants allegedly
3 violated the statutes; instead, telling Defendants to "figure it out" for themselves.
4 (Moynihan Decl. ¶ 6.) More than (2) years and four hundred fifty (450) docket entries
5 after the filing of the Original Complaint (Moynihan Decl. ¶ 12), Plaintiffs still refuses
6 to disclose the number of emails that they are alleged to have sent and in what way, if
7 at all, each or any unique email is alleged to have violated CEMA, CPA, CAN-SPAM
8 and/or the Prize Statute. As discussed in this Part *supra*, this is all part of Plaintiff's
9 scheme to avoid having to prove his case and instead to impose an enormous financial
10 burden upon Defendants.

11 On or about June 13, 2006, Plaintiff filed his Amended Complaint (the subject
12 of this motion) naming three (3) new defendants and adding new causes of action (the
13 "Amended Complaint"). (Moynihan Decl. ¶ 7.) Huston, however, was not served
14 until November 2, 2006.³ (Moynihan Decl. ¶ 8.) Plaintiff disregards Fed. R. Civ. P. 15
15 and attempts to sidestep this Court's specific order denying Plaintiff's request to add
16 new plaintiffs (Order Granting in Part & Den. in Part Pl.'s Mot. Am. Compl., May 2,
17 2006) by unilaterally changing the caption from "James S. Gordon, Jr., an individual"
18 to add "James S. Gordon, Jr., a married individual d/b/a 'gordonworks.com.'" In his
19 motion to amend the Original Complaint, Plaintiff never sought leave of the court
20 pursuant to Fed. R. Civ. P. 15 to add the alleged trade name Gordonworks.com as a
21 plaintiff. (Moynihan Decl. ¶ 9.) In addition to blatantly ignoring the requirements of
22 Fed. R. Civ. P. 15, Plaintiff is disregarding the specific order of this Court. Plaintiff

23
24 ³Upon information and belief, contrary to the requirements of LR 5.1(b), Plaintiff has
25 failed to file with the Court affidavits evidencing service on any of the newly added individual
26 defendants of the Summons and Amended Complaint.

1 may not, in direct contradiction to the Court's order and Fed. R. Civ. P. 15, attempt to
2 bring new causes of action against Defendants on behalf of an alleged d/b/a for which
3 he failed to seek leave to add in the first place. Further, upon information and belief,
4 such d/b/a is not properly registered as a trade name with the State of Washington
5 Department of Licensing (Moynihan Decl. ¶ 9), and therefore, as discussed *supra* Part
6 III.B, Plaintiff is not entitled to maintain an action in the State of Washington on
7 behalf of unregistered d/b/a, Gordonworks.com.

8 Defendants Impulse, Goldstein and Adamson filed their motions to dismiss the
9 Amended Complaint on or about August 31, 2006. (Moynihan Decl. ¶ 15.) In
10 response, Plaintiff attempted to remedy the numerous defects contained in the
11 Amended Complaint by filing an unauthorized Second Amended Complaint, without
12 leave of court or consent of the parties, in violation of Fed.R.Civ.P. 15.⁴

13 Gordon is a professional plaintiff, whose tendency to exaggerate the facts has
14 already been noted by one court.⁵ (Moynihan Decl. ¶ 14; Ex. B.) Even Plaintiff
15 himself admitted on his website that he has "developed a system that shifts the
16 'financial' burden from [himself] back to those who choose to send [him] spam."

17
18 ⁴On or about September 13, 2006, Defendants Impulse, Goldstein and Adamson filed an
19 objection to the unauthorized pleading. In addition, following numerous requests that Plaintiff
20 withdraw the unauthorized pleading, on or about November 8, 2006, Defendants Impulse,
21 Goldstein and Adamson moved this Court for sanctions against Plaintiff and his counsel for their
22 refusal to do so. (Moynihan Decl. ¶ 17).

23
24 ⁵In a footnote to his May 24, 2006 Order in Gordon v. Virtumundo, Inc. Case No. CV06-
25 0204JCC, Judge Coughenour, of the Western District of Washington, noted Plaintiff's "tendency to
26 exaggerate claims in its briefing."

