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The Honorable Marsha J. Pechman

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

THE FEDERAL DEPOSIT INSURANCE
CORPORATION, AS RECEIVER OF
WASHINGTON MUTUAL BANK,

Plaintiff,

v.

KERRY K. KILLINGER, STEPHEN J.
ROTELLA, DAVID C. SCHNEIDER,
LINDA C. KILLINGER, and ESTHER T.
ROTELLA,

Defendants.

Case No. 2:11-cv-00459 MJP

REPLY IN FURTHER SUPPORT OF
STEPHEN J. ROTELLA AND DAVID C.
SCHNEIDER'S MOTION TO DISMISS

NOTE ON MOTION CALENDAR:
September 15, 2011

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1 **INTRODUCTION**

2 The FDIC seeks to eviscerate the business judgment rule, disavow its allegations in the
3 separately-pending Appraisal Vendor Lawsuits, and avoid its pleading obligations with regard to
4 the purported fraudulent transfers. The Court should grant Defendants’ motion to dismiss.

5 **First**, the FDIC’s Complaint alleges no fraud, intentional wrongdoing, bad faith, or
6 corporate looting. Without these allegations, the Complaint fails as a matter of law because the
7 FDIC has not overcome the business judgment presumption. The FDIC is plain wrong that the
8 business judgment rule cannot be addressed at the pleading stage. Moreover, contrary to the
9 FDIC’s assertions, the business judgment rule *does* apply to alleged duty of care violations and
10 protects the substance of the decisions the FDIC is now challenging, in hindsight, years later.

11 More fundamentally, the FDIC is suing former WaMu executives who implemented a
12 less aggressive business plan than the business plan adopted by the WaMu Board of Directors
13 before these executives were even hired. In short, it is the business judgment of the Board of
14 Directors that the FDIC is actually seeking to challenge in this case.

15 **Second**, the FDIC is proceeding against other parties on an entirely different theory in the
16 Appraisal Vendor Lawsuits, which were filed a thousand miles away from this Court. In the
17 Appraisal Vendor Lawsuits, the FDIC claims WaMu’s home loan losses were due to “grossly
18 negligent appraisals.” The FDIC asks each court to turn a blind eye to the pleadings in the other,
19 arguing that the FDIC’s own allegations in those pleadings cannot bind the FDIC at the motion
20 to dismiss stage. Insisting that allegations in other cases are not “admissions,” the FDIC is
21 attempting to play “fast and loose” with the courts by taking inconsistent positions to gain an
22 unfair advantage. Indeed, if the FDIC will not stand by its allegations in the Central District of
23 California, the defendants in the Appraisal Vendor Lawsuits should be joined in this action.

24 **Finally**, conceding it failed to plead with the requisite particularity, the FDIC attempts to
25 “plead” additional facts in its opposition to cure the defects in its Complaint. A party’s belated
26 allegations in opposition to a motion, however, are irrelevant in evaluating the sufficiency of the
27 complaint. *Broam v. Bogan*, 320 F.3d 1023, 1026 n.2 (9th Cir. 2003). Moreover, the FDIC’s

1 admissions that Mr. Rotella *publicly recorded* documents showing the QPRT transaction negates
2 any inference of intent.

3 ARGUMENT

4 **I. The FDIC Fails to Rebut the Business Judgment Presumption**

5 In seeking to vilify Defendants for substantive business decisions presumptively
6 protected by the business judgment rule, the FDIC re-writes Washington law by erroneously
7 contending: (i) the business judgment rule is an affirmative defense and, as such, not grounds for
8 challenging a pleading, and (ii) Washington’s statutory due care standard effectively eliminates
9 the business judgment rule because, according to the FDIC, officers are not entitled to the
10 presumption unless and until they show the *substance* of their decisions reflect “due care.” The
11 FDIC is wrong on the law, and its Complaint fails to allege facts that overcome the business
12 judgment rule.

