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UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

ARICK KARPSTEIN, *et al.*,

Plaintiffs,

v.

ALLIANZ LIFE INSURANCE COMPANY  
OF NORTH AMERICA,

Defendant and Third Party Plaintiff,

v.

TEAM FINANCIAL SERVICES, LLC, *et al.*,

Third Party Defendants.

Case No. C15-966RSL

ORDER ON CROSS MOTIONS FOR  
SUMMARY JUDGMENT

This matter comes before the Court on “Defendant’s Motion for Summary Judgment” (Dkt. # 17) and “Plaintiffs’ Motion for Summary Judgment” (Dkt. # 20). Having reviewed the materials submitted by the parties and the relevant record, the Court GRANTS defendant’s motion and DENIES plaintiff’s.

**BACKGROUND**

Plaintiffs Arick and Susanne Karpstein brought this action after they were defrauded of \$97,000 by their former son-in-law, Aaron Travis Beard. Beard owned an insurance brokerage called Team Financial Services, was a licensed insurance agent in Washington, and had appointments to sell insurance products for a number of insurance companies, including

1 defendant Allianz Life Insurance Company of North America. In 2008, plaintiffs contacted  
2 Beaird about purchasing an annuity. Beaird met with the Karpsteins and presented materials  
3 about an Allianz annuity, which they agreed to purchase. The Karpsteins partially completed the  
4 application for the annuity, and Beaird said he would finish it for them. Beaird also instructed  
5 the Karpsteins to make their check payable to Team Financial, contrary to the admonition on the  
6 annuity application that all checks should be made payable to Allianz. Beaird deposited the  
7 Karpsteins' check in his Team Financial account and never purchased an Allianz annuity for the  
8 Karpsteins. He did, however, occasionally provide fake annuity statements that sometimes bore  
9 an Allianz letterhead but at other times lacked a letterhead or included a OneAmerica letterhead.  
10 In 2012, the Karpsteins' daughter informed them that Beaird had been defrauding them, along  
11 with other clients. Beaird was prosecuted for his actions, pleaded guilty, ordered to pay \$5.7  
12 million in restitution to his victims, and sentenced to 84 months in prison. The Karpsteins  
13 brought this action against Allianz to recover their \$97,000, asserting claims under the Insurance  
14 Fair Conduct Act and Consumer Protection Act and for breach of contract and conversion.  
15 Allianz asserted cross-claims against third-party defendants Team Financial Services LLC and  
16 Holly Marie Beaird. The Karpsteins and Allianz filed cross motions for summary judgment.

## 17 DISCUSSION

### 18 A. Summary Judgment Standard

19 Summary judgment is appropriate if, viewing the evidence and all reasonable inferences  
20 drawn therefrom in the light most favorable to the nonmoving party, the moving party shows  
21 that "there are no genuine issues of material fact and the moving party is entitled to judgment as  
22 a matter of law." Fed. R. Civ. P. 56(a); Torres v. City of Madera, 648 F.3d 1119, 1123 (9th Cir.  
23 2011). The moving party "bears the initial responsibility of informing the district court of the  
24 basis for its motion." Celotex Corp. v. Catrett, 477 U.S. 317, 323 (1986). Where the nonmoving  
25 party will bear the burden of proof at trial, the moving party may meet its burden by "pointing  
26 out . . . that there is an absence of evidence to support the nonmoving party's case." Id. at 325.

1 Once the moving party has satisfied its burden, the nonmoving party must then set out “specific  
2 facts showing that there is a genuine issue for trial” in order to defeat the motion. Id. at 324.  
3 “The mere existence of a scintilla of evidence in support of the non-moving party’s position” is  
4 not sufficient; this party must present probative evidence in support of its claim or defense.  
5 Arpin v. Santa Clara Valley Transp. Agency, 261 F.3d 912, 919 (9th Cir. 2001); Intel Corp. v.  
6 Hartford Accident & Indem. Co., 952 F.2d 1551, 1558 (9th Cir. 1991). An issue is genuine only  
7 if there is a sufficient evidentiary basis on which a reasonable fact finder could find for the  
8 nonmoving party. In re Barboza, 545 F.3d 702, 707 (9th Cir. 2008). On cross motions for  
9 summary judgment, the Court evaluates the motions separately, “giving the nonmoving party in  
10 each instance the benefit of all reasonable inferences.” Lenz v. Universal Music Corp., No.  
11 13-16106, 2015 WL 5315388, at \*2 (9th Cir. Sept. 14, 2015) (internal quotation marks and  
12 citation omitted).