1 (Moynihan Decl. ¶ 18; Ex. C.) In fact, Plaintiff previously admitted in his response to
2 Defendants Impulse, Goldstein and Adamson's motion to dismiss the Amended
3 Complaint that Plaintiff's discovery production was intended to "induc[e] IMG to
4 settle." (Pl.'s Resp. Opp'n Mot. Dismiss at 17.) This scheme or "system" is further
5 evidenced by the fact that, upon information and belief, Plaintiff, has filed no less than
6 eleven (11) lawsuits, not including the present action, against email marketers since
7 2004. (Moynihan Decl. ¶ 19.) Upon information and belief, his victims include:
8 eFinancial; Insurance Only; Ascentive; Virtumundo, Inc.; Commonwealth Marketing
9 Group, Inc.; Smart Bargains; American Homeowners Association; Theodore Hansson
10 Co.; Ride Marketing Group, LLC; Video Processor and Kraft Foods. Plaintiff's modus
11 operandi is to file vague and ambiguous pleadings and to serve evasive and incomplete
12 discovery responses in an attempt to either coerce email marketers into unwarranted
13 monetary settlements (which he can then use as a war chest to litigate against yet other
14 potentially innocent entities and individuals), or to engage email marketers in
15 protracted litigation, forcing them to incur significant legal fees to their detriment in
16 defense of the frivolous action(s).

17 18 III. LEGAL ARGUMENT

19 A. Plaintiff Failed to Comply with the Court's Order Denying His 20 Request to Add New Plaintiffs by Adding "d/b/a 'Gordonworks.com'"

21 On or about May 2, 2006 this Court granted in part and denied in part Plaintiff's
22 motion to amend the Original Complaint. (Moynihan Decl. ¶ 7.) In its order, the
23 Court specifically denied Plaintiff's request to add new plaintiffs to the action. (Order
24 Granting in Part & Den. in Part Pl.'s Mot. Am. Compl., May 2, 2006.) Nonetheless,
25 Plaintiff simply ignored the Court, attempting to sidestep the Court's prior Order by
26 unilaterally changing the caption to read "d/b/a Gordonworks.com" in a futile attempt

1 to somehow transform his "website" into a plaintiff in the action. Further, contrary to
 2 the requirements of Fed. R. Civ. P. 15, Plaintiff, in his motion to amend the Original
 3 Complaint, never sought leave of the Court to add "d/b/a Gordonworks.com" as a
 4 plaintiff in the action. Such blatant disregard of the Federal Rules and an order of this
 5 Court, and such deliberately improper tactics should not be rewarded, and each of
 6 Gordon's causes of action asserted on behalf of Gordonworks.com must be dismissed.

7
 8 B. Plaintiff Lacks Standing to Bring an Action
 9 on Behalf of an Unregistered d/b/a (Trade Name)

10 Assuming *arguendo* that Gordon had been permitted by this Court to add new
 11 plaintiffs to the action (which as discussed in Part III.A *infra* he clearly was not),
 12 Gordon failed to properly register Gordonworks.com as a d/b/a ("trade name") as
 13 required by the State of Washington Department of Licensing. (Moynihan Decl. ¶ 8.)
 14 "Each person . . . who shall carry on, conduct or transact business in this state under
 15 any trade name shall register that trade name with the department of licensing . . ."
 16 RCW § 19.80.010(1). Pursuant to RCW § 19.80.040, one must register a trade name in
 17 order to maintain a lawsuit on behalf of said business. In short, in light of the statutory
 18 provisions governing the registration of trade names, Gordonworks.com does not
 19 exist as a legal entity. Therefore, James S. Gordon, Jr. may not maintain an action in
 20 the State of Washington on behalf of unregistered trade name, Gordonworks.com. As
 21 a result, the Court should dismiss each of Plaintiff's causes of action asserted on behalf
 22 of Gordonworks.com.

