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2		HON. RICARDO MARTINEZ
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7 8	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE	
9	AMIGA, INC., a Delaware corporation,	
10 11	Plaintiff,	CAUSE NO. CV07-0631RSM
12	v.	ITEC'S REPLY MEMORANDUM OF POINTS AND AUTHORITIES IN
13	HYPERION VOF, a Belgium corporation,	FURTHER SUPPORT OF MOTION TO DISMISS OR, IN THE ALTERNATIVE, TO TRANSFER
14	Defendant/Counterclaim Plaintiff,	NOTE ON MOTION CALENDAR:
15	v.	NOVEMBER 30, 2007
16 17	ITEC, LLC, a New York Limited Liability Company,	[ORAL ARGUMENT REQUESTED]
18	Counterclaim Defendant.	
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I.

PRELIMINARY STATEMENT

Defendant/Counterclaim Plaintiff Hyperion VOF ("Hyperion") asserts that personal jurisdiction exists over Counterclaim Defendant Itec LLC ("Itec") based on four separate grounds; however, none of these purported grounds supports any kind of personal jurisdiction over Itec for purposes of Hyperion's Amended Counterclaims (the "Counterclaims").

Three of Hyperion's purported grounds relate to "specific" personal jurisdiction under Washington's long arm statute, RCW 4.28.185(1)(a), (b) and (c), based on what Hyperion describes as "the transaction of business, the commission of a tortious act, and the ownership of personal property within Washington" Memo in Opp., Dkt 75, p. 2, n. 3. However, (1) the Counterclaims are devoid of allegations regarding personal jurisdiction on such grounds and (2) in order to invoke Washington's long arm statute, the causes of action alleged must arise out of the defendant's acts and contacts within the state. No matter how much Hyperion tortures the plain language of documents or tries to attribute the statements or misstatements of other persons to Itec, *none* of Hyperion's claims arises out of any acts or contacts of Itec in Washington.

Contrary to Hyperion's erroneous contention, and regardless of what other persons may have said, *Itec* has *never* claimed that the April 24, 2003 Itec-Hyperion Contract, memorializing Hyperion's separate, standalone purchase and sale agreement with Itec, constituted an assignment of Amiga Washington's rights and obligations under the 2001 Amiga Washington/Hyperion Agreement. In fact the Itec-Hyperion Contract, on its face, plainly is not such an assignment. Equally erroneous is Hyperion's contention that the Itec-Hyperion Contract "incorporate[s] all of the November 3, 2001 Agreement" between Amiga Washington and Hyperion, including specifically a forum selection provision. (Memo in Opp., Dkt 75, p. 12, lines 1-2, 13-14) In fact, the Itec-Hyperion Contract is entirely silent regarding forum selection and makes only a passing reference to transferring ownership of OS4.0 in accordance with

ITEC'S REPLY MEMORANDUM OF LAW IN SUPPORT OF MOTION TO DISMISS OR TRANSFER - 1 Case No. CV07-0631RSM provisions of the 2001 Amiga Washington/Hyperion Agreement. Accordingly, there is no basis for "specific" personal jurisdiction over Itec with respect to either the declaratory judgment or breach of contract Counterclaims regarding the 2001 Amiga Washington/Hyperion Agreement.

Similarly, Hyperion's Counterclaim Cause No. 3, a tort claim supposedly alleging a fraudulent transfer by Itec to KMOS (now Amiga) fails to state a claim, much less allege a tortious act in Washington. The October 2003 Itec/KMOS Contract, upon which the claim is based, did not occur in Washington. Accordingly, there is no basis for "specific" personal jurisdiction over Itec for this claim.

Hyperion's fourth purported basis for personal jurisdiction is what Hyperion mistakenly describes as "original jurisdiction under the Lanham Act." This argument reveals Hyperion's total confusion between personal jurisdiction over a party and subject matter jurisdiction over a cause of action. While this Court certainly has original subject matter jurisdiction over any legitimate Lanham Act claim, it does not obtain personal jurisdiction over Itec merely because Lanham Act claims are included in Hyperion's pleading. Hyperion has failed to allege any activity by Itec in Washington to infringe or dilute Hyperion's alleged trademark rights and, thus, has failed to show a basis for personal jurisdiction over Itec for these claims.