### 13 **B. Insurance Fair Conduct Act**

14 Plaintiffs assert a number of claims under the Insurance Fair Conduct Act (IFCA). Dkt.  
15 # 1 at 4-5. The IFCA provides an avenue for relief for “first party claimants,” defined as “an  
16 individual, corporation, association, partnership, or other legal entity asserting a right to payment  
17 as a covered person under an insurance policy or insurance contract arising out of the occurrence  
18 of the contingency or loss covered by the policy or contract.” RCW 48.30.010(7), 015(4). As  
19 the Washington Court of Appeals, Division 1, has observed: “IFCA clearly vests a cause of  
20 action with first party claimants. . . . That is, individuals and businesses who own an insurance  
21 policy may bring suit against their insurer for unreasonably denying a claim of coverage. The  
22 purpose of IFCA is to protect individual policy holders from unfair practices by their insurers.”  
23 Trinity Universal Ins. Co. of Kansas v. Ohio Cas. Ins. Co., 176 Wn. App. 185, 201 (2013) (citing  
24 S.B. Rep. on Engrossed Substitute S.B. 5726, at 2, 60th Leg., Reg Sess. (Wash. 2007); H.B. Rep.  
25 on Engrossed Substitute S.B. 5726, at 1, 60th Leg., Reg Sess. (Wash. 2007)).

26 Here, there is no dispute that the Karpsteins never had an Allianz annuity. Dkt. ## 18-1 at  
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1 24-25, 19 at 2-3, 20-2 at 27. Therefore, the Karpsteins cannot be first party claimants entitled to  
2 seek relief under the IFCA. Defendant’s motion for summary judgment on plaintiffs’ IFCA  
3 claim is accordingly GRANTED.

4 **C. Breach of Contract**

5 Allianz argues that summary judgment on plaintiffs’ claim for breach of contract is  
6 appropriate both because the claim is time-barred and because Allianz is not a party to the  
7 alleged contract. Dkt. # 17 at 13-16. Because plaintiffs’ claim is time-barred, the Court will not  
8 reach the question of whether Allianz is a party to the alleged contract.

9 The statute of limitations for a breach of contract action in Washington is three years for  
10 an oral contract and six years for a written contract. RCW 4.16.080(3); .040(2). Under  
11 Washington law, the general rule is that a cause of action accrues when a party has the right to  
12 apply to a court for relief. Schreiner Farms, Inc. v. Am. Tower, Inc., 173 Wn. App. 154, 160  
13 (2013) (quoting 1000 Virginia Ltd. P’ship v. Vertecs Corp., 158 Wn.2d 566, 575 (2006)). This  
14 rule holds true for breach of contract claims: “a general breach of contract claim accrues on the  
15 date of the breach, not the date of discovery.” Id. (citing 1000 Virginia, 158 Wn.2d at 578).

16 While in some cases, the discovery rule – under which the statute of limitations begins to run  
17 when the plaintiff knows or has reason to know the factual basis for the action – will apply, the  
18 Washington Supreme Court has cautioned that only in limited circumstances, such as an action  
19 for latent construction defects, will the discovery rule apply in breach of contract actions. 1000  
20 Virginia, 158 Wn.2d at 578-79.

21 In this case, plaintiffs state their breach of contract claim as follows: “By representing to  
22 the Karpsteins, through its duly authorized agent, that it would perform in providing an annuity  
23 in exchange for good and valuable consideration, Allianz’s refusal to perform without legal  
24 excuse constitutes breach of contract.” Dkt. # 1 at 6. Thus, the contract plaintiffs allege that  
25 Allianz breached appears to be an agreement to use their \$97,000 to purchase an annuity. Any  
26 agreement to this effect was breached on the date that Beaird deposited the Karpsteins’ check in

1 the Team Financial account – August 14, 2008. See Dkt. # 18-1 at 42. The Court need not  
2 decide whether the three or six year statute of limitations applies in this case to find that the  
3 statute of limitations has run on the Karpsteins’ breach of contract claim. The six year statute of  
4 limitations expired on August 14, 2014, and plaintiffs filed this suit on June 16, 2015. Dkt. # 1.  
5 Therefore, the breach of contract claim is time-barred.

6 Plaintiffs argue that “there was no breach until Allianz refused to reimburse the  
7 Karpsteins the \$97,000 that its agent misappropriated.” Dkt. # 22 at 8. This assertion  
8 contradicts plaintiffs’ own allegations regarding their breach of contract claim – that the breach  
9 occurred when Allianz, through its agent, did not provide an annuity in exchange for valuable  
10 consideration. See Dkt. # 1 at 6. The contract at issue was not a contract to repay the Karpsteins  
11 the amount that they believed they had tendered to purchase an annuity. There is no basis for  
12 using the date on which on which Allianz refused to pay the Karpsteins the amount they had  
13 given to Beard to start the clock on their breach of contract claim.

