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8 UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
9 AT SEATTLE

10 SMS SERVICES LLC, a Delaware
limited liability company,

11 Plaintiff,

12 v.

13 HUB INTERNATIONAL NORTHWEST,
14 LLC, a Washington limited liability
company,

15 Defendant.
16

CASE NO. 11-cv-00336-MJP

ORDER DENYING PLAINTIFF'S
MOTIONS FOR
RECONSIDERATION AND FOR
LEAVE TO FILE EXCESS PAGES

17 This matter comes before the Court on Plaintiff's motions for reconsideration and leave
18 to file excess pages. (Dkt. Nos. 58, 60.) Having reviewed the motion for reconsideration (Dkt.
19 No. 58), the Court's March 6, 2012 Order (Dkt. No. 56), Plaintiff's motion for leave to file
20 excess pages (Dkt. No. 60), the parties' summary judgment briefs (Dkt. Nos. 34, 40, 44, 48, 51,
21 53), and all related papers, the Court DENIES Plaintiff's motion to file excess pages and
22 DENIES Plaintiff's motion for reconsideration as it fails on the merits and is over-length.
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1 **Discussion**

2 A. Standard

3 Under Local Rule 7(h), “[m]otions for reconsideration are disfavored.” LR 7(h). “The
4 court will ordinarily deny such motions in the absence of a showing of manifest error in the prior
5 ruling or a showing of new facts or legal authority which could not have been brought to its
6 attention earlier with reasonable diligence.” Id.; see also Marlyn Nutraceuticals, Inc. v. Mucos
7 Pharma, 571 F.3d 873, 880 (9th Cir. 2009). A motion for reconsideration should not be used to
8 ask the court “to rethink what the court ha[s] already thought through.” In re America West
9 Airlines, Inc., 240 B.R. 34, 38 (Bankr. D.Ariz.1999); see also Union Pac. R.R. Co. v. Coast
10 Packing Co., 236 F. Supp. 2d 1130, 1137 (C.D. Cal. 2002) (holding that a motion for
11 reconsideration may not repeat “any oral or written argument”).

12 B. Motion for Reconsideration

13 Plaintiff requests the Court reconsider its decision and argues the Court erred in finding:
14 (1) a broker is not subject to a heightened standard of care, (2) a special relationship is needed to
15 hold a broker to a heightened standard of care, (3) there was no special relationship between the
16 parties, and (4) the service agreement did not impose a duty on Defendant. None of these
17 arguments are new.

18 a. Duty of Brokers and Agents

19 Plaintiff argues the Court erred in not finding a heightened standard of care applies to
20 insurance brokers. (Dkt. No. 58 at 7-8.) This argument repeats those already presented on
21 summary judgment. (Dkt. 48 at 3-4.) As the Court previously determined, Washington courts do
22 not distinguish between insurance brokers and agents when determining the basic duty of
23 insurance professionals and use the terms broker and agent interchangeably. See AAS-DMP
24 Mgmt., L.P. Liquidating Trust v. Acordia Northwest, Inc., 115 Wn. App. 833, 839-40 (2003).

1 Plaintiff's reliance on AAS-DMP Mgmt. to argue insurance brokers should always be subjected
2 to a heightened standard of care is faulty. In that case, the Washington Court of Appeals found
3 the insurance broker owed its insured a heightened duty only after applying the special
4 relationship test. Id. at 839. Plaintiff has presented no new facts or legal authority suggesting the
5 Court erred in finding insurance brokers are not automatically subjected to a heightened standard
6 of care.