Any surviving Counterclaims against Itec, if not dismissed outright, should be transferred to the Southern District of New York, where personal jurisdiction over Hyperion and venue both exist.

II. THERE IS NO BASIS FOR ASSERTING PERSONAL JURISDICTION OVER ITEC

Whatever Hyperion may say about how many separate grounds it believes warrant this
Court's exercise of personal jurisdiction over Itec, there are just two types of personal
jurisdiction: general and specific. *Reebok International, Ltd. v. McLaughlin*, 49 F.3d 1387, 1391
(9th Cir. 1995), *cert. denied*, 516 U.S. 908 (1995). Neither exists over Itec in this action.

ITEC'S REPLY MEMORANDUM OF LAW IN SUPPORT OF MOTION TO DISMISS OR TRANSFER - 2 Case No. CV07-0631RSM

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HYPERION DOES NOT EVEN ASSERT "GENERAL" IN PERSONAM JURISDICTION OVER ITEC.

"For a defendant to be subject to general in personam jurisdiction, it must have such continuous and systematic contacts with the forum that the exercise of jurisdiction does not offend traditional notions of fair play and substantial justice." *Reebok*, 49 F.3d at 1391; *accord Rano v. SIPA Press, Inc.*, 987 F.2d 580, 587 (9th Cir. 1993). *Brand v. Menlove Dodge*, 796 F.2d 1070, 1073 (9th Cir.1986) (noting that factors to be considered in determining whether general jurisdiction exists are whether the defendant makes sales, solicits or engaged in business in the state, serves the state's markets, designates an agent for service of process, holds a license, or is incorporated there).

Here, Hyperion does not even attempt to assert general personal jurisdiction over Itec with respect to its Counterclaims, nor could it. *See Reebok*, 49 F.3d at 1391; *Rano*, 987 F.2d at 587. Itec is a New York limited liability company. Its principal place of business at all relevant times has been in New York. It does not do business in Washington and has no offices here. Grzymala Moving Dec., Dkt 73, ¶¶ 2-3. Thus, Itec is not subject to general personal jurisdiction in this Court.

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B.

THERE IS NO BASIS FOR "SPECIFIC" PERSONAL JURISDICTION OVER ITEC IN THIS CASE

The only alternative to general personal jurisdiction is specific personal jurisdiction, the exercise of which "must comport with the state long-arm statute, and with the constitutional requirement of due process. Because the Washington long arm statute reaches as far as the Due Process Clause, all we need analyze is whether the exercise of jurisdiction would comply with due process." *Omeluk v. Langsten Slip & Batbyggeri A/S*, 52 F.3d 267, 269 (9th Cir.1995) (citations omitted). Thus, whether there is specific personal jurisdiction over Itec is determined by the following three-part test:

(1) The nonresident defendant must purposefully direct his activities or consummate some transaction with the forum or resident thereof; or perform some act by which he purposefully avails himself of the privilege of conducting activities in the forum, thereby invoking the benefits and protections of its laws; (2) the claim must be one which arises out of or relates to the defendant's forum-related activities; and (3) the exercise of jurisdiction must comport with fair play and substantial justice, i.e. it must be reasonable.
 Core-Vent Corp. v. Nobel Indus. AB, 11 F.3d 1482, 1485 (9th Cir.1993); accord Reebok, 49

F.3d at 1391. Hyperion bears the burden of making a prima facie showing of in personam jurisdiction over Itec for *each* of its Counterclaims. *See Data Disc, Inc. v. Systems Technology Associates, Inc.,* 557 F.2d 1280, 1289, n.8 (9th Cir. 1977). Hyperion fails to do so for any of its claims.

