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UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT TACOMA

ANN HENEGHAN , individually, and as  
Personal Representative of the Estate of  
CATHLEEN DELIA ROSS, and JOHN  
ROSS, individually,

Plaintiffs,

v.

CROWN CRAFTS INFANT  
PRODUCTS, IND., a Delaware  
Corporation; WILLIAM SEARS, M.D.,  
d/b/a SEARS PEDIATRICS AND  
FAMILY MEDICINE, INC., a California  
Corporation

Defendants.

CASE NO. C10-05908RJB

ORDER ON WILLIAM SEARS, M.D.  
D/B/A SEARS PEDIATRICS AND  
FAMILY MEDICINE, INC.'S  
AMENDED RULE 12(B)(6)  
MOTION TO DISMISS

This matter comes before the court on Defendant William Sears, M.D. d/b/a Sears  
Pediatrics and Family Medicine, Inc.'s Amended Rule 12(b)(6) Motion to Dismiss. Dkt. 26.

The court has considered the pleadings filed in support of and in opposition to the motion and the  
file herein.

ORDER ON WILLIAM SEARS, M.D. D/B/A  
SEARS PEDIATRICS AND FAMILY MEDICINE,  
INC.'S AMENDED RULE 12(B)(6) MOTION TO  
DISMISS- 1



- 1 1. Crown Crafts Infant Products, Inc. is engaged in the development, design, testing,  
2 manufacture, assembly, production, marketing, advertising, and sale of infant and  
3 toddler products through retail stores throughout the United States and Washington  
4 State. Dkt. 13 at 4.
- 5 2. Dr. Sears is a pediatrician engaged in the development, design, testing, and promotion  
6 of infant products throughout the United States and Washington State. Dkt. 13 at 4.
- 7 3. Dr. Sears was involved in the development, design, testing, and promotion of the  
8 Nojo sling. Dr. Sears promoted the Nojo sling through his web-site and publications  
9 including “The Baby Book” to mothers (Dkt. 13 at 5) throughout the United States  
10 and including mothers in the Western District of Washington. Dkt. 13 at 4-5.
- 11 4. On March 12, 2010, the Consumer Product Safety Commission (CPSC) reported that  
12 over fourteen infant suffocation deaths had occurred with baby sling-style carriers  
13 over the past twenty-years. Dkt. 13 at 5.
- 14 5. The CPSC determined that it is dangerous for infants younger than four months of  
15 age to be placed in baby slings. Dkt. 13 at 5.
- 16 6. The Nojo sling was marketed and sold to mothers as a nurturing device that is  
17 supposed to make the baby closer to the mother and prevent Sudden Infant Death  
18 Syndrome. Dr. Sears continues to promote infant slings making claims that infants  
19 who are placed in slings are smarter, cry less, grow better, and that slings are the  
20 “safest place for babies in the whole world.” Dkt. 13 at 6.
- 21 7. In August 2004, Ms. Heneghan purchased a Nojo sling in excellent condition from a  
22 second hand baby products store. Three tags were affixed to the sling. The first read,  
23 “NOJO. THE ORIGINAL BABY SLING,” A second tag reads, “NOJO. NOEL

1 JOHANNA, INC. RN 83515.” A third tag lists care instructions in English and in  
2 Spanish and reads, in part, “MADE IN CHINA. RN 83515...” There were no  
3 additional warnings or instructions affixed to the infant sling. Dkt. 13 at 6.

- 4 8. Dr. Sears authored a book titled “The Baby Book (Second Edition),” promoting the  
5 Nojo sling to mothers in the following manner:

6 Initially parents may feel uncomfortable wearing their newborn because baby  
7 seems scrunched down too far in the sling. Remember, your baby was scrunched  
8 in the womb, so she is used to this secure feeling. Being curled up is a natural  
9 position for a newborn. Colicky babies especially are comforted by rolling into a  
10 little ball and drawing their legs up into their abdomen.

11 Dkt. 13 at 7.

- 12 9. Ms. Heneghan followed these instructions in using the Nojo sling with C.R. and used  
13 the sling as recommended by Dr. Sears. Dkt. 13 at 7.

