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7 8	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE	
9	BBC GROUP NV LLC, a Nevada Limited Liability Company,	Case No. C18-1011-RSM
10	Plaintiff, Counterclaim Defendant,	ORDER GRANTING IN PART COUNTERCLAIM PLAINTIFF ISLAND LIFE'S MOTION FOR PERMANENT
11 12	V.	INJUNCTION
12	ISLAND LIFE RESTAURANT GROUP	
14	LLC, et al.,	
15	Defendants, Counterclaim Plaintiffs.	
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17	I. INTRODUCTION	
18	This matter comes before the Court on Counterclaim Plaintiff Island Life Restaurant	
19	Group, LLC ("Island Life")'s Motion for Permanent Injunction. Dkt. #77. Counterclaim	
20	Defendant BBC GROUP NV LLC ("BBC") opposes. Dkt. #80. The Court held oral argument	
21	on this motion on December 4, 2019. Dkt. #83. Having reviewed the relevant briefing, the	
22	exhibits attached thereto, and the remainder of the record, the Court GRANTS IN PART Island	
23	Life's Motion for Permanent Injunction.	
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II. BACKGROUND

A full background of this case is not necessary given this Court's previous order ruling on the merits of Island Life's claims against BBC. Dkt. #65.

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On March 28, 2019, this Court partially granted Island Life's motion for preliminary injunction and enjoined BBC from expanding into western Washington during the pendency of this action. Dkt. #35. The Court found that Island Life would likely suffer substantial and irreparable harm in the form of customer confusion, loss of goodwill, vendor confusion and lost profits unless BBC was enjoined from using the name "BOK BOK" in western Washington. *Id.* at 8.

On September 20, 2019, this Court dismissed all of BBC's claims against Island Life and 10 granted summary judgment on Island Life's counterclaims under the Lanham Act, 15 U.S.C. §§ 11 1114, 1125. Dkt. #65 at 2. In finding actual confusion between the "BOK BOK" and "Bok a 12 Bok" marks, the Court acknowledged that both parties maintain an active Internet presence that 13 "has led to misdirected emails from marketers, vendors, and potential employees." Id. at 18-19. 14 The Court also noted BBC's repeated intention to expand its restaurant chain nationwide, 15 including into California and Washington. Id. at 19. However, the Court declined to address the 16 issue of a permanent injunction against BBC without further briefing from the parties. Id. at 21-17 22. The Court will now consider the issue. 18

Island Life requests a permanent injunction that enjoins BBC from three activities: (1)
nationwide use of the unlicensed "BOK BOK" mark and "any other name that includes this
chicken sound," including but not limited to "BOC BOC" and "BOQ BOQ"; (2) use of
"bokbokchicken" as a domain name for websites or for email or social media accounts; and (3)
acquiring any rights to use the third-party "BOCBOC Chicken Delicious" mark, including

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requesting or accepting help from the current owner of the third-party mark, Mr. Guang Li. Dkt. #77 at 18.

III. DISCUSSION

A. Legal Standard

Under 15 U.S.C. § 1116(a) of the Lanham Act, district courts may "grant injunctions, according to the principles of equity and upon such terms as the court may deem reasonable, to prevent the violation of any right of the registrant of a mark registered in the Patent and Trademark Office or to prevent a violation under subsection (a), (c), or (d) of section 1125 of this title." In deciding whether to grant permanent injunctive relief, district courts apply traditional principles of equity. Herb Reed Enters., LLC v. Fla. Entm't Mgmt., 736 F.3d 1239, 1249 (9th Cir. 2013) (quoting eBay Inc. v. MercExchange, L.L.C., 547 U.S. 388, 391 (2006)).

A plaintiff seeking a permanent injunction must demonstrate four factors: (1) it has suffered an irreparable injury; (2) remedies available at law, such as monetary damages, are inadequate to compensate for that injury; (3) considering the balance of hardships between the plaintiff and defendant, a remedy in equity is warranted; and (4) the public interest would not be disserved by a permanent injunction. Reno Air Racing Ass'n., Inc. v. McCord, 452 F.3d 1126, 1138 (9th Cir. 2006). The court must conduct "a fair weighing of the factors listed above, taking into account the unique circumstances of each case," and "consider the totality of circumstances bearing on whether a permanent injunction is appropriate equitable relief." La Quinta Worldwide LLC v. Q.R.T.M., S.A. de C.V., 762 F.3d 867, 880 (9th Cir. 2014).