13 **A. The FDIC Misstates the Law**

14 The business judgment rule is a rebuttable presumption—*not* an affirmative defense—
15 with the plaintiff bearing the initial burden of showing the rule does not apply. *See Grassmueck*
16 *v. Barnett*, No. C03-122P, 2003 WL 22128263, at *3 (W.D. Wash. July 7, 2003) (Pechman, J.)
17 (applying presumption at motion to dismiss stage but concluding that “Plaintiff has rebutted the
18 presumption of good faith by asserting facts to show that the Defendants acted in bad faith and in
19 self-interest”); (Killinger Reply, Dkt. No. 76, at 1–3). “Under [the business judgment] rule, a
20 court will not substitute its own notions of sound business judgment for that of directors and
21 officers unless the presumption is rebutted.” *Grassmueck*, 2003 WL 22128263, at *3.

22 The business judgment rule permits liability only if management reached its decision in
23 bad faith or made an uninformed decision. (*See Mot. to Dismiss*, Dkt. No. 53, at 11–12.) And
24 for good reason. Where, as here, the former officers merely executed upon a business strategy
25 that had been adopted by the WaMu Board of Directors, the business judgment rule applies *ipso*
26 *facto*. The corporate officer’s function “is to encounter risks and to confront uncertainty, and a
27 reasoned decision at the time made may seem a wild hunch viewed years later against a

1 background of perfect knowledge.” *Joy v. North*, 692 F.2d 880, 886 (2d Cir. 1982). Because the
2 “circumstances surrounding a corporate decision are not easily reconstructed in a courtroom
3 years later,” “a corporate officer who makes a mistake in judgment as to economic conditions”
4 will “rarely, if ever, be found liable for damages suffered by the corporation.” *Id.* at 885–86.
5 “Courts are reluctant to interfere with the internal management of corporations and generally
6 refuse to substitute their judgment for that of the directors.” *Nursing Home Bldg. Corp. v.*
7 *DeHart*, 13 Wn. App. 489, 498, 535 P.2d 137, 143 (1975) (explaining that business judgment
8 rule “immunizes” management from liability for good faith decisions).

9 The FDIC argues that pleading a breach of the duty of care, without more, is enough to
10 preclude application of the business judgment rule entirely—*i.e.*, eliminate, not rebut, the rule.
11 But if that were true, the business judgment rule would never be available to defend against a
12 negligence claim. That is not the law. *See, e.g., Grassmueck*, 2003 WL 22128263 (applying
13 Washington’s business judgment rule to negligence claim); *Para-Med. Leasing, Inc. v. Hangen*,
14 48 Wn. App. 389, 739 P.2d 717 (1987) (same). Indeed, the Washington Supreme Court recently
15 reiterated Washington’s commitment to the business judgment rule, stating “we review business
16 decisions under the business judgment rule and infrequently reverse a business decision.” *Lane*
17 *v. City of Seattle*, 164 Wn. 2d 875, 882, 194 P.3d 977, 979 (2008).

18 The FDIC further confuses the issue by arguing it alleged a failure to exercise “due care
19 in their decision-making” that places the Complaint outside the protection of the business
20 judgment rule. (FDIC Opp’n, Dkt. No. 64, at 13:13–14.) The Complaint nowhere mentions
21 “due care” or RCW 23B.08.420, which sets forth Washington’s standards of conduct for officers.
22 But, in any event, the FDIC’s after-the-fact attempt to re-characterize its allegations does not
23 satisfy the FDIC’s burden to rebut the business judgment presumption.

