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5 UNITED STATES DISTRICT COURT  
6 EASTERN DISTRICT OF WASHINGTON

7 SAVAGE LOGISTICS, LLC,  
8  
9 Plaintiff,  
10  
11 v.  
12 SAVAGE SERVICES CORP., a/k/a  
SAVAGE COMPANIES,  
Defendant.

CASE NO. CV-15-5015-EFS

**ORDER RULING ON PENDING MOTIONS  
AND SUGGESTING MEDIATION**

13 A hearing occurred on September 23, 2015. Bruce Babbitt appeared  
14 on Plaintiff Savage Logistics, LLC's (SLL) behalf. Defendant Savage  
15 Services Corp. (SSC) was represented by Steven Klein. Before the Court  
16 were three motions: Defendant's Motion to Dismiss First Amended  
17 Complaint or, in the Alternative, to Transfer, ECF No. 11; Defendant's  
18 Motion to Request Judicial Notice and Notice of Incorporation by  
19 Reference, ECF No. 15; and Plaintiff's Motion for Leave to File Second  
20 Amended Complaint, ECF No. 23. Following the hearing, the Court also  
21 considered Plaintiff's Request for Judicial Notice of Materials  
22 Identified in the Declaration of Barbara Stone, ECF No. 40; and  
23 Defendant's Motion for Leave to File Supplemental Brief, ECF No. 46,  
24 and Defendant's related Motion for Expedited Hearing, ECF No. 47. For  
25 the reasons that follow, the Court largely grants the motions for  
26 judicial notice, grants Defendant's motion to dismiss the first

1 amended complaint, and grants Plaintiff leave to file a second amended  
2 complaint.

3 **A. Judicial Notice**

4 Both parties ask the Court to take judicial notice of identified  
5 documents, and Defendant also asks the Court to consider documents  
6 that were incorporated into the complaint: 1) Defendant's Motion to  
7 Request Judicial Notice and Notice of Incorporation by Reference, ECF  
8 No. 15, and Plaintiff's Request for Judicial Notice of Materials  
9 Identified in the Declaration of Barbara Stone, ECF No. 40.

10 Judicial notice is governed by Federal Rule of Evidence 201,  
11 which provides that a "judicially noticed fact must be one not subject  
12 to reasonable dispute in that it is either (1) generally known within  
13 the territorial jurisdiction of the trial court or (2) capable of  
14 accurate and ready determination by resort to sources whose accuracy  
15 cannot reasonably be questioned." Fed. R. Evid. 201(b). Judicial  
16 notice only applies to adjudicative facts – facts about the parties or  
17 the issues to which the law is applied, usually by the jury, in the  
18 trial of a case. Fed. R. Evid. 201(a), Adv. Comm. Note to 1972 amend.;  
19 *Marshall v. Bramer*, 828 F.2d 355, 357 (6th Cir. 1987) (defining  
20 adjudicatory fact). A court can take judicial notice of a matter of  
21 public record, including records and reports of administrative bodies,  
22 as long as the facts noticed are not subject to reasonable dispute.  
23 *Lee v. City of Los Angeles*, 250 F.3d 668, 677 (9th Cir. 2001); *United*  
24 *States v. 14.02 Acres of Land More or Less in Fresno Cty.*, 547 F.3d  
25 943, 955 (9th Cir. 2008).

1 In addition to the judicial-notice doctrine, a court may  
2 consider a document if neither party questions the authenticity of a  
3 document, which is either attached to the complaint or the contents of  
4 which are alleged in the complaint. *Knieval v. ESPN*, 393 F.3d 1068,  
5 1076 (9th Cir. 2005).

6 After considering Defendant's motion, the Court takes judicial  
7 notice of Exhibits 1-2 and 4, which are public-record trademark  
8 registration numbers and applications, and Exhibits 5-13, which are  
9 public administrative records from the U.S. Department of Commerce and  
10 the Utah Department of Commerce. And the Court will consider, under  
11 the incorporation-by-reference doctrine, Exhibit 3, a letter from  
12 Stoel Rives LLP, as this letter was referenced in the complaint and in  
13 the response to the complaint, and neither party has challenged its  
14 authenticity.

15 As to Plaintiff's motion for judicial notice, the Court grants  
16 in part and denies in part the motion. The Court grants the motion as  
17 to Exhibits 1 and 2 because they are public records; therefore, the  
18 Court will take judicial notice of the fact that these public records  
19 were filed and exist but not for the truth of the facts recited  
20 therein. *City of Roseville Emps. Ret. Sys. v. Sterling Fin. Corp.*, 963  
21 F. Supp. 2d 1092, 1108 (E.D. Wash. 2013). The Court declines to take  
22 judicial notice of Exhibit 3 because it is not a public record but  
23 rather a press release regarding the to-be-added entity Savage  
24 Companies, and the contents of which could be subject to dispute.