1. The Declaratory Judgment And Breach Of Contract Counterclaims Do Not Arise From Any Forum-Related Business Activities of Itec

Hyperion contends that its assertion of personal jurisdiction over Itec on its causes of action for breach of the 2001 Amiga Washington/Hyperion Agreement and a declaration of rights thereunder is based on "the Ninth Circuit's application of Washington's long-arm jurisdiction statute at RCW 4.28.185(1)(a), which relates to a non-resident's 'transaction of any business within this state." (Memo in Opp., Dkt 75, p. 15, lines 12-17). As a threshold matter, Hyperion ignores the explicit limitation that personal jurisdiction based on "transaction of business within this state" arises under this long-arm provision only "as to any cause of action *arising from the doing of said acts*" – *i.e.*, arising from that specific "transaction of business within this state." RCW 4.28.185(1) (emphasis added).

Contrary to Hyperion's contentions, Itec is not a party to, or assignee of rights or obligations under the 2001 Amiga Washington/Hyperion Agreement and, thus, had no involvement in any of the conduct alleged by Hyperion as the bases of these two causes of action. This Court should consider only the document itself to determine its meaning and, if clear, disregard contrary assertions regarding its intent or meaning. *See Steckman v. Hart*

Brewing, 143 F.3d 1293, 1295-96 (9th Cir. 1998). Itec entered into the Itec-Hyperion Contract in New York, which called for Hyperion to transfer OS4.0 to Itec, which is located in New York.
Contrary to Hyperion's contentions, Amiga Washington is not a party to the Itec-Hyperion
Contract, nor is that contract an assignment by Amiga Washington of its rights under the 2001
Amiga Washington/Hyperion Agreement. This is apparent on the face of the Itec-Hyperion
Contract itself. Simply put, neither of these causes of action regarding the 2001 Amiga
Washington/Hyperion Agreement arises from any transaction of business by Itec in Washington.

Hyperion asserts in conclusory fashion that "Itec purposefully conducted activities by which it sought to avail itself of the rights of Amiga Washington under the 2001 Agreement." (Memo in Opp. , Dkt 75, p. 17, lines 18-20). However, Hyperion fails to identify or specify even a single such act by Itec in Washington. This is insufficient. *See Pena v. Valo*, 563 F. Supp. 742, 747 (C.D. Cal. 1983) (holding that plaintiff failed to make even a prima facie showing that the court had jurisdiction where plaintiff attempted to rely on "the conclusory allegations of his complaint" in response to the allegations set forth in defendants' affidavits).

While conceding that purported admissions by individuals and entities other than Itec regarding Itec's supposed contacts with Washington are not properly attributable to Itec (Memo in Opp., Dkt 75, p. 19, lines 11-14), Hyperion nevertheless inexplicably contends that Itec should be bound by such statements – particularly those by Amiga, Inc. ("Amiga") and its officers (*see* Memo in Opp., Dkt 75, pp. 3-4; p. 16, lines 4-11; p. 19, lines 11-14) – because, according to Hyperion's fallacious logic they "arguably are Itec's agents." (Memo in Opp., Dkt 75, p. 19, line 13). Hyperion proffers no basis for making any of those purported admissions attributable to or binding on Itec. "Apparent authority of an agent can be inferred only from the acts and conduct of the principal; the extent of an agent's authority cannot be established by his own acts and declarations. The burden of establishing agency rests upon the one who asserts it." *State v*.

*Bryan*t, 146 Wn.2d 90, 103-104 (2002) (citations omitted); *see Charette v. Amer. Surety Co. of New York*, 49 Wn.2d 777, 780, 307 P.2d 252 (1957) ("[A]n agent cannot enlarge his actual authority by his own assertions or representations. In an action against the principal, such as the instant case, the only competent evidence of an agent's apparent authority is that which is founded on some act or representation of the alleged principal.") Furthermore, most of the purported admissions are unsupported by competent evidence, nearly all are simply incorrect or are mischaracterized by Hyperion, and none establishes any conduct by Itec in Washington out of which the breach of contract or declaratory judgment causes of action purportedly arise.

