

The Honorable Robert S. Lasnik

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UNITED STATES DISTRICT COURT  
FOR THE WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

AMAZON.COM, INC., a Delaware corporation, AMAZON TECHNOLOGIES, INC., a Nevada corporation; and AMAZON SERVICES, LLC, a Nevada limited liability company,

Plaintiffs,

v.

FBA STORES, LLC, a limited liability company; FBA DISTRIBUTORS, LLC, a limited liability company; FBA ADVANTAGE, LLC, a limited liability company; AWS, LLC, a limited liability company; ONLINE AUCTION LEARNING CENTER, INC., a corporation; CHRISTOPHER BOWSER, an individual; ADAM BOWSER, an individual; and DOE Companies 1 – 20,

Defendants.

CASE NO. 2:17-cv-01830-RSL

STIPULATED PROTECTIVE ORDER

1. PURPOSES AND LIMITATIONS

Discovery in this action is likely to involve production of confidential, proprietary, or private information for which special protection may be warranted. Accordingly, the parties hereby stipulate to and petition the court to enter the following Stipulated Protective Order. The parties acknowledge that this agreement is consistent with LCR 26(c). It does not confer blanket

STIPULATED PROTECTIVE ORDER - 1  
CASE NO. 2:17-cv-01830-RSL

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1 protection on all disclosures or responses to discovery, the protection it affords from public  
2 disclosure and use extends only to the limited information or items that are entitled to confidential  
3 treatment under the applicable legal principles, and it does not presumptively entitle parties to file  
4 confidential information under seal.

5 2. “CONFIDENTIAL” AND “ATTORNEYS EYES ONLY” MATERIAL

6 2.1 CONFIDENTIAL MATERIAL

7 “Confidential Material” shall include documents and tangible things produced or otherwise  
8 exchanged that contain confidential or proprietary information of a Party or a Third Party to whom  
9 the Party reasonably believes it owes an obligation of confidentiality with respect to such  
10 document. Examples of Confidential Material include:

- 11 • Customer-identifying information or other confidential personal information, such  
12 as social security numbers, home addresses, or telephone numbers;
- 13 • Business and marketing plans;
- 14 • Personnel files;
- 15 • Personal information that is protected by law;
- 16 • Non-public financial information, such as non-public financial statements;
- 17 • Non-public pricing information;
- 18 • Trade secrets;
- 19 • Other confidential and proprietary information not publicly known.

20 2.2 ATTORNEY’S EYES ONLY MATERIAL

21 “Attorney’s Eyes Only” or “AEO” material is Confidential Material that is especially  
22 sensitive and requires greater protection. Attorney’s Eyes Only Material shall include  
23 Confidential Material that discloses information that the designating party has a good faith belief  
24 is unknown to the opposing party, or any of the employees of a corporate party, and for which  
25 disclosure to such party, such employees, or third parties, would create a substantial risk of harm  
26 that could not be avoided by less restrictive means.

1 3. SCOPE

2 The protections conferred by this agreement cover not only confidential material (as  
3 defined above), but also (1) any information copied or extracted from confidential material; (2) all  
4 copies, excerpts, summaries, or compilations of confidential material; and (3) any testimony,  
5 conversations, or presentations by parties or their counsel that might reveal confidential material.

6 However, the protections conferred by this agreement do not cover information that is in  
7 the public domain or becomes part of the public domain through trial or otherwise.

8 4. ACCESS TO AND USE OF CONFIDENTIAL MATERIAL

9 4.1 Basic Principles. A receiving party may use confidential material that is disclosed  
10 or produced by another party or by a non-party in connection with this case only for prosecuting,  
11 defending, or attempting to settle this litigation. Confidential material may be disclosed only to the  
12 categories of persons and under the conditions described in this agreement. Confidential material  
13 must be stored and maintained by a receiving party at a location and in a secure manner that  
14 ensures that access is limited to the persons authorized under this agreement.