7 b. Specific Duty of Brokers

8 Plaintiff's second argument is closely related to the previous argument. Plaintiff argues
9 the Court erred in its application of the special relationship to determine a broker's standard of
10 care. Plaintiff believes an insurance intermediary should be held to a heightened standard of care
11 regardless of a special relationship. (Dkt No. 58 at 2-7.) However, as Plaintiff admits, there is no
12 law supporting its position. (Dkt. No. 58 at 6.) As stated in the Court's order, a broker generally
13 has no duty to procure a policy affording the client complete liability protection. (Dkt. No. 56 at 4);
14 Suter v. Virgil R. Lee & Son, Inc., 51 Wn. App. 524, 528 (1988). Washington courts use the special
15 relationship test to determine whether an insurance agent or broker has a heightened duty to their
16 clients. Peterson v. Big Bend Ins. Agency, 150 Wn. App. 504, 515 (2009); AAS-DMP Mgmt., 115
17 Wn. App. at 840. The two cases Plaintiff relies on to argue the special relationship test does not
18 apply are factually distinct and/or do not involve a negligence claim. See Affiliated FM Ins. Co.
19 v. LTK Consulting Servs., Inc., 170 Wn.2d 442, 449 (2010) (considering an engineer's duty of
20 care when hired to maintain the Seattle monorail); St. Paul Fire & Marine Ins. Co. v. Onvia, Inc.,
21 165 Wn.2d 122, 129 (2008) (involving a bad faith claim, not a negligence claim). Neither case is
22 persuasive in showing the Washington Supreme Court intends to abandon the special
23 relationship doctrine in duty cases involving insurance brokers and agents. Plaintiff has not
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1 presented new information or legal authority showing the Court erred in applying the special
2 relationship test. Therefore, the Court did not commit manifest error.

3 c. Special Relationship Test

4 Plaintiff also argues the Court erred in applying the special relationship test and finding
5 there was no special relationship. (Dkt. No. 58 at 8-11.) This argument repeats those already
6 presented. (Dkt. No. 48 at 9-16.) Plaintiff argues it paid Defendant separately for consultation
7 and advice about insurance limits and thus satisfied the first prong of the special relationship test.
8 (Dkt. No. 58 at 8-9; Dkt. No. 56 at 5.) The Court disagreed and found Plaintiff's payment of a
9 higher price to retain Defendant was not a special fee paid aside from the premium. (Dkt. No. 56 at
10 5.) Further, Plaintiff contends the Court should have considered third party NII's relationship with
11 Defendant to establish a special relationship. (Dkt. No. 56 at 5-6; Dkt. No. 58 at 10-11.) None of
12 these arguments are new and Plaintiff still fails to cite any Washington authority holding that a
13 special relationship can be established via a third party. (Dkt. No. 56 at 5-6; Dkt. No. 58 at 10-11.)
14 Therefore, the Court did not manifestly err in finding that Plaintiff did not meet the requirements
15 for establishing a special relationship.

16 d. Contract

17 Plaintiff argues the Court erred in finding the Service Agreement did not impose a duty
18 on Defendant. (Dkt. No. 58 at 11-15.) Plaintiff believes that "the very existence of the contract
19 resolves the question of duty" and the Court erred in finding the statement that Defendant would
20 "review contracts to assure adequacy of coverage in relation to exposures and contract requirements,
21 as needed" in the Service Agreement did not impose a duty on Defendant to always review
22 contracts. (Dkt. No. 58 at 12-13.) Plaintiff's argument amounts to little more than a disagreement
23 with the Court's interpretation of the contract. To the extent Plaintiff argues the mere existence
24 of the contract precludes Defendant's summary judgment motion, Plaintiff continues to blur the

1 line between tort and contract. The Court declines to turn Plaintiff's negligence cause of action
2 into a breach of contract case. Although Plaintiff may disagree, the Court did not err in finding
3 the Service Agreement did not confer a duty on Defendant to review contracts that are not
4 presented for review.

5 C. Motion for Leave to File Excess Pages


6 The Court denies Plaintiff's motion for leave to file excess pages. (Dkt. No. 60.) In its
7 motion for reconsideration, Plaintiff reargued the same facts and points of law as it did in its
8 response to Defendant's motion for summary judgment. Therefore, Plaintiff did not need excess
9 pages to present new information and arguments to the Court.

10 **Conclusion**

11 The Court DENIES Plaintiff's motions for reconsideration and leave to file excess pages
12 because Plaintiff is rearguing the same facts and points of law as it did in its response to
13 Defendant's motion for summary judgment. The Court did not err in its decision to grant
14 summary judgment for Defendant.

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16 The clerk is ordered to provide copies of this order to all counsel.

17 Dated this 13th day of April, 2012.

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20 Marsha J. Pechman
21 United States District Judge
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