For example, contrary to Hyperion's assertion (Memo in Opp., Dkt 75, p. 3, lines 6-11), Amiga's venue allegations in paragraph 3 of its Complaint – referencing "events giving rise to the alleged claims in this action" that occurred in this judicial district – relate *only* to conduct in Washington by Amiga and Hyperion, *not Itec*, which was not a party when the Complaint was filed. The Complaint's further allegation that "the parties stipulated to jurisdiction and to venue in this judicial district," also refers only to Amiga and Hyperion – not Itec, which never obligated itself to jurisdiction or venue in this district and was not a "party" when the Complaint was filed.

Similarly, contrary to Hyperion's assertion (Memo in Opp., Dkt 75, p. 3, lines 11-14), the allegation in paragraph 4 of the Complaint that Amiga "is the successor in interest to all right, title and interest in the contracts referenced herein between Amiga, Inc. . . . a Washington corporation ("Amiga Washington") and Hyperion VOF," refers only to Amiga, Hyperion, and Amiga Washington. *Itec* has never been, or claimed to be, a party or successor-in-interest to any such unspecified contracts between Amiga Washington and Hyperion.

In addition, contrary to its current assertion (Memo in Opp., Dkt 75, p. 3, lines 15-24), Hyperion is well aware that, in the rush of seeking preliminary relief, William McEwen – who is *not* an officer, agent or representative of Itec – was simply wrong when he asserted that in April

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2003, Amiga Washington assigned its rights under the 2001 Amiga Washington/Hyperion Agreement to Itec. Indeed Mr. McEwen's error is obvious on the face of the April 24, 2003 Itec/Hyperion Contract, which memorialized Hyperion's separate, standalone purchase and sale agreement with Itec regarding OS4.0. Grzymala Moving Dec., Dkt 73, ¶¶ 7-9, Ex. 1. The plain language of the Itec/Hyperion Contract provides simply that in return for \$25,000 received from Itec, Hyperion is obligated to transfer the OS4.0 operating system to Itec. Amiga Washington is not a party to the Itec/Hyperion Contract, nor does that contract say anything about Amiga Washington assigning rights under the 2001 Amiga Washington/Hyperion Agreement. Amiga itself has recognized Mr. McEwen's error, and weeks ago requested Hyperion's consent to the filing of an Amended Complaint, *inter alia*, correcting the mistake.

Likewise, contrary to Hyperion's assertion (Memo in Opp., Dkt 75, p. 4, lines 15-24), Garry Hare's March 12, 2004 declaration in a separate litigation is not competent testimony regarding what Itec and Hyperion intended by the Itec-Hyperion Contract. Mr. Hare has *never* been an officer, agent or representative of Itec and was not even an officer of Amiga (f/k/a KMOS) on April 24, 2004, the date on the Itec-Hyperion Contract, since Amiga (KMOS) was not even incorporated until October 7, 2003. Although Mr. Hare's declaration overstates what Itec acquired pursuant to the Itec-Hyperion Contract, the Itec-Hyperion Contract plainly provides only for Itec to acquire OS4.0 from Hyperion, not source code of the Classic Amiga OS, OS 3.1, OS 3.5, or OS 3.9 from Amiga Washington. Thus, Itec transferred to Amiga (KMOS) in October 2003 only what Itec had acquired from Hyperion pursuant to the Itec-Hyperion Contract, which was all of Hyperion's rights to OS4.0. (*See* Grzymala Reply Dec. ¶ 6). Finally, Hyperion has seized on an obvious typographical error in the Grzymala Moving

Declaration (corrected in paragraphs 2-5 of his Reply Declaration) in order to distort the gist of Itec's argument that the Itec/Hyperion Contract forms the sole and exclusive basis for

Hyperion's Counterclaims against Itec in this lawsuit. (*See* Memo in Opp., Dkt 75, p. 16, line14)¹ The point is that without the Itec/Hyperion Contract there is no connection at all between any conduct by Itec and any allegations underlying Hyperion's declaratory judgment or breach of contract Counterclaims. The Itec/Hyperion Contract itself, executed and to be performed in New York and Belgium, is not a jurisdictional contact between Itec and Washington, nor (as detailed in Itec's motion papers) does it incorporate any jurisdiction selection provision from the November 3, 2001 Amiga Washington/Hyperion Agreement, contrary to Hyperion's assertion (Memo in Opp., Dkt 75, p. 4, lines 4-12).