23
 24 C. Plaintiff Lacks Standing to Bring a Cause of Action as
 25 an "Interactive Computer Service" Under CEMA and CPA

26 As an individual, James S. Gordon, Jr. clearly does not qualify as an "interactive

1 computer service” under CEMA. CEMA defines an “interactive computer service” as
2 “any information service, system, or access software provider that provides or enables
3 computer access by multiple users to a computer server, including specifically a service
4 or system that provides access to the internet and such systems operated or services
5 offered by libraries or educational institutions.” RCW § 19.190.010(8). In addition to
6 defining an “interactive computer service,” CEMA also defines “Internet domain
7 name,” and was later amended to define the term “web page.” RCW § 19.190.010(8);
8 RCW § 19.190.010(14). By providing distinct definitions for each term, the plain
9 language of the statute clearly states the legislative intent that an interactive computer
10 service is much more than just Internet domain name, or a web page. Therefore,
11 neither Gordon, the individual, nor the Internet domain name Gordonworks.com
12 qualifies as an interactive computer service, as defined by CEMA.

13 In light of the foregoing, Plaintiff does not have statutory standing to assert his
14 Second and Third Causes of Action, except perhaps as an individual “recipient of a
15 commercial electronic mail message.” RCW § 19.190.040(1). Although the term
16 “recipient” is undefined in CEMA, the definition provided in CAN-SPAM is
17 instructive. Under CAN-SPAM, the “recipient” of a commercial email message is
18 defined as the “authorized user of the electronic mail address to which the message
19 was sent or delivered.” 15 U.S.C. § 7702(14). Thus, Gordon only has standing, if at
20 all, to bring his Second and Third Causes of Action based on emails sent to his
21 specific, personal email address pursuant to RCW § 19.190.040(1), and his Second and
22 Third Causes of Action brought pursuant to RCW § 19.190.040(2) should be otherwise
23 dismissed.

1 D. Plaintiff Lacks Standing to Bring a Cause of Action Under CAN-SPAM

2 CAN-SPAM adopts the definition provided in Section 231(e)(4) of the
3 Communications Decency Act of 1934 (the "CDA"), which defines "internet access
4 service" as "a service that enables users to access content, information, electronic mail
5 or other services offered over the Internet, and may also include access to proprietary
6 content, information, and other services as part of a package of services offered to
7 consumers." 47 U.S.C. § 231(e)(4); see 15 U.S.C. § 7702(11). Common sense dictates
8 that James S. Gordon, Jr., an individual person, clearly is not an internet access service
9 as contemplated under CAN-SPAM.

10 "CAN-SPAM gives a private right of action to only ISPs . . . [t]here is no private
11 right of action for individuals." Kevin P. Cronin & Ronald N. Weikers, Data Security
12 & Privacy Law: Combating Cyberthreats § 9:47:110 (2006). Similarly, there is no
13 private right of action for Internet domain names, such as Gordonworks.com. Other
14 than the limited instances in which ISPs may bring an action under CAN-SPAM, the
15 provisions of CAN-SPAM are to be enforced by the Federal Trade Commission
16 ("FTC"). 15 U.S.C. § 7706(a). Commonly known ISPs who have been permitted to
17 assert causes of action under CAN-SPAM include AOL, Microsoft and Earthlink.
18 Mr. Gordon, an individual, clearly cannot be categorized with the likes of AOL,
19 Microsoft and/or Earthlink, and is not an internet access service (ISP) within the
20 meaning of CAN-SPAM. In light of the foregoing, Plaintiff's First Cause of Action
21 fails in its entirety because there is no private right of action for individuals and/or
22 Internet domain names under CAN-SPAM. Therefore, Plaintiff's First Cause of
23 Action should be dismissed with prejudice.

24
25 E. Plaintiff Fails to State a Claim and Lacks
26 Standing to Bring an Action Under the Prize Statute

1 In his Fourth Cause of Action, Plaintiff makes a blanket allegation that
2 “numerous email advertisements . . . which Defendants transmitted to Plaintiff . . .
3 violated [the Prize Statute].” (Am. Compl. ¶ 4.3.2.) Plaintiff then proceeds to parrot
4 the requirements of RCW § 19.170.030, inserting “and/or” in between each and every
5 subsection, leaving Defendants clueless as to which, if any, requirement each are
6 alleged to have violated. Similarly, Plaintiff parrots the requirements of RCW §
7 19.170.040 and simply states that Defendants failed to comply with each subsection.
8 Nowhere in his Fourth Cause of Action does Plaintiff allege that he suffered any
9 damage from the alleged violation(s), or that he even read or responded to any of the
10 emails alleged to include promotional advertising. The standing requirement to bring a
11 private cause of action under the Prize Statute is specifically stated therein: “[a] person
12 who suffers damage from an act of deceptive promotional advertising may bring an
13 action against the sponsor or promotion of the advertising, or both.” RCW §
14 19.170.060(1) (emphasis added). According to the plain language of the statute,
15 Plaintiff, who does not allege to have suffered any damage as a result an alleged act of
16 deceptive advertising, clearly fails to satisfy the standing requirement enumerated in
17 RCW § 19.170.060(1). In light of the foregoing, Plaintiff’s Fourth Cause of Action
18 should be dismissed with prejudice.