15 4.2 Disclosure of "CONFIDENTIAL" Information or Items. Unless otherwise ordered  
16 by the court or permitted in writing by the designating party, a receiving party may disclose any  
17 material designated as "CONFIDENTIAL" only to:

18 (a) the receiving party's counsel of record in this action, as well as employees  
19 of counsel to whom it is reasonably necessary to disclose the information for this litigation;

20 (b) the officers, directors, and employees (including in-house counsel)  
21 (hereafter, "Party-Employees") of the receiving party to whom disclosure is reasonably necessary  
22 for this litigation;

23 (c) experts and consultants to whom disclosure is reasonably necessary for this  
24 litigation and who have signed the "Acknowledgment and Agreement to Be Bound" (Exhibit A);

25 (d) the court, court personnel, and court reporters and their staff;

1 (e) copy or imaging services retained by counsel to assist in the duplication of  
2 confidential material, provided that counsel for the party retaining the copy or imaging service  
3 instructs the service not to disclose any confidential material to third parties and to immediately  
4 return all originals and copies of any confidential material;

5 (f) during their depositions, witnesses in the action to whom disclosure is  
6 reasonably necessary and who have signed the "Acknowledgment and Agreement to Be Bound"  
7 (Exhibit A), unless otherwise agreed by the designating party or ordered by the court. Pages of  
8 transcribed deposition testimony or exhibits to depositions that reveal confidential material must  
9 be separately bound by the court reporter and may not be disclosed to anyone except as permitted  
10 under this agreement;

11 (g) the author or recipient of a document containing the information or a  
12 custodian or other person who otherwise possessed or knew the information.

13 4.3 Disclosure of "CONFIDENTIAL - AEO" Information or Items. Unless otherwise  
14 ordered by the court or permitted in writing by the designating party, a receiving party may  
15 disclose any material designated as "CONFIDENTIAL - AEO" only to those people identified  
16 above in Sections 4.2(a), (c) - (g). However, if the receiving party believes that disclosure to a  
17 Party-Employee (as defined in Section 4.2(b)) is reasonably necessary for purposes of this  
18 litigation, it may challenge the AEO designation of any Confidential Information as follows:

19 (a) The receiving party must first supply the designating party with an  
20 "Acknowledgment and Agreement to Be Bound" (Exhibit A) signed by the relevant  
21 Party-Employee, and

22 (b) The receiving party may then disclose the AEO material at issue to such  
23 Party-Employee unless the designating party moves for appropriate judicial relief  
24 within five (5) business days of receiving the signed acknowledgement.

25 4.4 Filing Confidential Material. Before filing confidential material or discussing or  
26 referencing such material in court filings, the filing party shall confer with the designating party to

1 determine whether the designating party will remove the confidential designation, whether the  
2 document can be redacted, or whether a motion to seal or stipulation and proposed order is  
3 warranted. Local Civil Rule 5(g) sets forth the procedures that must be followed and the standards  
4 that will be applied when a party seeks permission from the court to file material under seal.

5 5. DESIGNATING PROTECTED MATERIAL

6 5.1 Exercise of Restraint and Care in Designating Material for Protection. Each party  
7 or non-party that designates information or items for protection under this agreement must take  
8 care to limit any such designation to specific material that qualifies under the appropriate  
9 standards. The designating party must designate for protection only those parts of material,  
10 documents, items, or oral or written communications that qualify, so that other portions of the  
11 material, documents, items, or communications for which protection is not warranted are not  
12 swept unjustifiably within the ambit of this agreement.

13 Mass, indiscriminate, or routinized designations are prohibited. Designations that are  
14 shown to be clearly unjustified or that have been made for an improper purpose (*e.g.*, to  
15 unnecessarily encumber or delay the case development process or to impose unnecessary expenses  
16 and burdens on other parties) expose the designating party to sanctions.

17 If it comes to a designating party's attention that information or items that it designated for  
18 protection do not qualify for protection, the designating party must promptly notify all other  
19 parties that it is withdrawing the mistaken designation.

20 5.2 Manner and Timing of Designations. Except as otherwise provided in this  
21 agreement (*see, e.g.*, second paragraph of section 5.2(a) below), or as otherwise stipulated or  
22 ordered, disclosure or discovery material that qualifies for protection under this agreement must be  
23 clearly so designated before or when the material is disclosed or produced.