24 As set forth in more detail in Mr. Killinger’s reply brief, (Killinger Reply, Dkt. No. 76 at
25 9–11), the FDIC blurs the critical distinction between procedural and substantive due care.
26 “Courts do not measure, weigh or quantify directors’ judgments. [Courts] do not even decide if
27 they are reasonable in this context. ***Due care in the decisionmaking context is process due care***

1 *only.*” *Brehm v. Eisner*, 746 A.2d 244, 264 (Del. 2000) (emphasis added). *See also Nursing*
2 *Home Bldg. Corp.*, 13 Wn. App. at 498–99, 535 P.2d at 143–44 (“It is too well settled to admit
3 of controversy that ordinarily neither the directors nor the other officers of a corporation are
4 liable for mere mistake or errors of judgment, either of law or fact.” (citations omitted)); *Official*
5 *Comm. of Bond Holders of Metricom, Inc. v. Derrickson*, No. C 02-04756 JF, 2004 WL
6 2151336, at *2 (N.D. Cal. Feb. 25, 2004) (“The duty of care is one of procedural due care, not of
7 substantive due care, which, in the decision-making context, is foreign to the business judgment
8 rule.” (citations omitted)).

9 As set forth below, the FDIC’s Complaint takes issue only with Messrs. Rotella and
10 Schneider’s substantive—not procedural—decision to support the “Higher Risk Lending
11 Strategy,” which the WaMu Board of Directors reviewed and approved in Summer 2004, before
12 Messrs. Rotella and Schneider joined WaMu. That the FDIC now tries to recast its allegations as
13 procedural—rather than hindsight challenges to substantive decisions insulated from liability—is
14 transparently disingenuous. Moreover, the FDIC’s allegations make no sense, given that
15 WaMu’s Board of Directors—which the FDIC chose not to sue—instituted the five-year
16 strategic plan and bore ultimate responsibility for WaMu’s corporate decision-making. The
17 Complaint’s conspicuous absence of the Board of Directors—to whom the WaMu’s risk
18 management function directly reported—calls into serious question the FDIC’s alleged outrage
19 over *Defendants’* purported risk management decisions as well as the FDIC’s ability to
20 meaningfully litigate those issues without naming the Board in this case.

21 **B. The Complaint Fails to Allege Any Facts That Rebut Application of the**
22 **Business Judgment Rule**

23 The FDIC relies on its allegations attacking Defendants’ substantive decisions to argue
24 that Defendants’ decision-making “process” lacked due care. (FDIC Opp’n, Dkt. No. 64, at 13–
25 19.) But this new label does not change what the Complaint actually pleads—*i.e.*, that the FDIC
26 is not challenging the *way* (the procedure by which) Messrs. Rotella and Schneider made their
27 decisions but *what* Messrs. Rotella and Schneider decided:

- 1 • “With proper attention to risk management, Defendants *could have*
- 2 aborted or at least tempered the Higher Risk Lending Strategy, and
- 3 improved the risk management infrastructure for making and holding high
- 4 risk loans.” (Compl. ¶ 9 (emphasis added); *see also* FDIC Opp’n, Dkt.
- 5 No. 64, at 1–3, 18–19.)
- 6 • “*Had they done this*, WaMu would have been better prepared for the
- 7 inevitable decline in the housing market, and would have avoided or at
- 8 least significantly mitigated the substantial losses that the Bank ultimately
- 9 suffered.” (Compl. ¶ 9 (emphasis added).)
- 10 • “As the person in charge of the day-to-day management of the Bank, and a
- 11 member of the powerful Executive Committee that set the agenda for the Bank,
- 12 Rotella *had every opportunity* to promote more prudent and diversified SFR
- lending supported by vigorous risk management.” (*Id.* ¶ 127 (emphasis added).)
- “*Instead, he chose* to focus on short term profits by promoting loan volume,
- without ensuring that the Bank had the controls and infrastructure necessary to
- manage the higher risks that it was taking and that ultimately led to billions of
- dollars of losses.” (*Id.* (emphasis added).)
- “Schneider *had every opportunity* to promote more prudent and diversified SFR
- lending supported by vigorous risk management, *but chose* not to.” (*Id.* ¶ 133
- (emphasis added).)