19
20 F. Plaintiff Fails to State a Claim Against Huston

21 Plaintiff fails to establish the elements necessary in order to pierce the corporate
22 veil. In order to pierce the corporate veil, two separate, essential facts must be
23 established: plaintiff “must demonstrate that the corporate form was used to violate or
24 evade a duty, and [second,] that [the corporate form] must be disregarded to prevent
25 loss to an innocent party.” Wash. Water Jet Workers Assoc., et al. v. Yarbrough, 151
26

1 Wash. 2d 470, 503 (2004) (citing Meisel v. M & N Modern Hydraulic Press Co., 97
2 Wash. 2d 403, 409-10 (1982)); see Dickens v. Alliance Analytical Labs, LLC, 127 Wash.
3 App. 433, 440-41 (2005). The first factor typically involves “fraud, misrepresentation,
4 or some form of manipulation of the corporation to the stockholder’s benefit and
5 creditor’s [plaintiff’s] detriment.” Meisel, 97 Wash. 2d at 410 (quoting Truckweld
6 Equip. Co. v. Olson, 26 Wash. App. 638, 645 (1980)); see Strandley v. CNS Ins. Cos.,
7 93 Wash. App. 1022 (1998); see also Dole Food Co. v. Patrickson, 538 U.S. 468, 475
8 (2003) (“The doctrine of piercing the corporate veil is the rare exception, applied in the
9 case of fraud or certain other exceptional circumstances . . .”). In the case at bar, the
10 Court has already ruled that the underlying CEMA claims do not sound in fraud.⁶
11 (Order Den. Def.’s Mot. Dismiss, July 11, 2005 at 13.) Applying the Court’s line of
12 reasoning to CAN-SPAM and the Prize Statute, one must conclude that claims
13 asserted under CAN-SPAM and/or the Prize Statute are also not claims involving
14 fraud. With regard to the second factor, “wrongful corporate activities must actually
15 harm the party seeking relief so that disregard is necessary. Intentional misconduct
16 must be the cause of the harm that is avoided by disregard.” Meisel, 97 Wash. 2d at
17 410 (1980); see Strandley, 93 Wash. App. 1022 (1998).

18 In Water Jet, plaintiff named the owners of a defendant corporation but failed
19 to claim a specific wrongdoing against such owners. The trial court dismissed the
20 claims against the individual owners, finding that plaintiff had an opportunity to submit
21 facts to demonstrate that the corporate form had been abused and that piercing the
22 corporate veil was justified and plaintiff failed to do so. Water Jet, 151 Wash. 2d at 503
23 (2004). On appeal, the Supreme Court of the State of Washington affirmed the trial

24
25 ⁶If the Court, however, finds that such claims do sound in fraud, then Plaintiff’s pleading is
26 held to the heightened pleading requirements of Fed. R. Civ. P. 9(b).

1 court's decision, concluding that dismissal of the claims against the individual owners
2 was appropriate based on a failure to state a claim. Id.

3 The foregoing facts in Water Jet parallel those of the case at bar. Plaintiff simply
4 recites that each of the individual defendants is "an officer, director, and/or majority
5 shareholder of Impulse, and as such controls its policies, activities, and practices,
6 including those alleged herein on behalf of Impulse." (Am. Compl. ¶¶ 1.3, 1.4, 1.5.)
7 "Piercing the corporate veil is an equitable remedy imposed to rectify an abuse of the
8 corporate privilege." Dickens 127 Wash. App. at 440 (2005). Plaintiff does not allege
9 that the individual defendants have abused the corporate privilege, nor has he alleged
10 that Impulse is a sham corporation or that the corporation is an alter ego of any or all
11 of the individual defendants. Even accepting the allegations contained in the Amended
12 Complaint as true, nowhere in the Amended Complaint does Plaintiff attempt to
13 incorporate any factual averments or circumstances in support of the two essential
14 burdens of proof required to pierce the corporate veil; specifically, that the corporate
15 form was used to violate or evade a duty and that the failure to hold the individuals
16 liable would result in a loss to Plaintiff. Thus, as in Water Jet, the dismissal of
17 Plaintiff's causes of action against Huston is also appropriate based on the failure of
18 Plaintiff to state a claim.