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1. Irreparable Harm

Circuits are split on whether a finding of infringement automatically presumes irreparable harm. See Dkt. #77 at 11. However, the Ninth Circuit's controlling precedent in Herb Reed makes clear that in this Circuit, the fact of infringement itself is not sufficient to show irreparable 24

ORDER GRANTING IN PART COUNTERCLAIM PLAINTIFF ISLAND LIFE'S MOTION FOR PERMANENT INJUNCTION - 3

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harm—the infringement must somehow cause injury. Active Sports Lifestyle USA, LLC v. Old
Navy, LLC, No. SACV 12-572 JVS EX, 2014 WL 1246497, at *2 (C.D. Cal. Mar. 21, 2014)
(citing Herb Reed Enters., 736 F.3d at 1250–51); see also San Miguel Pure Foods Co. v. Ramar
Int'l Corp., 625 F. App'x 322, 327 (9th Cir. 2015) ("Irreparable harm may not be based on
speculative injury."). Conclusory and factually unsupported allegations are insufficient to
establish irreparable harm. Herb Reed Enters., 736 F.3d at 1250.

Here, Island Life's asserted harm falls into three general categories: (i) costs from the 7 litigation; (ii) loss of business reputation and goodwill from vendor confusion; and (iii) lost 8 goodwill from customer confusion. First, Island Life argues that this lawsuit caused it to forfeit 9 properties because of the pending litigation, resulting in lost profits and lost expansion 10 opportunities. Dkt. #77 at 8-9. It also discusses personal injuries to Brian O'Connor, co-owner 11 of Island Life, who was denied a refinance on his home because of the pending litigation and lost 12 his family's insurance coverage. Id. at 13. At oral argument, counsel for Island Life argued that 13 the harm from trademark infringement is directly related to harm caused by this lawsuit because 14 BBC's trademark infringement was what caused its lawsuit against Island Life. 15

This Court finds an important distinction between harm caused by litigation over 16 trademark infringement versus harm caused by the infringement itself. In deciding whether to 17 grant a permanent injunction, courts typically consider only the latter as "irreparable harm" 18 warranting equitable relief. See, e.g., Herb Reed Enters., 736 F.3d at 1249 (citing examples of 19 "irreparable harm" as lost profits, lost customers or lost goodwill). Moreover, Island Life has 20 failed to adequately explain how monetary damages or attorney's fees would be insufficient to 21 compensate for these damages. For these reasons, the Court finds that harm to Island Life or its 22 co-founders because of the litigation does not constitute irreparable harm from trademark 23 infringement warranting a permanent injunction. 24

Next, Island Life argues that confusion by vendors between "Bok a Bok" and "BOK 1 BOK" has damaged its business reputation and resulted in lost goodwill from vendors. Courts 2 recognize loss of control over business reputation and damage to goodwill as irreparable harm 3 warranting an injunction. Herb Reed, 736 F.3d at 1250; Stuhlbarg Intern. Sales Co., Inc. v. John 4 D. Brush & Co., Inc., 240 F.3d 832, 841 (9th Cir. 2001). In demonstrating vendor confusion, 5 Island Life points to one instance where a California-based vendor, Tito's Transport, confused 6 Island Life with BBC and accused Island Life of failing to pay its bills. Id. (citing Dkt. #68-1 at 7 1). As a result, Island Life argues, it lost goodwill and reputation because of confusion with the 8 'BOK BOK" mark. 9

This evidence of vendor confusion provides a reasonable basis to preserve the status quo 10 and enjoin BBC from expanding into Washington state, given that confusion by vendors used or 11 potentially used by Island Life would damage Island Life's business reputation and goodwill. 12 However, Island Life has provided no evidence in its briefing or at oral argument that it relies on 13 vendors located outside of the state where all "Bok a Bok" locations operate. As a result, it has 14 failed to demonstrate that it would suffer irreparable harm in the form of lost goodwill or damaged 15 reputation from confusion by vendors located outside of Washington. Although Island Life stated 16 at oral argument that it intends to expand its business outside of Washington, it has provided no 17 indication to the Court of when or where this expansion will occur. For that reason, any future 18 harm suffered by Island Life when it expands outside Washington is merely speculative and 19 therefore insufficient to establish irreparable harm. Herb Reed Enters., 736 F.3d at 1250. 20