13 Taking the FDIC’s allegations as true, the FDIC alleges only that a risk infrastructure,

14 which reported to the Board of Directors, was in place at WaMu and that the Defendants

15 consulted the risk group before making decisions (*see* FDIC Opp’n, Dkt. No. 64, at 14–16;

16 Compl. ¶¶ 6, 9, 101, 104–05, 149); that WaMu employed risk managers who regularly informed

17 Defendants of the risks involved in their decisions (*see* FDIC Opp’n, at 15–18; Compl. ¶¶ 27–30,

18 39, 44, 47, 51, 58, 85); and that the FDIC now, years later (after an unanticipated worldwide

19 economic collapse), disagrees with Defendants’ decision to implement the Board of Directors’

20 directive to go forward with a high risk lending strategy despite failures in its risk infrastructure

21 and warnings from risk managers (*see* FDIC Opp’n, at 1–4, 14–19; Compl. ¶¶ 2, 5–9, 62, 67, 70,

22 73–74, 88, 114–15, 119, 125–27, 130–34, 141–42, 156, 175–76). But the business judgment rule

23 exists to protect against exactly this type of hindsight second-guessing of informed corporate

24 decision-making. *See, e.g., FDIC v. Castetter*, 184 F.3d 1040, 1044 (9th Cir. 1999) (“The

25 general purpose of the business judgment rule is to afford [decision makers] broad discretion in

26 making corporate decisions and to allow these decisions to be made without judicial second-

27 guessing in hindsight.”).

1 **II. The Court Should Hold the FDIC to Its Allegations in the Appraisal Vendor Lawsuits**

2 **A. The FDIC's Inconsistent Causation Allegations Render the Complaint**
3 **Defective Under *Twombly* and *Iqbal***

4 Defendants have not asked the Court to decide that the appraisal vendors were, in fact, a
5 superseding cause. Rather, the issue here is that the FDIC has made inconsistent allegations in
6 two different federal courts, which means the Court should disregard the FDIC's causation
7 allegations in evaluating whether the FDIC has stated a claim. *A/P Hotel, LLC v. Lehman Bros.*
8 *Holdings, Inc.*, No. 10-720-RLH RJJ, 2010 WL 5100917, at *2 (D. Nev. Dec. 8, 2010)
9 (dismissing complaint and explaining that “a plaintiff can ‘plead himself out of a claim’ by
10 including factual allegations contrary to the factual elements of his claims or contradicted by
11 documents referred to in the complaint”) (citing *Sprewell v. Golden State Warriors*, 266 F.3d
12 979, 988 (9th Cir. 2001)); 71 C.J.S. *Pleading* § 254 (explaining that inconsistent or “repugnant”
13 allegations neutralize each other).

14 The FDIC alleges that between 2005 and 2008, Defendants “caused WaMu to lose
15 billions of dollars” in “WaMu’s held-for-investment home loan portfolio.” (Compl. ¶ 1.)
16 Meanwhile, in the Appraisal Vendor Lawsuits, the FDIC alleges that after July 2006 “[b]ut for
17 the inflated appraisal services provided by [eAppraiseIT and LSI], WaMu would not have made
18 the residential mortgage loans at issue and would not have suffered losses on those loans” to its
19 “held-for-investment portfolio.” (Mot. to Dismiss, Dkt. No. 53, Ex. A ¶ 3 & Ex. B ¶ 3.) The
20 Appraisal Vendor Complaints further plead that the vendors’ grossly negligent “conduct
21 amounted to the want of even scant care or, alternatively, an extreme departure from the ordinary
22 standard of care.” (*Id.*, Ex. A ¶ 44 & Ex. B ¶ 44.) Thus, the FDIC appears to be alleging that the
23 vendors are a “superseding cause [that] relieves [Defendants] from liability.” Restatement
24 (Second) of Torts § 440, cmt. b (1965). *See id.* § 447(c) (*acts of “extraordinary negligence” are*
25 *superseding causes of harm*); *Schooley v. Pinch’s Deli Market, Inc.*, 134 Wn. 2d 468, 482, 951
26 P.2d 749, 756 (1998) (“A defendant’s negligence is a proximate cause of the plaintiff’s injury
27 only if such negligence, unbroken by any new independent cause produces the injury complained
of.”); *Benefiel v. Exxon Corp.*, 959 F.2d 805, 808 (9th Cir. 1992) (recognizing “that where

1 causation cannot reasonably be established under the facts alleged by a plaintiff, the question of
2 proximate cause is one for the court”); *Caraballo v. United States*, 830 F.2d 19, 23 (2d Cir.
3 1987) (finding conduct to be superseding cause as matter of law).