14 Alternatively, plaintiffs argue that the Court should apply a discovery rule, arguing that  
15 “the only alternative date of accrual that could apply in this case was June 22, 2012, the date on  
16 which the Karpsteins learned that their money had been stolen by Allianz’ agent.” Dkt. # 22 at  
17 10. However, as discussed above, the rule in Washington is that the statute of limitations begins  
18 to run on the date of breach, not the date of discovery. Plaintiffs argue that Kelly v. Allianz Life  
19 Ins. Co. of N. Am., 178 Wn. App. 395 (2013), supports their position, but they read far too much  
20 into its limited holding. The Kelly court acknowledged the general rule that accrual of a contract  
21 claim occurs on breach and that the discovery rule does not apply. Id. at 399. The court did not  
22 alter this general rule, but simply observed that the very latest point at which the claim could  
23 have accrued was when plaintiff was put on notice of the illegality of her annuity, and that even  
24 if this date were used her claim was time-barred. Nothing in Kelly alters the Washington  
25 Supreme Court’s admonition that the discovery rule does not apply to breach of contract claims  
26 except in very limited circumstances. See 1000 Virginia, 158 Wn.2d at 578.

1 Because plaintiffs' claim for breach of contract is time-barred, defendant's motion for  
2 summary judgment on this issue is GRANTED.

3 **D. Consumer Protection Act and Conversion**

4 Plaintiffs assert a claim under Washington's Consumer Protection Act, RCW 19.86, *et*  
5 *seq.*, and a claim for conversion. Dkt. # 1 at 6. To avoid summary judgment against them on  
6 these claims, plaintiffs must show that there is a genuine dispute of material fact regarding  
7 Allianz's liability for Beard's actions.

8 The Washington Supreme Court has described an agent's ability to bind his principal as  
9 follows:

10 An agent's authority to bind his principal may be of two types: actual or apparent.  
11 Actual authority may be express or implied. Implied authority is actual authority,  
12 circumstantially proved, which the principal is deemed to have actually intended  
13 the agent to possess. . . . Both actual and apparent authority depend upon objective  
14 manifestations made by the principal. . . . With actual authority, the principal's  
15 objective manifestations are made to the agent; with apparent authority, they are  
16 made to a third person. . . . Such manifestations will support a finding of apparent  
17 authority only if they have two effects. First, they must cause the one claiming  
18 apparent authority to actually, or subjectively, believe that the agent has authority  
19 to act for the principal. Second, they must be such that the claimant's actual,  
20 subjective belief is objectively reasonable.

21 King v. Riveland, 125 Wn.2d 500, 507 (1994).

22 As set forth above, actual authority is dependent upon objective manifestations made by  
23 the principal to the agent. King, 125 Wn.2d at 507. It is undisputed that Allianz never expressly  
24 or impliedly allowed Beard to possess funds on behalf of Allianz. The evidence shows just the  
25 opposite. Allianz's agreement with Beard specifically provided: "Premium checks will be  
26 payable to and sent directly to the Company. No premium checks will be credited to a personal  
27 or business account." Dkt. # 19 at 6. Beard signed this agreement, *id.*, and plaintiffs have  
28 produced no evidence that suggests Allianz ever informed Beard that this prohibition on the  
commingling of premium payments was ever lifted or modified. Allianz's express prohibition  
also precludes a finding that Beard had implied authority to accept funds on behalf of Allianz.  
Plaintiffs appear to argue that by entering into an agency agreement with Beard, Allianz

1 assumed responsibility for any of Beard's actions purportedly taken on behalf of Allianz. Dkt.  
2 # 22 at 11-12. This position is unsupported by Washington law. While Lamb v. General  
3 Assocs., Inc., 60 Wn.2d 623, 628 (1962), leaves open the possibility that if a principal  
4 "knowingly causes or permits" an agent to act in a way that leads a third party to believe that the  
5 agent possesses the authority he is exercising, the principal may be estopped from denying that  
6 the agent possesses that authority. Plaintiffs have not produced any evidence that Allianz  
7 knowingly caused or permitted Beard to accept funds purportedly on behalf of Allianz. Again,  
8 the agreement between Allianz and Beard leads to the opposite conclusion. Lamb therefore  
9 does not lead the Court to reach a different conclusion regarding Beard's lack of actual  
10 authority to accept funds on behalf of Allianz. The Court concludes that Beard lacked actual  
11 authority, express or implied, to do so.