19
20 G. Plaintiff Fails to Establish that Personal Jurisdiction Exists Over Huston

21 Plaintiff bears the burden of establishing personal jurisdiction over a defendant.
22 See Hirsch v. Blue Cross, Blue Shield of Kan., 800 F.2d 1474, 1477 (9th Cir. 1986);
23 Cognigen Networks v. Cognigen Corp., 174 F.Supp.2d 1134, 1137 (W.D. Wash. 2001)
24 (On defendant's motion to dismiss for lack of personal jurisdiction, it is the plaintiff's
25 burden to show that jurisdiction is proper); Langlois v. Deja Vu, Inc., 984 F.Supp.

1 1327, 1332 (W.D. Wash. 1997) (plaintiff bears the burden of proving that jurisdiction
2 exists as to each out-of-state defendant (emphasis added)). The Ninth Circuit Court of
3 Appeals has held that through the presentation of affidavits and discovery materials,
4 plaintiffs must prove a prima facie case of jurisdiction as to each and every out-of-state
5 defendant. Brand v. Menlove Dodge, 746 F.2d 1070, 1072 (9th Cir. 1986); see also
6 Langlois, 984 F.Supp. at 1332-33 (W.D. Wash. 1997).

7 In order to exercise personal jurisdiction, a court must find that a defendant has
8 a threshold level of "minimum contacts" with the forum state such that "traditional
9 notions of fair play and substantial justice" are not offended. See Int'l Shoe Co. v.
10 Wash., 326 U.S. 310, 316 (1945); see Burger King Corp. v. Rudzewicz, 471 U.S. 462,
11 474 (1985). If a defendant has a continuous and systematic presence in the forum
12 state, the court has "general jurisdiction" over the defendant; if the claim arises out of
13 the defendant's forum directed activities, the court may exercise "specific jurisdiction"
14 can be asserted over the defendant within the forum. See Helicopteros Nacionales de
15 Colom., S.A. v. Hall, 466 U.S. 408, 414 (1984). Based upon the allegations contained in
16 the Amended Complaint, it appears that Plaintiff does not allege that the Court has
17 general jurisdiction over Huston.

18 The determination as to the existence of specific jurisdiction is made by looking
19 to Washington's long-arm statute, RCW § 4.28.185. In order to exercise specific
20 jurisdiction over a non-resident defendant under the Constitution and RCW § 4.28.185,
21 the courts of Washington have applied a three-part test: (1) the nonresident defendant
22 must do some act or consummate some transaction with the forum or perform some
23 act by which he purposefully avails himself of the privilege of conducting activities in
24 the forum, thereby invoking the benefits and protections of the forum's laws; (2) the
25 claim must be one which arises out of or results from the defendant's forum-related
26