4 The FDIC contends “[t]here is nothing contradictory about the FDIC alleging such
5 concurrent causes of loss in different actions against different defendants,” (FDIC Opp’n, Dkt.
6 No. 64, at 23:4–5), and that the “scope” of the allegations and damages is narrower in the
7 Appraisal Vendor Complaints. (*Id.* at 20:9–12.) But, regardless whether the loans in the
8 Appraisal Vendor Lawsuits are a subset of those in this case, the allegations are necessarily
9 inconsistent because the FDIC cannot plausibly claim Defendants caused the damages to the
10 held-for-investment portfolio—while simultaneously saying Defendants would not have even
11 made the loans but for the bad appraisals. (*See* Mot. to Dismiss, Dkt. No. 53, Ex. A ¶ 31, Ex. B.
12 ¶ 30 (“WaMu relied on these appraisal services in making residential loans to its borrowers, and
13 ***WaMu would not have made these residential loans but for*** the inflated appraisals
14 provided or approved by [eAppraiseIT and LSI].”)) Under *Iqbal*, the Court may “draw on its
15 experience and common sense” to conclude that these allegations are inconsistent and
16 appropriately disregarded. *Ashcroft v. Iqbal*, 129 S. Ct. 1937, 1940 (2009).

17 **B. A Party Cannot Legitimately Make Factually Inconsistent Allegations in**
18 **Contemporaneous Lawsuits Pending in Different Jurisdictions**

19 The FDIC argues that the Court should pretend that the FDIC has not made any allegations
20 in the Appraisal Vendor Lawsuits because the FDIC has license to make inconsistent factual
21 allegations in *other* lawsuits without them constituting “admissions” in *this* lawsuit. But parties
22 may not play “‘fast and loose’ with the courts by taking one position, gaining advantage from that
23 position, then seeking a second advantage by later taking an incompatible position.” *United Nat’l*
24 *Ins. Co. v. Spectrum Worldwide, Inc.*, 555 F.3d 772, 778 (9th Cir. 2009). Stated simply, “a litigant
25 may not benefit by making directly contradictory arguments regarding the same dispute in
26 different tribunals.” *PowerAgent, Inc. v. Elec. Data Sys. Corp.*, 358 F.3d 1187, 1192 (9th Cir.
27 2004); *Snohomish County v. Bowers*, No. C07-0875 MJP, 2009 WL 3858012, at *2 (W.D. Wash.

1 Nov. 17, 2009) (Pechman, J.) (“The equitable doctrine of judicial estoppel ‘prevents a party from
2 asserting a claim in a legal proceeding that is inconsistent with a claim taken by that party in a
3 previous proceeding.’” (citations omitted)). *See New Hampshire v. Maine*, 532 U.S. 742, 750–51
4 (2001) (listing non-exhaustive estoppel factors and stating primary purpose is “to protect the
5 integrity of the judicial process . . . by prohibiting parties from deliberately changing positions
6 according to the exigencies of the moment”) (citations and quotation marks omitted).