24 (a) Information in documentary form: (*e.g.*, paper or electronic documents and  
25 deposition exhibits, but excluding transcripts of depositions or other pretrial or trial proceedings),  
26 the designating party must affix the word "CONFIDENTIAL" to each page that contains

1 confidential material. If only a portion or portions of the material on a page qualifies for  
2 protection, the producing party also must clearly identify the protected portion(s) (e.g., by making  
3 appropriate markings in the margins).

4 (b) Testimony given in deposition or in other pretrial proceedings: the parties  
5 and any participating non-parties must identify on the record, during the deposition or other  
6 pretrial proceeding, all protected testimony, without prejudice to their right to so designate other  
7 testimony after reviewing the transcript. Any party or non-party may, within fifteen days after  
8 receiving the transcript of the deposition or other pretrial proceeding, designate portions of the  
9 transcript, or exhibits thereto, as confidential. If a party or non-party desires to protect  
10 confidential information at trial, the issue should be addressed during the pre-trial conference.

11 (c) Other tangible items: the producing party must affix in a prominent place on  
12 the exterior of the container or containers in which the information or item is stored the word  
13 "CONFIDENTIAL." If only a portion or portions of the information or item warrant protection,  
14 the producing party, to the extent practicable, shall identify the protected portion(s).

15 5.3 Inadvertent Failures to Designate. If timely corrected, an inadvertent failure to  
16 designate qualified information or items does not, standing alone, waive the designating party's  
17 right to secure protection under this agreement for such material. Upon timely correction of a  
18 designation, the receiving party must make reasonable efforts to ensure that the material is treated  
19 in accordance with the provisions of this agreement.

20 6. CHALLENGING CONFIDENTIALITY DESIGNATIONS

21 6.1 Timing of Challenges. Any party or non-party may challenge a designation of  
22 confidentiality at any time. Unless a prompt challenge to a designating party's confidentiality  
23 designation is necessary to avoid foreseeable, substantial unfairness, unnecessary economic  
24 burdens, or a significant disruption or delay of the litigation, a party does not waive its right to  
25 challenge a confidentiality designation by electing not to mount a challenge promptly after the  
26 original designation is disclosed.

1           6.2    Meet and Confer. The parties must make every attempt to resolve any dispute  
2 regarding confidential designations without court involvement. Any motion regarding confidential  
3 designations or for a protective order must include a certification, in the motion or in a declaration  
4 or affidavit, that the movant has engaged in a good faith meet and confer conference with other  
5 affected parties in an effort to resolve the dispute without court action. The certification must list  
6 the date, manner, and participants to the conference. A good faith effort to confer requires a face-  
7 to-face meeting or a telephone conference.

8           6.3    Judicial Intervention. If the parties cannot resolve a challenge without court  
9 intervention, the designating party may file and serve a motion to retain confidentiality under  
10 Local Civil Rule 7 (and in compliance with Local Civil Rule 5(g), if applicable). The burden of  
11 persuasion in any such motion shall be on the designating party. Frivolous challenges, and those  
12 made for an improper purpose (*e.g.*, to harass or impose unnecessary expenses and burdens on  
13 other parties) may expose the challenging party to sanctions. All parties shall continue to maintain  
14 the material in question as confidential until the court rules on the challenge.

15   7.    PROTECTED MATERIAL SUBPOENAED OR ORDERED PRODUCED IN OTHER  
16 LITIGATION

17           If a party is served with a subpoena or a court order issued in other litigation that compels  
18 disclosure of any information or items designated in this action as "CONFIDENTIAL," that party  
19 must:

20                   (a)    promptly notify the designating party in writing and include a copy of the  
21 subpoena or court order;

22                   (b)    promptly notify in writing the party who caused the subpoena or order to  
23 issue in the other litigation that some or all of the material covered by the subpoena or order is  
24 subject to this agreement. Such notification shall include a copy of this agreement; and

25                   (c)    cooperate with respect to all reasonable procedures sought to be pursued by  
26 the designating party whose confidential material may be affected.

