

The Honorable Marsha J. Pechman

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

SHERMAN BRONSINK and
DAGMAR FRIESS, husband and wife,

Plaintiffs,

v.

ALLIED PROPERTY AND
CASUALTY INSURANCE, et al.,

Defendants.

Case No. 09-751 MJP

ORDER ON AMENDED MOTION TO
COMPEL RE DOCUMENTS
WITHHELD ON THE BASIS OF
PRIVILEGE OR WORK PRODUCT

This matter comes before the Court on Plaintiffs' amended motion to compel production of documents withheld on the basis of privilege or work product. (Dkt. No. 45.) The above-entitled Court having reviewed and received:

1. Plaintiffs' Amended Motion to Compel RE Documents Withheld on the Basis of Privilege or Work Product. (Dkt. No. 45.)
2. Defendants' Response to the Amended Motion to Compel RE Documents Withheld on the Basis of Privilege or Work Product. (Dkt. No. 57.)
3. Reply in Support of Amended Motion to Compel RE Documents Withheld on the Basis of Privilege or Work Product. (Dkt. No. 69.)

And all attached declarations and exhibits, makes the following ruling:

IT IS ORDERED that Plaintiffs' Motion is GRANTED.

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2 **Background**

3 On June 9, 2008, Plaintiff Sherman Bronsink’s (“Bronsink”) commercial property
4 burned. (Dkt. No. 45 at 1.) He filed an insurance claim under his homeowner’s policy, held by
5 Depositors. (Id.) Within two weeks Depositors had engaged its “Special Investigations Unit” to
6 investigate. (Id. at 2.) The special investigator, Chris Gormley, contacted “panel attorney”
7 Daniel Thenell on February 6, 2009. (Id. at 3.) Thenell agreed to assist with the claim. He also
8 conducted Examinations Under Oath (“EUO”) of Sherman Bronsink and his wife, Dagmar
9 Friess, on March 26, 2009. (Id.) On April 9, 2009, Thenell sent a letter to Bronsink indicating
10 that Depositors was continuing its investigation and that “no coverage determination has been
11 made.” (Id.)

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13 On May 11, 2009, Bronsink commenced the litigation. (Id. at 4.) At that time, Michael
14 Rogers of Reed McClure represented Depositors. (Id.) In the initial disclosure and answers to
15 interrogatories, Depositors describes Thenell as an “attorney who assisted with claims
16 investigation.” (Dkt No. 45, Ex. C at 2, Ex. D at 4.) In response to requests for production,
17 Depositors has withheld 91 documents from Thenell’s file on the basis of attorney-client
18 privilege or work product protection. Depositors has also withheld seven documents from the
19 Depositors claim file on the basis of attorney-client privilege and work product, six of which
20 were communications to or from Thenell. Bronsink now seeks production of all of these
21 documents.
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23 **Analysis**

24 In a diversity case, the court must apply state law to substantive issues and federal law to
25 procedural issues. Erie R.R. Co. v. Tompkins, 304 U.S. 64 (1938). The attorney-client
26 privilege is a substantive issue and must be interpreted using the law of the state. Lexington Ins.

1 Co. v. Swanson, 240 F.R.D. 662, 666 (W.D. Wash. 2007). Work product is procedural and
2 governed by federal law. Id.

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4 A. Attorney-Client Privilege

5 Bronsink argues that the privilege does not apply to Thenell because he was acting in the
6 role of a claims adjuster or investigator and was not necessary to the provision of legal advice.

7 “A communication is not privileged simply because it is made by or to a person who happens to
8 be a lawyer.” Diversified Indus., Inc. v. Meredith, 572 F.2d 596, 602 (8th Cir. 1977). Attorneys
9 that act as claims adjusters or claims managers cannot later claim attorney-client privilege for
10 that work. Mission Nat’l Ins. Co. v. Lilly, 112 F.R.D. 160, 163 (D. Minn. 1986); see also
11 Schmidt v. Cal. State Auto. Ass’n, 127 F.R.D. 182, 183 (D. Nev. 1989); HSS Enter., LCC v.
12 Amco Ins. Co., No. 06-1485, 2008 WL 163669, at *3 (W.D. Wash. Jan. 14, 2008).