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1 **B. Defendant's Motion to Dismiss and Plaintiff's Motion to Amend**

2 Defendant seeks dismissal of Plaintiff's First Amended Complaint  
3 (FAC), ECF No. 6. At the hearing, Plaintiff conceded that the FAC's  
4 factual allegations are insufficient to support a finding of personal  
5 jurisdiction against Defendant and therefore Plaintiff does not oppose  
6 dismissal of the FAC so long as the Court permits Plaintiff to file  
7 its proposed Second Amended Complaint (SAC), ECF No. 23. Therefore,  
8 the Court grants Defendant's motion to dismiss the FAC, and the Court  
9 focuses its analysis on whether it should grant Plaintiff leave to  
10 file a SAC.

11 Through the SAC, Plaintiff seeks to 1) add Savage Companies, the  
12 claimed owner of the trademarks, as a defendant, 2) assert facts to  
13 support specific personal jurisdiction over the current Defendant  
14 Savage Services Corp. and the to-be-added Savage Companies, 3) assert  
15 a claim that Defendants are barred under the laches doctrine from  
16 claiming that Plaintiff is violating any trademark, and 4) add a claim  
17 for damages under false description, dilution, and cyber-piracy  
18 theories. Defendant opposes the motion, arguing that amendment is  
19 futile as the Court cannot possess personal jurisdiction over either  
20 proposed defendant.

21 After the hearing, Defendant sought leave to file a supplemental  
22 brief in support of its motion to dismiss. ECF No. 46. Defendant's  
23 motion is unopposed so long as the Court considers the response filed  
24 by Plaintiff, ECF No. 48-1. The Court grants Defendant's motion and  
25 considers the supplemental briefs filed by both parties.

1            "[A] party may amend its pleading [after a responsive pleading  
2 is served] only with the opposing party's written consent or the  
3 court's leave. The court should freely give leave when justice so  
4 requires." Fed. R. Civ. P. 15(a)(2). To ensure that leave is freely  
5 given when required, Rule 15 is applied with "extreme liberality."  
6 *Eminence Capital, LLC v. Aspeon, Inc.*, 316 F.3d 1048, 1051 (9th Cir.  
7 2003) (quoting *Morongo Band of Mission Indians v. Rose*, 893 F.2d 1074,  
8 1079 (9th Cir. 1990)). The following four factors aid the court's  
9 assessment of whether leave to file an amended complaint is  
10 appropriate: 1) bad faith, 2) undue delay, 3) prejudice to the  
11 opposing party, and 4) futility of amendment. *Ditto v. McCurdy*, 510  
12 F.3d 1070, 1079 (9th Cir. 2007); *see also Foman v. Davis*, 371 U.S. 178  
13 (1962) (identifying these factors). Not all of the factors merit equal  
14 weight. *Eminence Capital*, 316 F.3d at 1052. For example, prejudice to  
15 the opposing party is given the most consideration, while delay alone  
16 is an insufficient reason to deny leave to amend. *Id.*; *Loehr v.*  
17 *Ventura Cty. Cmty. Coll. Dist.*, 743 F.2d 1310, 1319-20 (9th Cir.  
18 1984). In sum, "[a]bsent prejudice, or a strong showing of any of the  
19 remaining *Foman* factors, there exists a presumption under Rule 15(a)  
20 in favor of granting leave to amend." *Eminence Capital*, 316 F.3d at  
21 1052.

22            Here, Defendant's central argument is that leave to amend is  
23 futile because the Court will still not have grounds to exercise  
24 personal jurisdiction over Defendant Savage Services Corp., or Savage  
25 Company. The Fourteenth Amendment's Due Process Clause requires that a  
26 court lawfully exercise personal jurisdiction over a civil defendant.

1 *Shute v. Carnival Cruise Lines*, 897 F.2d 377, 379 (9th Cir. 1990),  
2 *rev'd on other grounds*, 499 U.S. 585. The plaintiff bears the burden  
3 of demonstrating the existence of personal jurisdiction. *Id.* At the  
4 pre-discovery stage of litigation, the court accepts as true the  
5 jurisdiction-related facts in the complaint. *Pac. Atl. Trading Co.,*  
6 *Inc. v. M/V Main Exp.*, 758 F.2d 1325, 1327 (9th Cir. 1985); *Brayton*  
7 *Purcell LLP v. Recordon & Recordon*, 606 F.3d 1124, 1127 (9th Cir.  
8 2010); *see also* 4 Wright & Miller, *Federal Practice & Procedure* §  
9 1067.6 (3d ed.).