1 8. UNAUTHORIZED DISCLOSURE OF PROTECTED MATERIAL

2 If a receiving party learns that, by inadvertence or otherwise, it has disclosed confidential  
3 material to any person or in any circumstance not authorized under this agreement, the receiving  
4 party must immediately (a) notify in writing the designating party of the unauthorized disclosures,  
5 (b) use its best efforts to retrieve all unauthorized copies of the protected material, (c) inform the  
6 person or persons to whom unauthorized disclosures were made of all the terms of this agreement,  
7 and (d) request that such person or persons execute the "Acknowledgment and Agreement to Be  
8 Bound" that is attached hereto as Exhibit A.

9 9. INADVERTENT PRODUCTION OF PRIVILEGED OR OTHERWISE PROTECTED  
10 MATERIAL

11 When a producing party gives notice to receiving parties that certain inadvertently  
12 produced material is subject to a claim of privilege or other protection, the obligations of the  
13 receiving parties are those set forth in Federal Rule of Civil Procedure 26(b)(5)(B). This provision  
14 is not intended to modify whatever procedure may be established in an e-discovery order or  
15 agreement that provides for production without prior privilege review. The parties agree to the  
16 entry of a non-waiver order under Fed. R. Evid. 502(d) as set forth herein.

17 10. NON-TERMINATION AND RETURN OF DOCUMENTS

18 Within 60 days after the termination of this action, including all appeals, each receiving  
19 party must return all confidential material to the producing party, including all copies, extracts and  
20 summaries thereof. Alternatively, the parties may agree upon appropriate methods of destruction.

21 Notwithstanding this provision, counsel are entitled to retain one archival copy of all  
22 documents filed with the court, trial, deposition, and hearing transcripts, correspondence,  
23 deposition and trial exhibits, expert reports, attorney work product, and consultant and expert  
24 work product, even if such materials contain confidential material.

25 The confidentiality obligations imposed by this agreement shall remain in effect until a  
26 designating party agrees otherwise in writing or a court orders otherwise.



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2 IT IS SO STIPULATED, THROUGH COUNSEL OF RECORD.

3  
4 DATED: March 6, 2018

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By s/ Christopher T. Wion  
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1 PURSUANT TO STIPULATION, IT IS SO ORDERED

2 IT IS FURTHER ORDERED that pursuant to Fed. R. Evid. 502(d), the production of any  
3 documents in this proceeding shall not, for the purposes of this proceeding or any other  
4 proceeding in any other court, constitute a waiver by the producing party of any privilege  
5 applicable to those documents, including the attorney-client privilege, attorney work-product  
6 protection, or any other privilege or protection recognized by law.

7  
8 DATED: March 7, 2018



10 THE HONORABLE ROBERT S. LASNIK  
11 UNITED STATES DISTRICT COURT JUDGE

EXHIBIT A

ACKNOWLEDGMENT AND AGREEMENT TO BE BOUND

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2  
3 I, \_\_\_\_\_ [print or type full name], of  
4 \_\_\_\_\_ [print or type full address], declare under penalty of  
5 perjury that I have read in its entirety and understand the Stipulated Protective Order that was  
6 issued by the United States District Court for the Western District of Washington on [date] in the  
7 case of *Amazon.com, Inc. et al. v. FBA Stores, LLC, et al*, United States District Court for the  
8 Western District of Washington, Case No. 2:17-cv-01830-RSL. I agree to comply with and to be  
9 bound by all the terms of this Stipulated Protective Order and I understand and acknowledge that  
10 failure to so comply could expose me to sanctions and punishment in the nature of contempt. I  
11 solemnly promise that I will not disclose in any manner any information or item that is subject to  
12 this Stipulated Protective Order to any person or entity except in strict compliance with the  
13 provisions of this Order.

14 I further agree to submit to the jurisdiction of the United States District Court for the  
15 Western District of Washington for the purpose of enforcing the terms of this Stipulated Protective  
16 Order, even if such enforcement proceedings occur after termination of this action.

17 Date: \_\_\_\_\_

18 City and State where sworn and signed: \_\_\_\_\_

19 Printed name: \_\_\_\_\_

20 Signature: \_\_\_\_\_