2. Hyperion's Third Counterclaim, Alleging That Itec Fraudulently Conveyed Assets To KMOS, Inc., Does Not Allege A Tortious Act Within This State

a) The October 2003 Stock Sale Agreement, Between New York and Delaware Entities Is Not A "Tortious Act Within Washington State."

Hyperion's third counterclaim alleges that Itec's October 2003 Stock Purchase and Sale Agreement with KMOS, Inc. (the "Itec/KMOS Contract") violated Washington's Uniform Fraudulent Transfer Act, RCW 19.40. (Amended Counterclaims, ¶¶ 52-54, Dkt 66) Although not pleaded in its Counterclaims – and thus not properly before the Court on this motion, *Smith v. Coleman*, 2001 U.S. Dist. LEXIS 16584, *5, n. 1 (N.D. Cal. 2001) – Hyperion now asserts that Itec "participated in a scheme," which began with a Loan Facility Agreement in which Itec promised to Ioan Amiga Washington \$175,000. However, Ioaning money to a debtor is not a "transfer" under the Uniform Fraudulent Transfer Act. RCW 19.40.011(12). Hyperion alleges the scheme's next step was a Security Agreement that provided collateral for the antecedent debt. But a creditor is deemed to have provided reasonably equivalent value when it receives a security interest for an antecedent debt. RCW 19.40.031. "[W]hen a transfer is for security

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¹ Paragraph 10 of the Grzymala Moving Declaration should have read: "The Itec/Hyperion Contract is the only operative agreement between Itec and Hyperion, and it forms the sole and exclusive basis for *Hyperion's* claims in this lawsuit." "Itec" was inadvertently substituted for Hyperion where indicated. *See* Grzymala Reply Dec. ¶¶ 2-5.

only, the equity or value of the asset that exceeds the amount of the debt secured remains available to unsecured creditors and thus cannot be regarded as the subject of a fraudulent transfer merely because of the encumbrance resulting from an otherwise valid security transfer." *Sedwick v. Gwinn*, 73 Wn.App. 879, 889, 873 P.2d 528 (1994). According to Hyperion, the scheme "culminated" in the Itec/KMOS Contract. However, the Itec/KMOS Contract is not a contact with Washington from which the fraudulent transfer counterclaim against Itec arises.

Hyperion is also wrong when it asserts that a fraudulent conveyance implicates the contract and "ownership of property" subsections of Washington's long arm statute. The gravamen of a fraudulent conveyance cause of action is that the defendant committed fraud; thus, it is a tort. *Aberdeen Fed. Sav. & Loan Assoc. v. Hanson*, 58 Wn.App. 773, 776, 794 P.2d 1322 (1990); *Sunrise Indus. Joint Venture v. Ditric Optics, Inc.*, 873 F.Supp. 765, 770 (E.D. N.Y. 1995) ("A cause of action for fraudulent conveyance is a species of tort."); *Terry v. June*, 420 F.Supp.2d 493, 502-503 (W.D. Va. 2006). Because it is a tort, the applicable subsection of Washington's long arm statute is RCW 4.28.185(1)(b). "To determine whether a tortious act occurred in Washington, the last event necessary to make the defendant liable must have occurred in Washington." *CTVC v. Shinawatra*, 82 Wn.App. 699, 718, 919 P.2d 1243 (1996). It does not matter whether the party felt the injury in Washington State; what matters is where the last event occurred. *Lewis v. Bours*, 119 Wn.2d 667, 673, 835 P.2d 221 (1992).²

In Oertel v. Bradford Trust Co., 33 Wn.App. 331, 655 P.2d 1165 (1982), the defendant
was a New York trustee for a unit investment trust. The plaintiff purchased 70 units of the
investment trust, represented by a certificate of ownership signed by the trustee and sent from
New York to Washington. The certificate was stolen, and with a forged endorsement was