1 activities; and (3) the exercise of jurisdiction must be reasonable. Omeluk v. Langsten
2 Slip & Batbyggeri A/S, 52 F.3d 267, 270 (9th Cir. 1995). A defendant purposefully
3 avails himself of the benefits of the forum if he has deliberately “engaged in significant
4 activities within a state or has created ‘continuing obligations’ between himself and the
5 residents of the forum, and the cause of action arises out of those obligations. Burger
6 King Corp., 471 U.S. 475- 76 (1985). Plaintiff’s claims in the Amended Complaint are
7 based upon his faulty assumption that Huston sent emails to Gordon, a Washington
8 resident, or that emails Gordon received were “from or on behalf of defendants.”
9 (Am. Compl. 4.1.1.) When in fact, no emails were sent by Huston individually, and
10 certainly no emails received by Plaintiff were “from or on behalf of” Huston,
11 Goldstein and/or Adamson in their individual capacity. (Huston Decl. ¶ 6.) Moreover,
12 Plaintiff has no reason to believe Huston acted in his individual capacity. Even
13 assuming *arguendo* that an email was sent to Plaintiff, any such email would have been
14 sent by or on behalf of some corporation, and not Huston himself. In addition,
15 Huston ceased employment with Impulse in or around the end of March 2005.
16 (Huston Decl. ¶ 7.) Finally, Huston is a resident of the State of Nevada, and neither
17 owns property, maintains business or personal bank accounts or regularly transacts
18 business in the State of Washington. (Huston Decl. ¶¶ 3-5.) Thus, Huston has not
19 purposefully availed himself of the benefits of the forum by engaging in significant
20 activities within the State of Washington or by creating continuing obligations between
21 himself and Washington State residents. Therefore, Plaintiff has failed to prove that
22 jurisdiction exists as to each out-of-state defendant. As a result, the Court should
23 decline to exercise personal jurisdiction over Huston, and should dismiss the Amended
24 Complaint as to Huston.

1 H. Plaintiff's Amended Complaint Should be Dismissed
2 Pursuant to Fed. R. Civ. P. 12(b)(6) for Failure to State a Claim

3 Even assuming *arguendo* that Plaintiff had standing to bring any of his causes of
4 action, he has failed to satisfy the basic pleading requirements of CR 8(a) and Fed. R.
5 Civ. P. 8(a). The Original Complaint, discussed *infra* Part I, consisted of vague and
6 ambiguous blanket allegations that Defendant violated "at least one" provision of
7 CEMA. (Compl. ¶¶ 3.7, 3.9 and 3.12.) Now, again, the First Amended Complaint
8 suffers from the same vagueness and ambiguity. For example, Plaintiff alleges that
9 "Defendants" sent anywhere from "at least one" to "thousands" of emails in violation
10 of CEMA (and CPA), and/or CAN-SPAM and/or the Prize Statute.

11 In order to survive a motion to dismiss under Fed. R. Civ. P. 12(b)(6), a
12 "complaint must contain either direct or inferential allegations respecting all the
13 material elements to sustain a recovery under some viable legal theory." Roe v. Nev.,
14 332 F. Supp. 2d 1331, 1339 (D. Nev. 2004) (citing Scheid v. Fanny Farmer Candy
15 Shops, Inc., 859 F.2d 434 (6th Cir. 1988)). Although factual allegations set forth in the
16 complaint "taken as true and construed in the light most favorable to [p]laintiffs", the
17 Ninth Circuit has elaborated on this rule, explaining that "courts should only accept as
18 true the well-pleaded facts, and ignore 'legal conclusions,' 'unsupported conclusions,'
19 'unwarranted inferences,' 'unwarranted deductions,' 'footless conclusions of law' or
20 'sweeping legal conclusions cast in the form of factual allegations.'" Id. (emphasis
21 added) (citing Epstein v. Wash. Energy Co., 83 F.3d 1136, 1140 (9th Cir. 1996); quoting
22 W. Mining Council v. Watt, 643 F.2d 618, 624 (9th Cir. 1981)).

23 As Plaintiff himself points out, each alleged email constitutes a separate
24 transaction and therefore a separate claim. (See Am. Compl. ¶¶ 4.2.4, 4.2.5.)
25 Notwithstanding the foregoing, Plaintiff fails to identify anywhere in his pleading the
26 number of emails alleged to have been sent by each Defendant in violation of each

1 separate and distinct provision of the aforementioned statutes. (Am. Compl. ¶¶ 4.1.1-
2 4.1.6, 4.2.2, 4.2.3, 4.3.2). Further, Plaintiff fails to separate each allegation made on
3 behalf of Gordonworks.com from those allegations asserted by the recipient of an
4 email. Rather, Gordon simply lumps his claims on behalf of unregistered trade name
5 Gordonworks.com together with his claims arising out of being an individual recipient
6 of email, alleging collectively that undifferentiated “Defendants” transmitted emails to
7 “Plaintiff.” (See Am. Compl. ¶¶ 4.2.3, 4.3.2.) Plaintiff even fails to identify a time the
8 time frame during which such alleged violations are alleged to occur.⁷