14 Based on these facts, and other facts asserted in the amended complaint, Plaintiffs claim  
15 that Crown Crafts Infant Products, Inc., and Dr. Sears are liable under the Washington Products  
16 Liability Act, RCW 7.72 *et. seq.* (WPLA), because the Nojo sling was defective and not  
17 reasonably safe when it left the control of Crown Crafts Infant Products, Inc. Dkt. 13 at 10.

#### 18 MOTION TO DISMISS

19 On December 15, 2011, Dr. Sears filed this motion to dismiss, requesting that Plaintiffs’  
20 claims against Sears should be dismissed pursuant to Fed. R. Civ. P. 12(b)(6). Dkt. 26 at 2-3.  
21 Dr. Sears claims that Plaintiffs’ amended complaint fails to plead evidentiary facts against Dr.  
22 Sears that state a claim for relief under the WPLA. Dkt. 26 at 3-7.

23 On January 3, 2012, Plaintiffs responded, first asserting that the amended complaint  
24 complies with Fed. R. Civ. P. 8(a). Dkt. 30 at 1. Plaintiffs additionally assert that Dr. Sears’  
claim that he is not a product seller under the WPLA is erroneous, and that Dr. Sears is subject to

1 liability under the WPLA. Dkt. 26 at 10. Plaintiffs also claim that Dr. Sears is subject to suit  
2 under the WPLA because the Nojo sling is marketed under his trade-name and brand name. Dkt.  
3 30 at 12.

4 On January 6, 2012, Dr. Sears replied that he was not arguing that Plaintiffs' claims must  
5 be dismissed under Fed. R. Civ. P. 8(a), but rather that the claims do not allege sufficient facts to  
6 support a cognizable legal theory for liability. Dkt. 37 at 2. Dr. Sears also asserts that he did not  
7 sell Plaintiffs the Nojo sling, and that Plaintiffs' claims should be dismissed due to failure to  
8 allege a claim under the WPLA. Dkt. 37 at 2-4. Finally, Dr. Sears claims that he is not liable for  
9 products sold with his brand name when he did not sell the relevant product. Dkt. 37 at 4-6.

#### 10 STANDARD FOR MOTION TO DISMISS

11 Fed. R. Civ. P. 12(b) motions to dismiss may be based on either the lack of a cognizable  
12 legal theory or the absence of sufficient facts alleged under a cognizable legal theory. *Balistreri*  
13 *v. Pacifica Police Department*, 901 F.2d 696, 699 (9<sup>th</sup> Cir. 1990). Material allegations are taken  
14 as admitted and the complaint is construed in the plaintiff's favor. *Keniston v. Roberts*, 717 F.2d  
15 1295 (9<sup>th</sup> Cir. 1983). "While a complaint attacked by a Rule 12(b)(6) motion to dismiss does not  
16 need detailed factual allegations, a plaintiff's obligation to provide the grounds of his entitlement  
17 to relief requires more than labels and conclusions, and a formulaic recitation of the elements of  
18 a cause of action will not do." *Bell Atlantic Corp. v. Twombly*, 127 S. Ct. 1555, 1564-65  
19 (2007)(internal citations omitted). "Factual allegations must be enough to raise a right to relief  
20 above the speculative level, on the assumption that all the allegations in the complaint are true  
21 (even if doubtful in fact)." *Id.* at 1565. Plaintiffs must allege "enough facts to state a claim to  
22 relief that is plausible on its face." *Id.* at 1574.

1 In considering the motion to dismiss, the court has relied on the pleadings, and has  
2 excluded other documents filed by the parties that are outside those pleadings. *See* Fed. R. Civ.  
3 P. 12(d).

#### 4 DISCUSSION

5 The question before the court is whether Plaintiffs' amended complaint fails to state a  
6 claim under which relief may be granted. In the amended complaint, Plaintiffs claim that the  
7 Defendants are liable under the WPLA because the Nojo sling was defective and not reasonably  
8 safe when it left the control of Crown Crafts Infant Products, Inc.

##### 9 *A. Product Seller*

10 Dr. Sears asserts in his motion to dismiss that he is not liable under the WPLA because he  
11 is not a product seller. Dkt. 26 at 3-6. Product seller is defined at RCW 7.72.010(1), which  
12 provides that:

13 "Product seller" means any person or entity that is engaged in the business of selling  
14 products, whether the sale is for resale, or for use or consumption. The term includes a  
15 manufacturer, wholesaler, distributor, or retailer of the relevant product. The term also  
16 includes a party who is in the business of leasing or bailing such products.