7 Thus, courts need not accept as true allegations that a plaintiff contradicts in other
8 pleadings filed in different courts. *See, e.g., Lazy Y Ranch Ltd. v. Behrens*, 546 F.3d 580, 588
9 (9th Cir. 2008) (reiterating post-*Twombly* that the Court “need not accept as true allegations
10 contradicting documents that are referenced in the complaint or that are properly subject to
11 judicial notice”); *Shwarz v. United States*, 234 F.3d 428, 435 (9th Cir. 2000) (court need not
12 accept as true allegations that contradict facts that may be judicially noticed by the court); *see*
13 *also Minnick v. Clearwire US, LLC*, 683 F. Supp. 2d 1179, 1188 (W.D. Wash. 2010) (Pechman,
14 J.) (“[T]he documents Plaintiffs incorporate by reference undermine the allegations in the
15 Complaint. . . . The Court is left with Plaintiffs’ conclusions of law, which are insufficient to
16 state a claim.”). Under *Twombly*, inconsistent or contradictory allegations are not “plausible.”
17 *See, e.g., Stanislaus Food Prods. Co. v. USS-POSCO Indus.*, CV F 09-0560 LJO SMS, 2011 WL
18 1677957, at *13 (E.D. Cal. Feb. 24, 2011) (“The Court does not ignore the prior allegations in
19 determining the plausibility of the current pleadings.”).

20 The FDIC cites no authority to the contrary but instead quips that the Court cannot
21 judicially notice “as true” the Appraisal Vendor Lawsuit allegations and, thus, the FDIC has
22 plausibly alleged causation. (FDIC Opp’n, Dkt. No. 64, at 22:10–12.) But the Court *may* take
23 judicial notice of inconsistent pleadings because courts may judicially notice the files of courts of
24 competent jurisdiction, including briefs, pleadings, and rulings. *Reyn’s Pasta Bella, LLC v. Visa*
25 *USA, Inc.*, 442 F.3d 741, 746 n.6 (9th Cir. 2006) (taking judicial notice of briefs in another
26 court); *Meredith v. Oregon*, 321 F.3d 807, 817 n.10 (9th Cir. 2003) (taking judicial notice of
27 plaintiff’s filing in state court); *MGIC Indem. Corp. v. Weisman*, 803 F.2d 500, 504 (9th Cir.

1 1986) (taking judicial notice of motion to dismiss filed in separate suit because “[o]n a motion to
2 dismiss, we may take judicial notice of matters of public record outside the pleadings”).

3 Thus, whether or not the Appraisal Vendor Lawsuit allegations amount to legal
4 “admissions,” the FDIC’s allegations are appropriately considered here. Independently, because
5 “judicial efficiency demands that a party not be allowed to controvert what it has already
6 unequivocally told a court by the most formal and considered means possible,” *Soo Line R.R. Co.*
7 *v. St. Louis Sw. Ry. Co.*, 125 F.3d 481, 483 (7th Cir. 1997), a party’s contemporaneous
8 allegations—even if they have been separated into different lawsuits—are properly deemed
9 judicial admissions. *See e.g., Am. Title Ins. Co. v. Lacelaw Corp.*, 861 F.2d 224, 226 (9th Cir.
10 1988) (“Factual assertions in pleadings and pretrial orders, unless amended, are considered judicial
11 admissions conclusively binding on the party who made them.”); *Gradetech, Inc. v. Am.*
12 *Employers Group*, No. C 06-02991 WHA, 2006 WL 1806156, at *3 (N.D. Cal. June 29, 2006)
13 (holding statements made by defendant in complaints filed against unrelated third-parties in
14 different case constituted judicial admissions for present case). The FDIC’s cases are inapposite as
15 none of them address inconsistent allegations being *simultaneously* litigated (whether or not in the
16 same litigation).