9 Plaintiff’s entire First Amended Complaint consists of precisely those “facts”
10 which courts in the Ninth Circuit have suggested they should ignore– sweeping legal
11 conclusions that Defendants have violated CEMA, CPA, CAN-SPAM and/or the
12 Prize Statute, cast in the form of factual allegations. There are virtually no “well-
13 pleaded” facts for the Court to accept as true. Without limiting the foregoing, Huston
14 addresses the following specific deficiencies and unsupported conclusions, *inter alia*, in
15 the order in which they appear in Plaintiff’ Amended Complaint:

- 16 • Plaintiff fails to distinguish between alleged violations by the
17 individual defendants and alleged violations by the corporate
18 defendant;
- 19 • Plaintiff states that he has received “thousands of commercial
20 email messages from or on behalf of Defendants, sent to
21

22 ⁷In the absence of such basic information, Huston is unable to determine, *inter alia*, whether
23 he is entitled to assert a statute of limitations defense. Based upon Plaintiff’s Amended Complaint it
24 is unclear when the emails in question were sent, and is therefore possible that they were sent before
25 the enactment of the statutory provisions Plaintiff seeks to enforce.
26

1 Plaintiff's electronic mail server⁸ located in Benton and Franklin
 2 Counties, Washington, and/or its registered domain names,
 3 including 'gordonworks.com' in violation of" CAN-SPAM (Am.
 4 Compl. 4.1.1), but fails to identify the registered domain names
 5 alleged to have received emails, the specific email addresses
 6 alleged to have received the emails, the provision of CAN-SPAM
 7 alleged to have been violated or the factual basis for his
 8 conclusion that each or any email received violated any provision
 9 of CAN-SPAM;

- 10 • Plaintiff alleges that his unsubscribe requests "went unheeded for
 11 a substantial amount of time" (Am. Compl. 4.1.2), but fails to
 12 identify the email address(es) on behalf of which such requests
 13 were sent, to whom such requests were sent and for how long
 14 such requests allegedly "went unheeded" or the email from which
 15 the request arose;
- 16 • Plaintiff vaguely alleges that "at least one" email was sent by

17
 18 ⁸Although Plaintiff claims in this action to own the server, in a separate action against
 19 Virtumundo, Inc. Gordon stated that the server on which Gordonworks.com resides is owned by
 20 third party Omni Innovations, LLC. However, in actuality, the domain Gordonworks.com is, upon
 21 information and belief, hosted by Webmasters.com, on a server located in Tampa, Florida.
 22 (Moynihan Decl. ¶ 13; Ex B.) In addition, upon information and belief, the internet domain server
 23 ns.gordonworks.com has been assigned by the registrar, Go Daddy Software, Inc., the Internet
 24 Protocol ("IP) address 68.178.150.119, and this IP address is believed to be located in Scottsdale,
 25 Arizona. (Moynihan Decl. ¶ 13; Ex. B.)

1 undifferentiated Defendants to an address “most likely harvested
2 from domain name registration and/or by other means of
3 anonymous information harvesting.” (Am. Compl. 4.1.3). It is
4 unclear from this statement whether Plaintiff is even alleging that
5 he believes Defendants harvested “an address.” Further, Plaintiff
6 fails to identify the email address alleged to have been harvested
7 or the facts supporting his conclusion that such email address was
8 harvested.

9 Plaintiff has failed to properly state a claim under any of the statutory
10 provisions pursuant to which he attempts to bring this action. Instead, Plaintiff has
11 deliberately crafted a pleading consisting entirely of vague, unsupported and sweeping
12 legal conclusions cast in the form of factual allegations. As a result, in line with
13 previously cited Ninth Circuit authority, Plaintiff’s Amended Complaint should be
14 dismissed under Fed. R. Civ. P. 12(b)(6).