Third, Island Life argues that confusion by customers between "Bok a Bok" and "BOK BOK" will lead customers away from the Washington "Bok a Bok" and damage its goodwill and reputation. Island Life has worked hard to build a positive reputation for "Bok a Bok," which includes a feature on the Food Network's show "Diners, Dives and Drive-In's" that has attracted

visitors from around the country and the world. See Dkts. ##68-4, 68-5, 68-6. After the Food 1 Network feature, a Las Vegas food journalist erroneously announced that Seattle's "Bok a Bok" 2 was coming to Las Vegas. Dkt. #28-5 at 10. Because of this exposure, Island Life argues, 3 potential customers will try to seek out "Bok a Bok" but will instead be led to the Las Vegas 4 location. Dkt. #77 at 9. At the same time, it claims that negative reviews or experiences by 5 customers at a Nevada or California "BOK BOK" will deter potential customers from patroning 6 a Washington "Bok a Bok" and cause Island Life to lose customer goodwill. Id. Although parties 7 disagree on which restaurant chain has better customer reviews, compare Dkt. #77 at 11 with Dkt. 8 #80 at 11, there is no dispute that Nevada-based "BOK BOK" has earned some negative online 9 reviews. See Dkt. #68-7. Parties also attempt to predict whether customers outside of Washington 10 are more likely led to "BOK BOK" instead of "Bok a Bok," compare Dkt. #68 at ¶¶ 4-6 with Dkt. 11 #81 at 2-3, but the Court finds neither party's argument persuasive. A person's search results for 12 "bok bok" will vary depending on their location history, individual search history, and other web 13 search analytics. Neither party's searches account for these complex factors. 14

There is no question that BBC's expansion into Washington would create confusion 15 between the two restaurants that would irreparably harm Island Life's business. Considering the 16 erroneous Las Vegas food journalist article and the fact that people most frequently use the search 17 query "bok bok" to find the Washington "Bok a Bok" restaurant, the nearly-identical names of 18 these restaurants makes customer confusion inevitable if the two chains were to operate in the 19 same state. See Dkt. #28-5 at 10; Dkt. #68-2 at 2. This confusion would allow BBC to unfairly 20 capitalize on Island Life's hard-earned goodwill for its Washington restaurants and/or cause 21 Island Life to lose goodwill based on customers' negative reviews or experiences at "BOK BOK." 22 While BBC counters that Yelp reviews for "BOK BOK" are currently better than those for "Bok 23 a Bok," Dkt. #81 at ¶¶ 12-14, the comparative standing of the two restaurants' online reviews is 24

irrelevant. Island Life has built a business reputation for "Bok a Bok" and acquired goodwill
 from customers for its Washington restaurants, and the confusing similarity of the unregistered
 "BOK BOK" mark within Washington would undermine Island Life's ability to control that
 reputation. *See Stuhlbarg*, 240 F.3d at 841.

However, any harm to Island Life from customer confusion outside of Washington is 5 merely speculative. Island Life relies on Grasshopper House, LLC v. Clean & Sober Media LLC 6 to argue that negative reviews for a competing business may constitute irreparable harm. Yet 7 Grasshopper addressed a different factual scenario in which a competing business had used a 8 website to post negative reviews about its competitors. See 394 F. Supp. 3d 1073, 1099 (C.D. 9 Cal. 2019). It does not stand for the proposition that bad reviews of a restaurant with an infringing 10 mark automatically infer irreparable harm. For Island Life to claim irreparable harm based on 11 BBC's negative reviews, there must be a reasonable basis to assume that negative experiences or 12 online reviews at "BOK BOK" would actually harm "Bok a Bok." Here, the geographic distance 13 between the two restaurants makes it speculative to assume that a customer led to "BOK BOK" 14 in Nevada or California who disliked their experience would be deterred from patroning "Bok a 15 Bok" several states away. Likewise, with respect to the online reviews, Island Life can only 16 speculate that a negative online review for "BOK BOK" in Nevada or California could be 17 misinterpreted for "Bok a Bok" in Washington. It provides no evidence that such customer 18 confusion has occurred, or that customers intending to post negative reviews for "BOK BOK" 19 have inadvertently posted them to "Bok a Bok." 20

Finally, the Court finds irreparable harm to Island Life caused by BBC's use of the 'bokbokchicken.com' domain name. Much of the confusion between "BOK BOK" and "Bok a Bok"—including the very incident that triggered this litigation—appears to stem from parties' nearly identical domain names that they use for their website, email, and social media handles.