17 **III. If the FDIC Will Not Stand by Its Allegations in the Central District of California,**
18 **the Court Should Direct Joinder of the Appraisal Defendants Here**

19 If the FDIC refuses to stand by its out-of-forum allegations, the only way to protect
20 against inconsistent lawsuits moving forward on separate tracks is to require the FDIC to join the
21 appraisal vendors in this case. No “prescribed formula” dictates whether an entity is a “necessary
22 party.” *CP Nat’l Corp. v. Bonneville Power Admin.*, 928 F.2d 905, 912 (9th Cir. 1991). That
23 “can only be determined in the context of particular litigation.” *Id.* (quoting *Provident*
24 *Tradesmens Bank & Trust Co. v. Patterson*, 390 U.S. 102, 118 (1968) (internal quotation marks
25 omitted)). Courts have long described necessary parties as those “[p]ersons having an interest in
26 the controversy, and who ought to be made parties, in order that the court may act on that rule
27 which requires it to decide on, and finally determine the entire controversy, and do complete

1 justice, by adjusting all the rights involved in it.” *Id.* (quoting *Shields v. Barrow*, 58 U.S. (17
2 How.) 130, 139 (1855) (internal quotation marks omitted)). “Rule 19 is designed to protect the
3 interests of absent parties, as well as those ordered before the court, from multiple litigation,
4 inconsistent judicial determinations or the impairment of interests or rights.” *Id.* at 911.

5 Here, the FDIC alleges Defendants caused WaMu to incur losses in its home loans
6 portfolio. At the same time, the FDIC alleges in two other lawsuits that WaMu’s outside
7 appraisers proximately caused the losses with respect to at least a significant portion of the home
8 loans at issue in this case. Given the FDIC’s incompatible allegations, *see supra* at II.A., and the
9 FDIC’s stated position that the Court may *not* take as true the facts alleged in the Appraisal
10 Vendor Complaints, (FDIC Opp’n, Dkt. No. 64, at 22:10–12), the most prudent approach would
11 be to deem the vendors necessary parties and require their joinder here. *See* Fed. R. Civ. P. 19
12 adv. comm.’s note (“The interests that are being furthered here are not only those of the parties,
13 but also that of the public in avoiding repeated lawsuits on the same essential subject matter.”).

14 **IV. The FDIC Concedes It Failed to Plead Fraud with the Requisite Particularity**

15 A complaint must provide “fair notice” of the nature of the claim and the “grounds” on
16 which the claim rests. *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 545 (2007) (stating requirements
17 of Rule 8). “Labels and conclusions” are not enough, and the FDIC must provide “factual
18 allegations” that “raise a right to relief above the speculative level.” *Id.*; *Iqbal*, 129 S. Ct. at 1950.
19 “[C]onfusing complaints . . . impose unfair burdens on litigants and judges. . . . Defendants are . . .
20 put at risk that . . . plaintiffs will surprise them with something new at trial which they reasonably
21 did not understand to be in the case at all . . .” *United States ex rel. Cafasso v. Gen. Dynamics C4*
22 *Sys., Inc.*, 637 F.3d 1047, 1059 (9th Cir. 2011) (citations omitted). Moreover, fraud claims must
23 be pled “with particularity,” Fed. R. Civ. P. 9(b), and “with a high degree of meticulousness,”
24 *Desaigoudar v. Meyercord*, 223 F.3d 1020, 1022 (9th Cir. 2000). Here, the FDIC’s vague
25 allegations of purported fraudulent transfers do not pass muster under Rules 8(a) or 9(b).

26 **A. The FDIC Failed to Properly Plead a Fraudulent Monetary Transfer**

27 With regard to the purported monetary transfer, the FDIC effectively concedes that it

1 failed to present a properly pled Complaint but criticizes Mr. Rotella for demanding that the
2 FDIC comply with its statutory obligation. (*See* FDIC Opp’n, Dkt. No. 64, at 29:13–14.) The
3 FDIC provides no explanation for why it vaguely pled, on “information and belief,” that Mr.
4 Rotella transferred “in excess of one million dollars to Esther Rotella after WaMu failed in
5 September 2008,” (Compl. ¶ 205), when the FDIC now says it had more detailed information all
6 along. That the FDIC now claims two monetary transfers and that they took place a year later
7 than stated in the Complaint, (FDIC Opp’n, Dkt. No. 64, at 29:10–12), exemplifies the precise
8 reason for “notice pleading.” *See Cafasso*, 637 F.3d at 1059 (explaining that pleading
9 requirements protect against mischief and unfair prejudice).

