1 2 3 4 5 6 7 UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON 8 AT SEATTLE 9 KEVIN MCCLINTIC, on behalf of himself and all others similarly situated, 10 No. 11-cv-00859 Plaintiff. 11 DECLARATION OF CHRIS ٧. COOLEY IN SUPPORT OF LITHIA 12 MOTORS, INC.'S OPPOSITION TO LITHIA MOTORS, INC. PLAINTIFF-INTERVENOR DAN 13 McLAREN'S MOTION TO Defendant. INTERVENE 14 CHRIS COOLEY declares as follows: 15 I am employed by Lithia Motors, Inc., and I am in charge of Lithia's one-to-1. 16 one marketing department. I make the following statements based upon my personal 17 knowledge of the facts set forth herein. 18 2. Dan McLaren is a former employee of Lithia Motors, Inc. He began working 19 for Lithia as an advertising department specialist in April of 2008. He was subsequently 20 promoted to an advertising department manager, and his position then changed to Regional 21 Marketing Manager in July of 2009. As a part of his duties, McLaren worked with a number 22 of Lithia dealerships to advertise and market to Lithia's customers. 23 3. McLaren urged the dealerships to consider marketing to their customers via 24 text messages. I participated in a meeting with McLaren in which he proposed advertising to 25 customers via a new text message technology. He encouraged Lithia to use a technology that 26 DECLARATION OF CHRIS COOLEY IN SUPPORT OF LITHIA MOTORS, INC.'S OPPOSITION LANE POWELL PC 1420 FIFTH AVENUE, SUFFE 4100 TO PLAINTIFF-INTERVENOR DAN McLAREN'S MOTION TO INTERVENE - 1 Case No. 11-cv-00859 SEATTLE, WASHINGTON 98101-2338 075801.0145/5146197.1 206.223,7000 FAX: 206.223,7107

would obtain individuals' cell phone numbers as they stepped onto Lithia's dealership lots. He wanted Lithia to then send these individuals advertisements via text messages. Lithia chose not to go forward with this method of advertising. However, during his employment at Lithia, McLaren was advocating that Lithia communicate to its customers via text message campaigns.

4. McLaren's position was eliminated on March 5, 2011.

I declare under penalty of perjury under the laws of Washington and the United States of America that the foregoing is true and correct.

DATED this day of 4505, 2011, at Medford, Oregon.

Chris Cooley

CERTIFICATE OF SERVICE

Pursuant to RCW 9.A.72.085, the undersigned certifies under penalty of perjury under
the laws of the State of Washington, that on the 8th day of August, 2011, the document
attached hereto was presented to the Clerk of the Court for filing and uploading to the
CM/ECF system. In accordance with their ECF registration agreement and the Court's rules
the Clerk of the Court will send e-mail notification of such filing to all CM/ECF participants
and any non-CM/ECF participants will be served in accordance with the Federal Rules of
Civil Procedure.

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DECLARATION OF CHRIS COOLEY IN SUPPORT OF LITHIA MOTORS, INC.'S OPPOSITION TO PLAINTIFF-INTERVENOR DAN McLAREN'S MOTION TO INTERVENE - 3

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Email: mjmcmorrow@edelson.com PRO HAC VICE ATTORNEY TO BE NOTICED DATED this 8th day of August, 2011 at Seattle, Washington. Janet Wiley

DECLARATION OF CHRIS COOLEY IN SUPPORT OF LITHIA MOTORS, INC.'S OPPOSITION TO PLAINTIFF-INTERVENOR DAN McLAREN'S MOTION TO INTERVENE - 4

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