Compare Dkt. #31-2 (domain name "bokbokchicken.com") with Dkt. #28-5 at 8 (domain name 1 BBC incorrectly states that Island Life's domain name is 'bokabokchicken.com"). 2 'bokabok.com," see Dkt. #80 at 13-14, but the difference is even more marginal—only a single 3 letter distinguishes the two domain names. BBC also counters that enjoining it from using 4 "bokbokchicken.com" is inappropriate because Island Life has failed to show irreparable harm. 5 Dkt. #80 at 13. The Court disagrees. Here, confusion over the nearly-identical domain names 6 has led Island Life to lose control over its online business reputation. Potential employees have 7 emailed employment applications to the wrong company, Dkt. #28 at ¶ 10, and marketers and 8 vendors have emailed advertising materials and offers to the Washington "Bok a Bok" that were 9 intended for the Nevada "BOK BOK." Dkt. #28-5 at 2-9, 12-14. This loss of control over its 10 online business reputation constitutes irreparable harm warranting permanent relief. See Herb 11 *Reed*, 736 F.3d at 1250; *see Stuhlbarg Intern. Sales Co.*, 240 F.3d at 841. 12

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2. <u>No Adequate Remedy at Law</u>

Analysis of this factor overlaps with analysis of irreparable harm. See Active Sports 14 Lifestyle USA, 2014 WL 1246497, at *3. Loss of goodwill and damage to reputation are not easily 15 measured, which favors Island Life's argument that money damages are inadequate if BBC were 16 to expand into Washington state or continue using the nearly identical "bokbokchicken.com" 17 domain name. However, Island Life has only shown speculative harm such as loss of goodwill 18 or damage to reputation from BBC's infringement outside of Washington state. Accordingly, this 19 factor favors a permanent injunction limited to the Washington area and to the domain name 20 'bokbokchicken.com." 21

3. Balance of Hardships

The balance of hardships weighs strongly in favor of Island Life. Even if BBC suffers
 financial hardship from a permanent injunction, courts generally give little weight to such

arguments from infringing parties. See Dr. Seuss Enters., L.P. v. Penguin Books USA, Inc., 924
F.Supp. 1559, 1574 (S.D. Cal. 1996), aff'd, 109 F.3d 1394 (9th Cir. 1997)) ("[W]here the only
hardship that the defendant will suffer is lost profits from an activity which has been shown likely
to be infringing, such an argument in defense merits little equitable consideration."). Here, BBC
infringed on Island Life's mark and exacerbated its own injuries by trying to acquire a third-party
mark and suing Island Life instead of simply changing its name. For these reasons, the balance
of hardships tips heavily in favor of Island Life.

4. Public Interest

Finally, the public interest weighs in favor of granting a permanent injunction for Island 9 Life. In addition to upholding the general public interest in protecting trademarks, an injunction 10 that prevents BBC from expanding into Washington state and enjoins it from using the nearly 11 identical domain name "bokbokchicken.com" would help to avoid confusion between the two 12 restaurants. See Internet Specialties W., Inc. v. Milon-DiGiorgio Enters., Inc., 559 F.3d 985, 993 13 n. 5 (9th Cir. 2009) ("The public has an interest in avoiding confusion between two companies' 14 products."); see also Brookfield Commc'ns, Inc. v. West Coast Entm't Corp., 174 F.3d 1036, 1066 15 (9th Cir. 1999) (injunctive relief helps "to promote the public interest in protecting trademarks 16 generally"). For these reasons, the Court finds that the public interest favors enjoining BBC from 17 using the "BOK BOK" mark within Washington state and from using the confusingly similar 18 "bokbokchicken.com" domain name.

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5. Weighing of the Factors

Having considered the four factors, the Court finds sufficient basis to enjoin BBC from using the unregistered "BOK BOK" mark, or any variation or derivative thereof, in Washington state and/or as part of a domain name, email account, social media handle, or other form of web presence.

Furthermore, the Court notes that Island Life seeks to enjoin BBC from any name that 1 includes the sound a chicken makes, including "BOC BOC" and "BOQ BOQ." Dkt. #77 at 17. 2 However, as this Court acknowledged at summary judgment, see Dkt. #65 at 17, a mark that relies 3 exclusively on onomatopoeia without any other distinguishing factors is simply not a strong 4 mark—an unfortunate reality that is apparent from this litigation, the third-party mark "BOCBOC 5 Chicken Delicious," and what the Court imagines are other restaurants, cafeterias, and food trucks 6 that use different iterations of the chicken "Bawk" sound in their name. Island Life has not 7 sufficiently justified its demand to foreclose BBC's use of all possible iterations of the sound a 8 chicken makes, nor has it explained why a domain name spelled with a "C" or "Q" combined with other differentiating terms would fail to resolve the problem of online confusion. For that reason, the Court finds the injunction appropriately limited to BBC's use of the unregistered "BOK BOK" mark and any variation or derivative of that spelling.