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² Hyperion's argument, that Itec caused Hyperion damage in Washington State by moving assets from Washington to another state (Opposition, p. 10, lines 3-5), misstates the applicable legal standard and ignores the obvious: Hyperion is not a resident of Washington State.

negotiated in British Columbia. The trustee redeemed the security by issuing a check in New York, which in turn was paid by its bank in New York. The plaintiff sued in Washington and recovered a judgment. The court of appeals reversed, finding no jurisdiction under Washington's long arm statute: "both parties agree that any conversion of Oertel's property by Bradford occurred in New York. Oertel's cause of action, if any, was complete after Bradford redeemed the securities involved, issued its check, and paid that check. None of these events occurred in Washington." 33 Wn.App. 331, 337, 655 P.2d 1165 (1982). In Poplar Grove State Bank v. Powers, 218 Ill.App.3d 509, 578 N.E.2d 588 (Ill. App. Ct. 1991), the alleged fraudulent conveyance was an assignment by a mother in Wisconsin to her son in Iowa of an interest in real property in Illinois. The court held that the alleged fraudulent conveyance, the assignment, was entered into outside Illinois, and "[p]laintiff has not shown that [defendant] committed a tortious act within this State." 218 Ill.App.3d 517, 578 N.E.2d at 594.

The Itec/KMOS Contract, the event upon which Hyperion relies in pleading a fraudulent conveyance, is between a Delaware Corporation and a New York limited liability company. The 16 agreement did not occur in Washington State. Therefore, assuming arguendo that the Itec/KMOS Contract was a fraudulent conveyance, it was not a tortious act within Washington State, and no jurisdiction exists under RCW 4.28.185(1)(b).

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Inclusion Of A Unilateral, Permissive Forum Selection Provision Is b) **Not Purposeful Availment**

Hyperion makes much of the choice of law and venue provisions in paragraphs 20 and 11 of the Loan Facility and Security Agreements, respectively, although Hyperion does not plead either agreement as constituting a fraudulent conveyance.³ Hyperion dissembles. These

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In opposing Itec's motion to dismiss, Hyperion has not moved to amend (for a second time) and is precluded from attempting to introduce a new cause of action. Daniels v. Unum Life Ins. Co. of America, 2006 WL 3826715 *2 (N.D. Cal. 2006); Sathianathian v. Smith Barney, Inc., 2004 WL 3607403 n. 13 (N.D. Cal. 2004).

provisions gave Itec alone the *option* of suing Amiga Washington in Washington State.⁴ Itec could not foresee being haled into a Washington court because these provisions were unilateral and permissive. The clauses did not *require* disputes to be litigated in Washington, Itec did not consent to suit in Washington, and Itec never utilized Washington as a forum. Itec undoubtedly did not consent to jurisdiction for an unrelated fraudulent conveyance claim by Hyperion, which does not arise out of the Loan Facility Agreement or the Security Agreement.

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THE LANHAM ACT DOES NOT CONFER PERSONAL JURISDICTION OVER ALL POTENTIAL DEFENDANTS NATIONWIDE

Hyperion mistakenly argues that Itec is subject to *personal* jurisdiction in this District simply because Hyperion has asserted a Lanham Act "Counterclaim" and this Court has "*original* jurisdiction" over Lanham Act claims. (Memo in Opp., Dkt 75, p. 2, n. 3; p. 22 line 24ff.) Hyperion is confusing in personam jurisdiction and subject matter jurisdiction. While this Court certainly would have "original subject matter jurisdiction" over Hyperion's federal statutory Lanham Act causes of action, 15 U.S.C. § 1121 – had Hyperion properly pled such a claim – the Court still needs a separate basis for exercising personal jurisdiction over Itec. ⁵ The Lanham Act is not like certain other federal statutes, such as RICO and ERISA, which include provisions for nationwide service of process, and thus personal jurisdiction over defendants nationwide, *see* 18 U.S.C. § 1965(d); *Panama v. BCCI Holdings (Luxembourg) S.A.*, 119 F.3d 935, 942 (11th Cir. 1997); 29 U.S.C. § 1132(e)(2); *Peay v. BellSouth Med. Assist. Plan*, 205 F.3d 1206, 1210 (10th Cir. 2000);. The Lanham Act contains no such provision and, thus, does not confer an independent basis for nationwide personal jurisdiction over defendants. *See*

