

The Honorable John C. Coughenour

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**UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE**

JAMES S. GORDON, Jr., a married individual, d/b/a 'GORDONWORKS.COM'; OMNI INNOVATIONS, LLC., a Washington limited liability company,

Plaintiffs,

v.

VIRTUMUNDO, INC, a Delaware corporation d/b/a ADKNOWLEDGEMAIL.COM; ADKNOWLEDGE, INC., a Delaware corporation, d/b/a ADKNOWLEDGEMAIL.COM; SCOTT LYNN, an individual; and JOHN DOES, 1-X,

Defendants.

NO. CV06-0204JCC

DECLARATION OF DEREK A. NEWMAN IN SUPPORT OF DEFENDANTS' MOTION FOR ATTORNEYS' FEES AND COSTS

I, Derek A. Newman, swear under penalty of perjury under the laws of the United States to the following:

1. I am counsel of record for defendants Virtumundo, Inc. ("Virtumundo") and Adknowledge, Inc. ("Adknowledge"), am over age 18, and competent to be a witness. I am making this Declaration based on facts within my own personal knowledge.

1 2. In this case, James Gordon and Omni Innovations, LLC (“Plaintiffs”) raised novel
2 questions of law which had no precedent in the Ninth Circuit Court of Appeals or this
3 judicial district. The allegations were based on highly technical facts and could only have
4 been addressed by counsel familiar with high-technology disputes and Internet-related
5 litigation.

6 3. Defendants were principally represented by Roger Townsend and myself, Derek
7 Newman. Combined, Mr. Townsend and I devoted a total of 552 hours to defending this
8 case. We made efforts to delegate work to less expensive, junior attorneys where
9 appropriate. The junior attorneys devoted a total of 890.7 hours defending this case.

10 4. The document analysis attorneys devoted 533.1 hours to the creation of our
11 necessary extensive log of Plaintiffs’ emails.

12 5. Defendants’ counsel was actively involved in dispositive motion briefing in this
13 case.

14 6. Defendants’ counsel also filed various discovery motions, including a motion to
15 compel Plaintiffs to produce and segregate their emails and a motion to permit
16 Defendants to depose Plaintiffs’ witnesses disclosed after the discovery cutoff. Each of
17 these discovery motions was either required by court order or was a reasonable
18 expenditure of legal effort in defending the lawsuit.

19 7. Defendants’ counsel traveled to Chicago, Illinois to take the deposition of
20 Plaintiffs’ expert witness, Pete Resnick and to Kansas City, Missouri to defend Plaintiffs’
21 depositions of Defendants.

22 8. Attached hereto as Exhibit A are true and accurate copies of Defendants’ counsel’s
23 invoices for legal services incurred defending Defendants in the above captioned case.

24 9. Exhibit A also includes summaries of the reasonable and necessary costs billed to
25 Defendants in defending this lawsuit.

26 10. Attached hereto as Exhibit B is a true and accurate copy of the invoice provided by
27 Defendants’ expert witness, Dr. Neal Krawetz, for his expert services in this case.

1 I certify and declare under the penalty of perjury under the laws of the State of
2 Washington and the United States that to my knowledge the foregoing is true and correct.

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4 Executed on this 19th day of June, 2007, at Seattle, Washington.

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Derek A. Newman

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