15
16 I. If the Amended Complaint is not Dismissed, Plaintiff Should be Required
17 to Provide a More Definite Statement Pursuant to Fed. R. Civ. P. 12(e)

18 With the filing of the Amended Complaint, Plaintiff continues his pattern of
19 filing deliberately vague and ambiguous pleadings. “If a pleading to which a
20 responsive pleading is permitted is so vague or ambiguous that a party cannot
21 reasonably be required to frame a responsive pleading, or if more particularity in the
22 pleading will further the economical disposition of the case, the party receiving the
23 pleading may move for a more definite statement before serving a responsive
24 pleading.” CR 12(e); see Fed. R. Civ. P. 12(e) (emphasis added). Although notice
25 pleading requires only that the complaint contain a short and plain statement showing
26 that the plaintiff is entitled to relief (CR 8(a); Fed. R. Civ. P. 8(a)), this does not

1 dispense with the necessity, as occasion may require, for a statement of certain details
2 which would enable each defendant to more readily prepare and file a responsive
3 pleading. Fed. Proc., § 62:421 (2006). In fact, unless facts are “simply and concisely
4 stated in lucid fashion, and support [plaintiff’s] conclusion” the action fails.
5 Washburn, et al. v. Moorman Mfg. Co., 25 F.Supp. 546, 546 (S.D. Cal. 1938).

6 Nowhere in the Amended Complaint does Plaintiff simply and concisely state
7 in lucid fashion the facts supporting, *inter alia*, the number of emails alleged to have
8 been sent by specific Defendant(s) to Plaintiff or his belief that Defendants are
9 responsible for sending the alleged emails to Plaintiff. As outlined in Part III.H *infra*,
10 Plaintiff’s Amended Complaint is intentionally replete with vague, ambiguous, and
11 cumulative allegations. To date, as a result of Plaintiff’s improper pleading, more
12 than two (2) years into the action and over four hundred fifty (450) docket entries
13 later, Defendants are no closer to being able to identify and/or defend the specific
14 allegations being lodged against them. (Moynihan Decl. ¶12.) As a result, Plaintiff’s
15 action should fail under the court’s analysis in Washburn. However, if the Court does
16 not dismiss the action, Plaintiff should be required to provide a more definite
17 statement.

18 In order to interpose a responsive pleading and to further the economical
19 disposition of the case, if necessary following this motion to dismiss, Huston requires,
20 at a minimum, the following additional details: the number of emails alleged to have
21 been sent in violation of each separate and distinct provision of CEMA and CPA,
22 CAN-SPAM and RCW § 19.170, *et seq.*; the manner in which each email is alleged to
23 have violated any subsection of the aforementioned statutes (e.g., deceptive subject
24 line, etc.); to what specific email addresses each email is alleged to have been sent;
25 which claims are being asserted against Huston, individually, which claims are being
26

1 asserted by Plaintiff as an (alleged) interactive computer service, and which claims are
2 being asserted by Plaintiff as a recipient of an allegedly violative email.

3 In sum, if Plaintiff's action is not dismissed, Plaintiff should be required to state
4 for each and every email: 1) the email address to which it was sent; 2) the date on
5 which it was sent; 3) the specific ways in which the email is alleged to violate any
6 provision of any statute and the factual basis or bases for such a conclusion; 4) the
7 factual basis upon which Plaintiff bases his conclusion that the email was sent or
8 initiated by or on behalf of Huston.

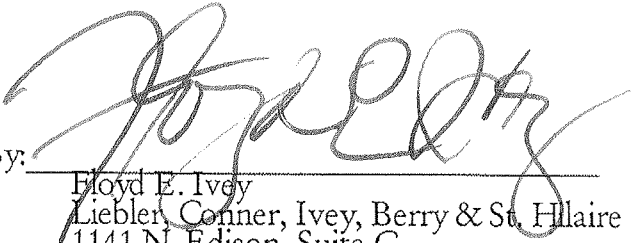
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10 **IV. CONCLUSION**

11 In light of the foregoing arguments, Plaintiff's Amended Complaint should be
12 dismissed in its entirety or, at a minimum, Plaintiff should be required to provide a
13 more definite statement pursuant to Fed. R. Civ. P. 12(e). Huston respectfully
14 requests that the Court: 1) dismiss Plaintiff's First Amended Complaint with
15 prejudice, and award Huston his costs and fees incurred in responding to Plaintiff's
16 First Amended Complaint; or 2) grant Huston's motion for a more definite statement,
17 and award Huston his costs and fees incurred in responding to Plaintiff's First
18 Amended Complaint.

19 RESPECTFULLY SUBMITTED, this 2nd day of January, 2007.

20
21 By: 

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