13
14 Depositors argues that Thenell served as an attorney and states, “while [he] questioned
15 plaintiffs at their examinations under oath and gave advice concerning the investigation, this
16 does not make him an adjuster.” (Dkt. No. 57 at 5-6.) The declarations of Thenell and Gormley
17 state that Thenell did provide legal advice, but fail to provide detail. (Decls. Thenell ¶ 3,
18 Gormley ¶ 6.) In the initial disclosures and the answers to interrogatories, Depositors describe
19 Thenell as an “attorney who assisted with claims investigation.” (Dkt No. 45, Ex. C at 2, Ex. D at
20 4.) The amended privilege log also fails to provide more specifics about Thenell’s role in each
21 of the documents and communications. (Rogers Decl. Ex. A.) Depositors offers no specific
22 evidence of Thenell’s role and Depositors’ own characterization of Thenell is inconsistent.
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25 A third party may claim attorney-client privilege if that third party is an agent of the
26 attorney or the client and they are essential to the giving of legal advice. See State v. Aquino-

1 Cervantes, 88 Wn. App. 699, 707 (1997); State v. Gibson, 3 Wn. App. 596, 599 (1970); United
2 States v. Kovel, 296 F.2d 918, 920 (2nd Cir. 1961). A party claiming the privilege has the
3 burden to establish the privilege exists. Versuslaw, Inc. v. Stoel Rives, LLP, 127 Wn. App. 309,
4 332 (2005). “To meet this burden, a party must demonstrate that its documents adhere to the
5 essential elements of the attorney-client privilege adopted by this court.” In Re Grand Jury
6 Investigation, 974 F.2d 1068, 1070 (9th Cir. 1992). An attorney acting as a claims adjuster, and
7 not as legal advisor, could still claim the privilege if that attorney was an agent necessary for the
8 provision of legal advice. The record reflects that Thenell likely was an agent of Depositors or
9 its attorney. However, even if Thenell served as an agent of the attorney or client, the record
10 does not demonstrate that the withheld documents and communications were necessary for the
11 provision of legal advice. Without some evidence to support these propositions, the withheld
12 documents and communications cannot be protected by privilege. The declarations and privilege
13 log do not adequately support that Thenell was necessary to the provision of legal advice such
14 that the privilege would apply.
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17 The Court orders Depositors to disclose documents withheld on the basis of attorney
18 client privilege because Depositors has failed to demonstrate that the withheld documents and
19 communications are privileged.
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21 **B. Work Product**

22 A party asserting work product privilege must show that the materials withheld are: (1)
23 documents and tangible things; (2) prepared in anticipation of litigation; and (3) the materials
24 were prepared by or for the party or attorney asserting the privilege. Garcia v. City of El Centro,
25 214 F.R.D. 587, 591 (S.D. Cal. 2003). In the insurance context, materials prepared as part of
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1 claims investigation are generally not considered work product due to the industry's need to
2 investigate claims. Such materials are part of the ordinary course of business unless there is a
3 sufficiently concrete connection between the investigation and potential litigation. Harper v.
4 Auto-Owners Ins. Co., 138 F.R.D. 655, 659 (S.D. Ind. 1991); see Pete Rinaldi's Fast Foods, Inc.
5 v. Great Am. Ins. Cos., 123 F.R.D. 198, 202 (M.D.N.C. 1988).

6 Normally an insurer has to deny the claim before a reasonable threat of litigation may
7 arise. Id. "However, if the insurer argues it acted in anticipation of litigation before it formally
8 denied the claim, it bears the burden of persuasion by presenting specific evidentiary proof of
9 objective facts demonstrating a resolve to litigate." Id. (citing Binks Mfg. Co. v. Nat. Presto
10 Indus. Inc., 709 F.2d 1109, 1119 (7th Cir. 1983)). Further, "even after a claim is denied, reports
11 of investigations filed thereafter which contain prior investigations or evaluations, or are merely
12 a continuation of the initial routine investigation, may not be labeled as work product." APL
13 Corp. v. Aetna Cas. & Sur. Co., 91 F.R.D. 10, 14 (D. Md. 1980).

14 The only disputed element here is whether the materials were prepared in anticipation of
15 litigation. Bronsink asserts that the withheld documents were produced in the ordinary course of
16 business and not in anticipation of litigation. Depositors makes no showing that the withheld
17 documents were prepared in anticipation of litigation. It fails to answer this threshold question
18 and focuses instead on Bronsink's burden to show compelling need sufficient to overcome
19 protection. But a plaintiff only bears that burden when a defendant has demonstrated the
20 protection first applies. See Hickman v. Taylor, 329 U.S. 495, 511 (1947). With no specific
21 evidentiary proof that demonstrates their resolve to litigate, Depositors has failed to show work
22 product protection exists. Therefore, the documents withheld pursuant to work product are not
23 protected and the Court orders Depositors to produce them.
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Conclusion

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2 Plaintiff's motion is GRANTED. Depositors has failed to provide sufficient evidence
3 supporting its claims of either attorney-client privilege or work product for the withheld
4 documents. Depositors will produce the requested materials within seven days of this order.
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6 The Clerk is directed to send a copy of this order to all counsel of record.
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8 DATED this 4th day of March, 2010.
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11 Marsha J. Pechman
12 United States District Judge
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