10 The Court should review the sufficiency of the FDIC’s Complaint based on its allegations
11 therein, not new facts or claims contained in its opposition. *Broam v. Bogan*, 320 F.3d 1023,
12 1026 n.2 (9th Cir. 2003). “In determining the propriety of a Rule 12(b)(6) dismissal, a court may
13 not look beyond the complaint to a plaintiff’s moving papers, such as a memorandum in
14 opposition to a defendant’s motion to dismiss.” *Id.*; *see also Amazon.com, Inc. v. Underwriters*
15 *at Lloyd’s London*, No. 04-1777 P, 2005 WL 1312046, at *2 (W.D. Wash. June 1, 2005)
16 (Pechman, J.) (dismissing action, denying leave to amend, and explaining the “Court will not
17 look beyond a Plaintiff’s pleading papers and the exhibits submitted there with when conducting
18 the 12(b)(6) inquiry”). Rule 9(b) does not allow the FDIC to make vague allegations that it may
19 or may not clarify at some later, unspecified, point in time. Rather, the time for clarification was
20 when the FDIC filed its Complaint.

21 **B. The FDIC Failed to Allege Any Fraudulent Intent With Regard to the**
22 **Publicly-Recorded Orient, New York QPRT Transaction**

23 Mr. Rotella’s opening brief established that the FDIC failed to adequately plead intent
24 with regard to the alleged property transfer. In response, the FDIC incorrectly argues that it need
25 only make a conclusory statement of fraudulent intent. (FDIC Opp’n, Dkt. No. 64, at 29:27–
26 30:8.) However, the FDIC’s inapposite, out-of-district cases, (*id.* at 30:4–8), do not trump the
27 Federal Rules or Supreme Court authority requiring plaintiffs to set forth facts sufficient for the
Court to draw an inference of scienter. *See Iqbal*, 129 S. Ct. at 154 (“Rule 8 does not empower

1 respondent to plead the bare elements of his cause of action, affix the label ‘general allegation,’
2 and expect his complaint to survive a motion to dismiss”); *United States ex rel. Lee v. Corinthian*
3 *Colleges*, -- F.3d ----, 2011 WL 3524208, at *8 (9th Cir. Aug. 12, 2011) (dismissing, in part, for
4 failure to “clearly allege sufficient facts to support an inference or render plausible” that
5 defendant acted with the requisite scienter).

6 In any event, the FDIC’s allegations fall short. The Court should disregard the FDIC’s
7 contention that “on information and belief, the transfers were not disclosed to or were concealed
8 from his present and future creditors,” (Compl. ¶ 206(e)), especially given that the FDIC has
9 sought judicial notice of a report showing that the QPRT transaction was *publicly recorded*. (See
10 Dkt. No. 74 at 10, 22–23.) Publicly recording a document negates *any* plausible implication of
11 concealment. Moreover, the FDIC concedes that, at the time of the alleged property transfer, Mr.
12 Rotella had access to \$250 million in insurance and was entitled to indemnification from WaMu.
13 Accordingly, the FDIC’s allegations concerning the property transfer lack plausibility.

14 CONCLUSION

15 For the reasons set forth in Defendants’ opening motions and reply memoranda, (Dkt.
16 Nos. 53, 54, 55, 76, 77), Defendants respectfully request that the Court dismiss the Complaint.

17 Dated this 15th day of September, 2011.

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1 **CERTIFICATE OF SERVICE**

2 I hereby certify that on September 15, 2011, the foregoing was electronically filed with
3 the Clerk of the Court using the CM/ECF system which will send notification of such filing to all
4 counsel of record who receive CM/ECF notification and that the remaining parties shall be
5 served in accordance with the Federal Rules of Civil Procedure.

6 DATED this 15th day of September, 2011.

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