10 The Court may ultimately agree with Defendant that the Court  
11 lacks personal jurisdiction over one or both of the Defendants named  
12 in the SAC.<sup>1</sup> Typically, the sending of a cease-and-desist letter as  
13 Plaintiff alleges Savage Services Corp. sent it is insufficient to  
14 establish personal jurisdiction over the sender of the letter. *See*  
15 *Yahoo! Inc. v. La Ligue Contre Le Racisme Et L'Antisemitisme*, 433 F.3d  
16 1199, 1208 (9th Cir. 2006) (citing *Red Wing Shoe Co. v. Hockerson-*  
17 *Halberstadt, Inc.*, 148 F.3d 1355, 1361 (Fed. Cir. 1998) ("A patentee  
18 should not subject itself to personal jurisdiction in a forum solely  
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20 <sup>1</sup> In a diversity action in Washington, a federal court has personal  
21 jurisdiction over a non-Washington-resident defendant if permitted by  
22 Washington's long-arm statute, because Washington's long-arm statute  
23 comports with the federal due-process requirements. *See In re W. States*  
24 *Wholesale Natural Gas Antitrust Litig.*, 715 F.3d 716, 741 (9th Cir.  
25 2013); *Wash. Shoe Co. v. A-Z Sporting Goods, Inc.*, 704 F.3d 668, 672  
26 (9th Cir. 2012) ("Washington's long-arm statute extends jurisdiction  
over a defendant to the fullest extent permitted by the Due Process  
Clause of the Fourteenth Amendment.").

1 by informing a party who happens to be located there of suspected  
2 infringement.")). Yet, Plaintiff appears to have facts to add to the  
3 complaint to support a finding that Savage Companies, which is an  
4 alter ego of Defendant Savage Services Corp., wrongfully interfered  
5 with Plaintiff's business in Washington when it sought to prevent  
6 Plaintiff from utilizing "Savage Logistics," including its  
7 www.savagelogistics.com website, and that Defendants intended for  
8 Plaintiff to suffer business injury in Washington. See *Bancroft &*  
9 *Masters, Inc. v. Augusta Nat'l Inc.*, 223 F.3d 1082, 1087 (9th Cir.  
10 2000), holding modified by *Yahoo! Inc.*, 433 F.3d at 1199; *Picot v.*  
11 *Weston*, 780 F.3d 1206, 1214 (9th Cir. 2015) (upholding the use of the  
12 express-aiming test in the wake of *Walden v. Fiore*, 134 S. Ct. 1115  
13 (2014), for specific personal jurisdiction).

14 Therefore, the Court permits Plaintiff to add what facts are  
15 known to it that support a finding of personal jurisdiction as to  
16 either of the to-be-named Defendants in the SAC. In addition,  
17 Plaintiff may revise the proposed SAC to clearly identify that  
18 Plaintiff is naming two Defendants: Savage Services Corp. and Savage  
19 Companies. Because this lawsuit is early in its inception, leave to  
20 amend will not unduly prejudice Defendant, and there is no evidence  
21 that Plaintiff's desire to file the SAC is motivated by bad faith, the  
22 Court grants Plaintiff leave to file a second amended complaint.

23 Accordingly, **IT IS HEREBY ORDERED:**

- 24 1. Defendant's Motion to Dismiss First Amended Complaint or,  
25 in the Alternative, to Transfer, **ECF No. 11**, is **GRANTED**.

1 2. Defendant's Motion to Request Judicial Notice and Notice of  
2 of Incorporation by Reference, **ECF No. 15**, is **GRANTED**.

3 3. Plaintiff's Motion for Leave to File Second Amended  
4 Complaint, **ECF No. 23**, is **GRANTED**. Plaintiff is to  
5 promptly file a second amended complaint, which can be  
6 revised to identify that there are two Defendants: Savage  
7 Services Corp. and Savage Companies, and is to allege  
8 additional jurisdiction-related facts.

9 4. Plaintiff's Request for Judicial Notice of Materials  
10 Identified in the Declaration of Barbara Stone, **ECF No. 40**,  
11 is **GRANTED IN PART AND DENIED IN PART**.

12 5. Defendant's Motion for Leave to File Supplemental Brief,  
13 **ECF No. 46**, and related Motion for Expedited Hearing, **ECF**  
14 **No. 47**, are **GRANTED**.

15 6. The Court encourages the parties to consider whether  
16 mediation at this early stage of litigation, is  
17 appropriate. If the parties are amenable to mediation with  
18 a federal magistrate, the parties are to contact the  
19 Court's Courtroom Deputy, 509-943-8170.

20 **IT IS SO ORDERED.** The Clerk's Office is directed to enter this  
21 Order and provide copies to all counsel.

22 **DATED** this 19<sup>th</sup> day of October 2015.

23  
24 s/Edward F. Shea

EDWARD F. SHEA  
Senior United States District Judge