B. Use of Third-Party "BOCBOC Chicken Delicious" Mark

Island Life also requests that the Court enjoin BBC from acquiring any rights to use the BOCBOC Chicken Delicious name for any purpose relating to restaurants, including assignment or licensing. Dkt. #77 at 18. In dismissing BBC's claims against Island Life, the Court found that BBC had failed to acquire the associated goodwill from the "BOCBOC Chicken Delicious" mark, therefore rendering the assignment invalid. Dkt. #65 at 7. In reaching this conclusion, the Court found no material dispute of fact that BBC's Mediterranean-style restaurants were not "substantially similar" to the New York-based BOCBOC Chicken Delicious restaurants that sell Korean-style fried chicken in food courts. *Id*.

Since the Court's summary judgment order, BBC has attempted to "validate" the assignment by stating its intent to open food trucks and/or restaurants under the "BOCBOC Chicken Delicious" name and serve Korean-style fried chicken similar to that sold at the New

York restaurant. See Dkt. #73 at ¶¶ 4-7. BBC has also ordered napkins and banners with the 1 'BOCBOC Chicken Delicious" logo to demonstrate that two restaurant chains are "substantially 2 similar" so as to transfer goodwill and validate the assignment. Id. BBC raised this argument on 3 a motion for reconsideration of the Court's summary judgment order, which the Court rejected. 4 Dkt. #74 at 4 ("Although BBC claims that it plans to open restaurants or food trucks under the 5 'BOCBOC Chicken Delicious' name and sell the same food sold in the New York and New Jersey 6 food courts, it admits that it will take 'roughly 3 months' from now until this plan can be 7 implemented."). 8

For this reason, Island Life reasonably fears BBC's continued efforts to validate the
"BOCBOC Chicken Delicious" assignment in order to invalidate Island Life's "Bok a Bok" mark
or otherwise harass Island Life. Island Life is particularly concerned about an expansive
cooperation clause in the Trademark Assignment and License Back Agreement ("the
Agreement") between Mr. Li and BBC:

Assignor agrees to take whatever further action is deemed necessary or appropriate by Assignee to properly and fully effect and perfect the transfer to Assignee of the Marks, to establish full custody of the Marks by Assignee Assigner agrees to execute documents or assignments to Assignee regarding the Marks as may be required in proceedings around the world. Assignee further agrees to cooperate in providing documents and information as required by Assignee during the course of any litigation

Dkt. #29-2 at § 2 (emphasis added). Mr. Li has also agreed to defend and indemnify BBC on any
matters relating to the assignment. *Id.* at § 13. Based on this clause, Island Life argues, BBC will
continue working with Mr. Li to validate the assignment "so that BBC can flood the west coast
with BOCBOC Chicken Delicious restaurants instead of BOK BOK restaurants." Dkt. #77 at 8.
Island Life therefore asks this Court to strike the cooperation clause from the Agreement and to
enjoin BBC from acquiring the third-party mark from Mr. Li.

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While the Court is sympathetic to Island Life's situation, Island Life has provided no legal 1 authority for the Court to enjoin BBC from acquiring a third-party mark. On the contrary, Island 2 Life's counsel clarified at oral argument that it is relying entirely on the Court's equitable powers 3 to enjoin BBC from acquiring the "BOCBOC Chicken Delicious" mark from Mr. Li. The Court 4 is not convinced that its equitable powers provide it with the authority to dictate BBC's business 5 operations. Island Life has provided no explanation for why BBC's effort to acquire a third-party 6 mark is unlawful as opposed to merely unsavory. Indeed, the case law on assignment of third-7 party marks contemplates that businesses may use assignment to obtain rights to a senior mark so 8 long as they acquire the necessary goodwill to validate the assignment. See, e.g., E. & J. Gallo 9 Winery v. Gallo Cattle Co., 967 F.2d 1280 (9th Cir. 1990); Mister Donut of America, Inc. v. Mr. 10 Donut, Inc., 418 F.2d 838, 842 (9th Cir. 1969)). For these reasons, while the Court does not 11 condone the maneuvering used by BBC to subvert Island Life's legitimate trademark and draw 12 out this dispute, it finds no appropriate basis to enjoin BBC from acquiring a third-party mark. 13

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IV. CONCLUSION

Based on the briefing and parties' presentations at oral argument, the Court finds a reasonable basis to GRANT IN PART Island Life's request for a permanent injunction. It is hereby ORDERED that BBC is enjoined from using the unregistered "BOK BOK" mark, or any variation or derivative of that spelling, in Washington state or as part of a domain name, email account, or social media handle.

DATED this 6th day of December 2019.

RICARDO S. MARTINEZ CHIEF UNITED STATES DISTRICT JUDGE