12 Apparent authority, like actual authority, depends upon objective manifestations by the  
13 principal, but in the case of apparent authority these manifestations are made to the claimant.  
14 King, 125 Wn.2d at 507. An agent will be found to have apparent authority if the principal's  
15 objective manifestations lead the claimant to subjectively believe the agent possesses the  
16 authority and the belief is objectively reasonable. Id. "To constitute a manifestation of an  
17 agent's apparent authority by the principal, the circumstances must be such that a prudent person  
18 would have believed that the agent possessed the authority to do the particular act in question."  
19 Barnes v. Treece, 15 Wn. App. 437, 442 (1976). While the question of apparent authority is  
20 normally one for the trier of fact, the Court may make a determination if "there is no evidence  
21 presented to create that question of fact." Mauch v. Kissling, 56 Wn. App. 312, 316 (1989).

22 The only objective manifestations by Allianz to the Karpsteins regarding Beard's  
23 authority to accept payment for the annuity clearly indicated that Beard did not have the  
24 authority. Above the Karpsteins' signatures on the annuity application, the form states: "Make  
25 all checks payable to Allianz. Do not make checks payable to an agency, broker, agent, or leave  
26 blank." Dkt. # 19 at 11. Arick Karpstein confirmed that no one from Allianz contradicted the  
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1 requirement on the annuity application that the check be made payable to Allianz. Dkt. # 18-1 at  
2 30. Whether or not the Karpsteins subjectively believed that Beard possessed the authority to  
3 accept payment on behalf of Allianz, there is no evidence that a prudent person would have  
4 believed Beard possessed the authority to do so. The Court therefore concludes that Beard  
5 lacked apparent authority to accept a payment for an Allianz annuity.

6 In any case, under Washington’s jurisprudence regarding vicarious liability, Allianz is not  
7 liable for intentional tortious or criminal acts undertaken by its agent solely for his own  
8 objectives. See Kuehn v. White, 24 Wn. App. 274, 278 (1979) (“Where the servant’s  
9 intentionally tortious or criminal acts are not performed in furtherance of the master’s business,  
10 the master will not be held liable as a matter of law even though the employment situation  
11 provided the opportunity for the servant’s wrongful acts or the means of carrying them out.”);  
12 see also Robel v. Roundup Corp., 148 Wn.2d 35, 53 (2002) (“The proper inquiry is whether the  
13 employee was fulfilling his or her job functions at the time he or she engaged in the injurious  
14 conduct.”); Thompson v. Everett Clinic, 71 Wn. App. 548, 553 (1993) (noting that the rule in  
15 Kuhn “sets forth that a tort committed by an agent, even if committed while engaged in the  
16 employment of the principal, is not attributable to the principal if it emanated from a wholly  
17 personal motive of the agent and was done to gratify solely personal objectives or desires of the  
18 agent.”). Citing Simmons v. United States, 805 F.2d 1363 (9th Cir. 1986), plaintiffs argue that  
19 Beard’s conduct was “in conjunction with actions that did further Allianz’ business interests”  
20 and that therefore Allianz is liable as a matter of law. Dkt. # 25 at 11-12. Plaintiffs do not,  
21 however, explain what actions Beard took that could be considered to have furthered Allianz’s  
22 interests. This situation is analogous to that in Kuhn – Beard’s status as Allianz’s agent  
23 provided the opportunity for Beard’s criminal and tortious conduct, but there is no evidence that  
24 what he did furthered Allianz’s business. Therefore, Allianz cannot be held vicariously liable  
25 for his criminal and tortious conduct toward the Kaarpsteins.

26 Beard lacked the ability to bind Allianz because he did not have actual or apparent  
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1 authority to accept payments on behalf of Allianz. Moreover, Allianz cannot be held vicariously  
2 liable for Beard's tortious and criminal actions because they were performed solely for Beard's  
3 own benefit. Therefore, summary judgment is GRANTED for Allianz on plaintiffs' CPA and  
4 conversion claims.

5 **E. Allianz's Cross-Claims Against Third-Party Defendants**

6 Allianz asserted cross-claims against third-party defendants Team Financial Services  
7 LLC and Holly Marie Beard. Dkt. # 6 at 6-9. These claims appear dependent upon Allianz  
8 being found liable for Beard's conduct. See id. Because the Court concludes that summary  
9 judgment should be granted in favor of Allianz on all of plaintiffs' claims, the Court dismisses as  
10 moot Allianz's cross-claims. If Allianz believes that this decision is in error, it is directed to file  
11 a motion for reconsideration with 14 days of the date of this order. The Court will review the  
12 motion for reconsideration under a lesser standard than "manifest error," LCR 7(h)(1), because it  
13 has not had the benefit of briefing on this topic. If Allianz does not file a motion for  
14 reconsideration, the Court will direct the Clerk to close this case.

15 **CONCLUSION**

16 For the foregoing reasons, the Court GRANTS Allianz's motion for summary judgment  
17 (Dkt. # 17) and DENIES the Karpsteins' motion for summary judgment (Dkt. # 20).

18  
19 DATED this 31st day of October, 2016.

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22 Robert S. Lasnik  
23 United States District Judge  
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