

FIRST DISTRICT COURT OF APPEAL  
STATE OF FLORIDA

---

No. 1D19-1533

---

SECURUS TECHNOLOGIES, INC.,

Appellant,

v.

STATE OF FLORIDA, DEPARTMENT  
OF CORRECTIONS, and GLOBAL  
TEL\*LINK CORPORATION,

Appellees.

---

On appeal from State of Florida, Department of Corrections.

December 22, 2020

PER CURIAM.

AFFIRMED. *See* § 287.057(1)(c), Fla. Stat. (2018) (identifying an invitation to negotiate as one of the competitive solicitation processes a state agency may use to procure certain commodities or contractual services); *see also AT&T Corp. v. State, Dep't of Mgmt. Servs.*, 201 So. 3d 852, 857 (Fla. 1st DCA 2016) (recognizing that an invitation to negotiate provides “a more flexible process” than other procurement processes and allows an agency to determine the best way to achieve a specific goal or solve a particular problem and to achieve the best value for the State).

ROWE, M.K. THOMAS, and NORDBY, JJ., concur.

---

***Not final until disposition of any timely and authorized motion under Fla. R. App. P. 9.330 or 9.331.***

---

W. Robert Vezina, III, Megan S. Reynolds, and Andrew R. Frier of Vezina, Lawrence & Piscitelli, P.A., Tallahassee; and Eduardo S. Lombard and Angela D. Miles of Radey Law Firm, Tallahassee, for Appellant.

William Dean Hall, III, and Daniel R. Russell of Dean Mead & Dunbar, Tallahassee; and Kristen Clemons, Assistant General Counsel, Tallahassee, for Appellee Florida Department of Corrections.

John A. Tucker of Foley & Lardner LLP, Jacksonville; Robert H. Hosay, Benjamin J. Grossman, and Mallory A. Neumann of Foley & Lardner LLP, Tallahassee, for Appellee Global Tel\*Link Corporation.