17 Manufacturer is defined at RCW 7.72.010(2), which provides that:

18 "Manufacturer" includes a product seller who designs, produces, makes, fabricates,  
19 constructs, or remanufactures the relevant product or component part of a product before  
20 its sale to a user or consumer. The term also includes a product seller or entity not  
21 otherwise a manufacturer that holds itself out as a manufacturer.

22 A product seller acting primarily as a wholesaler, distributor, or retailer of a product may  
23 be a "manufacturer" but only to the extent that it designs, produces, makes, fabricates,  
24 constructs, or remanufactures the product for its sale. A product seller who performs  
minor assembly of a product in accordance with the instructions of the manufacturer shall  
not be deemed a manufacturer. A product seller that did not participate in the design of a  
product and that constructed the product in accordance with the design specifications of  
the claimant or another product seller shall not be deemed a manufacturer for the  
purposes of RCW 7.72.030(1)(a).

1 Dr. Sears claims that the definition of product seller includes within it a requirement that  
2 the product seller be a manufacturer, wholesaler, distributor, or retailer of the relevant product.  
3 Dkt. 26 at 4. He contends that the amended complaint does not sufficiently allege facts that  
4 would establish that he is either a product seller or a manufacturer. Dr. Sears' argument is not  
5 consistent with a plain reading of RCW 7.72.010(1), where a product seller is defined in the first  
6 sentence as *any person* engaged in the business of selling products, whether the sale is for resale,  
7 or for use or consumption. *See* 16 WAPRAC § 16.3 n.10. Moreover, Dr. Sears arguably could  
8 be considered to be a manufacturer under RCW 7.72.010(2).

9 The amended complaint alleges facts sufficient to state a claim that Dr. Sears is a product  
10 seller under the WPLA.

11 *B. Relevant Product*

12 Dr. Sears asserts in his motion to dismiss that he is not liable under the WPLA because he  
13 is not a product seller of the *relevant product*. Dr. Sears contends that he did not sell *the relevant*  
14 *product* to plaintiffs. Dkt. 26 at 5. This is not consistent with the plain meaning of the term  
15 *relevant product*; in this case the Nojo sling purchased by Ms. Heneghan. *Relevant product* may  
16 include products purchased in a second hand store; to find otherwise would assign an  
17 interpretation to *relevant product* not found in the statutory language.

18 The amended complaint alleges facts sufficient to state a claim that Dr. Sears is a product  
19 seller of the *relevant product* under the WPLA.

20 *C. Marketing*

21 Lastly, Dr. Sears argues that there is no liability under the WPLA for “designing,  
22 developing, testing, marketing, promoting or recommending a product,” and therefore that the  
23 section of the amended complaint that claims that Dr. Sears engaged in these activities is not a

1 valid cause of action. Dkt. 26 at 5-7. Plaintiffs point to RCW 7.72.040(e)(2) in response,  
2 claiming that in this section the WPLA provides that a product seller, other than a manufacturer,  
3 “shall have the liability of a manufacturer to the claimant if: (e) the product was marketed under  
4 a trade name or brand name of the product seller.” This claim is based on a cognizable legal  
5 theory which states a claim under which relief may be granted.

6 *D. Conclusion*

7 Review of the relevant sections of the WPLA indicates that Plaintiffs have alleged  
8 enough facts to state a claim to relief that is plausible on its face, and that Dr. Sears’ motion to  
9 dismiss should be denied.

10 Therefore, it is hereby **ORDERED** that Defendant William Sears, M.D. d/b/a Sears  
11 Pediatrics and Family Medicine, Inc.’s Amended Rule 12(b)(6) Motion to Dismiss (Dkt. 26) is  
12 **DENIED**.

13 The Clerk is directed to send uncertified copies of this Order to all counsel of record and  
14 to any party appearing *pro se* at said party’s last known address.

15 Dated this 3rd day of February, 2012.

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17  
18 ROBERT J. BRYAN  
United States District Judge