⁴ "*Borrower [Amiga Washington] agrees* that the venue of any action in connection herewith may be laid in or transferred to King County, Washington, *at the option of the Lender*." Carton Opp. Dec., Dkt 76, Ex. A, p. 15, ¶ 20, and Carton Opp. Dec., Dkt 76, Ex. B, p. 19, ¶ 11 (emphasis supplied).

⁵ Section 39(a) of the Lanham act, 15 U.S.C. § 1121(a), provides in relevant part (emphasis added): "The district and territorial courts of the United States shall have *original jurisdiction* . . . of all actions arising under this chapter, without regard to the amount in controversy or to diversity or lack of diversity of the citizenship of the parties."

Omni Capital Int'l, Ltd. V.Rudolf Wolff & Co., 484 U.S. 97, 106-07 (1987).

As with all of Hyperion's other Counterclaims, the Lanham Act causes of action do not arise out of any conduct by Itec in Washington. Indeed, Hyperion has not averred any conduct whatsoever by Itec in Washington allegedly infringing or diluting Hyperion's purported trademark rights. Accordingly, there is no basis for exercising personal jurisdiction over Itec based on the Lanham Act causes of action.

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ANY SURVIVING CLAIMS AGAINST ITEC SHOULD BE TRANSFERRED TO NEW YORK, WHERE THERE IS JURISDICTION AND VENUE

In response to Itec's alternative assertion that any surviving Counterclaims against Itec should be transferred to the Southern District of New York, Hyperion disingenuously contends that Itec has failed to show that there would be jurisdiction and venue over Hyperion in that District. Since Hyperion would be the plaintiff, there is no need to demonstrate personal jurisdiction over it. As for Itec, a New York limited liability company with its principal place of business in the Southern District of New York, there is general personal jurisdiction there. Venue is also proper, since Itec is deemed to reside in that District and a substantial part of the events giving rise to the claim occurred there. *See* 28 U.S.C. § 1391(b)(c) and (f); Itec's Motion, Dkt 71, pp. 19-23. Accordingly, Itec's motion to dismiss or transfer should be granted. DATED this 30th day of November, 2007.

/s/ Lawrence R. Cock /s/ Lance Gotthoffer 21 Lawrence R. Cock, WSBA No. 20326 Lance Gotthoffer (Pro Hac Vice), NYBA No. 1088186 CABLE, LANGENBACH, KINERK Jeffrey M. Tamarin (Pro Hac Vice), NYBA No. 1935071 22 REED SMITH LLP & BAUER, LLP 23 Suite 3500, 1000 Second Avenue 599 Lexington Avenue Seattle, Washington 98104-1048 New York, NY 10022 24 Telephone: 212.521.5400 / Facsimile: 212.521.5450 (206) 292-8800 phone / (206) 292-0494 facsimile lgotthoffer@reedsmith.com 25 lrc@cablelang.com jtamarin@reedsmith.com 26

CERTIFICATE OF SERVICE

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3	I hereby certify that on November 30, 2007, I electronically filed the foregoing with the	
4	Clerk of the Court using the CM/ECF system which will send notification of such filing to the	
5	following:	
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7 8	William A. Kinsel Law Offices of William A. Kinsel, PLLC Market Place Tower 2025 First Avenue, Suite 440 Seattle, WA 98121 A copy was also hand delivered on November 30, 2007.	
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10 11		
11	/s/ Lawrence R. Cock	
12	Lawrence R. Cock, WSBA No. 20326 Attorney for Counterclaim Defendant ITEC, LLC	
14	CABLE, LANGENBACH, KINERK & BAUER, LLP Suite 3500, 1000 Second Avenue Building	
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