

FILED: July 02, 2014

IN THE COURT OF APPEALS OF THE STATE OF OREGON

GREENWOOD PRODUCTS, INC., an Oregon corporation; and
JEWETT-CAMERON LUMBER CORP., an Oregon corporation,
Plaintiffs-Respondents
Cross-Appellants,

v.

GREENWOOD FOREST PRODUCTS, INC., an Oregon corporation;
JIM DOVENBERG, an individual; and BILL LEFORS, an individual,
Defendants-Appellants
Cross-Respondents.

Multnomah County Circuit Court
050302553

A135701

On remand from the Oregon Supreme Court, *Greenwood Products v. Greenwood Forest Products*, 351 Or 604, 273 P3d 116 (2012).

Jerry B. Hodson, Judge.

Submitted on remand July 30, 2012.

Maureen Leonard and Ron D. Ferguson filed the briefs for appellants-cross-respondents.

Robert D. Newell, Kevin H. Kono, and Davis Wright Tremaine LLP filed the answering-cross-opening brief for respondents-cross-appellants. With them on the supplemental brief was Timothy R. Volpert.

Before Armstrong, Presiding Judge, and Haselton, Chief Judge, and Duncan, Judge.

HASELTON, C. J.

On appeal, (1) general judgment on plaintiffs' claim for breach of contract reversed and remanded; otherwise affirmed; (2) plaintiffs' attorney fee award in supplemental judgment on breach of contract claim reversed and remanded; (3) defendants' attorney fee award in supplemental judgment on counterclaim for nonpayment of promissory notes remanded for the court to award reasonable expert expenses to defendants. On cross-appeal, affirmed.

1 HASELTON, C. J.

2 This case is on remand from the Oregon Supreme Court, which reversed, in
3 part, our prior decision and remanded the case to us for further proceedings concerning
4 three assignments of error that we either had no occasion to address in light of our
5 disposition or need to readdress in light of its decision.¹ *Greenwood Products v.*
6 *Greenwood Forest Products*, 238 Or App 468, 242 P3d 723 (2010) (*Greenwood I*), *rev'd*
7 *in part and rem'd*, 351 Or 604, 273 P3d 116 (2012) (*Greenwood II*). The dispositive
8 issue on remand concerns the denial of defendants' motion for a new trial under ORCP 64
9 B(4).² For the reasons that follow, we conclude that defendants are entitled to a new trial
10 on plaintiffs' breach of contract claim, based on "newly discovered" evidence.
11 Accordingly, we reverse and remand in part on appeal and affirm on cross-appeal.

12 The Supreme Court has previously described the circumstances that gave
13 rise to this case--as well as two other legal actions and a disciplinary proceeding--in
14 *Greenwood II* and in its decision reprimanding plaintiffs' attorney for his conduct in

¹ In this case, defendants are Greenwood Forest Products, Inc., and its two primary shareholders, Jim Dovenberg and Bill LeFors, and plaintiffs are two entities--that is, Greenwood Products, Inc., and Jewett-Cameron Lumber Corp. Throughout this opinion, we adopt the following conventions in referring to the parties: (1) We refer to defendants and plaintiffs collectively as such and individually by name. (2) Because of the similarity in the parties' corporate names, we adopt the parties' convention of referring to Greenwood Forest Products, Inc., and Greenwood Products, Inc., as "Forest Products" and "Greenwood," respectively. (3) Although plaintiff Jewett-Cameron Lumber Corp. was one of the parties to the asset purchase agreement in this case, as did the Supreme Court, we refer to Greenwood as the contracting party.

² The text of the rule is set out below at ___ Or App at ___ (slip op at 20).

1 litigating this case, *In re Newell*, 348 Or 396, 234 P3d 967 (2010). We take the
2 background facts from our decision in *Greenwood I* and the Supreme Court's decisions in
3 *Greenwood II* and *Newell*, supplemented as necessary with the undisputed facts pertinent
4 to the issue on remand.

5 Forest Products "was in the business of processing and selling industrial
6 wood products" and "maintained a large inventory of such products at numerous
7 distribution centers throughout the United States." *Greenwood II*, 351 Or at 606. In
8 February 2002, Forest Products and Greenwood entered into an asset purchase agreement
9 (APA). As pertinent, the APA provided that, (1) by the closing date, Forest Products
10 would dismiss most of its employees who would then be rehired by Greenwood; (2)
11 Greenwood would purchase Forest Products' inventory in seven geographically
12 determined units for cost plus a two percent premium over a two-year period;³ and (3)
13 until Greenwood's purchase of an inventory unit, Greenwood, for a fee, would provide
14 Forest Products with, in the words of the APA, "all management and administrative
15 services associated with purchasing, processing, and maintaining [Forest Products']
16 inventory."

17 As the Supreme Court recounted in *Greenwood II*,
18 "[a]fter closing on February 28, 2002, Greenwood took over Forest
19 Products' offices and equipment. Most of Forest Products' employees and

³ As the Supreme Court explained, "after all the units of inventory were sold to Greenwood, Forest Products would be stripped of its assets, and its involvement in its former business would end (Forest Products itself, however, would continue to exist)." 351 Or at 607.

1 management all became employees of Greenwood, holding the same
2 positions that they had occupied at Forest Products. Forest Products
3 continued to exist side-by-side with Greenwood--with Forest Products
4 responsible, at least on paper, for maintaining the inventory that
5 Greenwood employees sold. What this meant in practice was that, in those
6 'units' that had not yet been purchased by Greenwood, Greenwood
7 employees sold wood products to outside customers, purchasing inventory
8 to cover each sale from Forest Products, at cost plus two percent. The
9 purchases and sales were tracked automatically on two sets of books--as
10 one witness described it, 'when a sales entry was made, it was made in one
11 company and automatically appeared as a * * * purchase and a sale in the
12 other company.' Although, as noted, Forest Products was responsible,
13 during the transition, for replenishing, processing, and maintaining the
14 supply of inventory that Greenwood employees would be selling, it was
15 Greenwood employees who actually performed all of that work, under the
16 'management and administrative services' provision of the [APA].

17 "In fact, the parties interpreted the 'management and administrative
18 services' provision as extending to the work performed at Forest Products'
19 highest levels. After the closing, Forest Products retained only two
20 employees--Dovenberg and LeFors; the remainder of the company's central
21 staff went to work for Greenwood. Various key Greenwood employees,
22 including Fahey, the head bookkeeper, and Pattillo, the vice president,
23 spent part of their day attending to Forest Products' accounts and
24 overseeing that company's operations. In practice, it was difficult to say
25 which 'hat' a given employee was wearing at any given time.^[4]

26 "After the February 28, 2002, closing, units of inventory were
27 purchased and sold as the parties had envisioned for some 13 months, at
28 which point the parties agreed to 'finish it off' in a single transaction. At
29 that point, Greenwood issued two promissory notes, dated March 18, 2003,
30 for the remaining inventory. A few months later, in June 2003, Greenwood
31 issued another promissory note and paid some \$100,000 in cash for 'an
32 accumulation of payable for prior purchases of inventory that were due for
33 payment.' The amounts of the notes and cash payment were based on
34 inventory numbers provided by traders' assistants and other higher level
35 'accounting people' (including Fahey and Pattillo) who, at the time of the
36 sale and purchase, were employed by Greenwood but who provided

⁴ Fahey's culpable activities were central to the trial (and defense) of plaintiffs' breach of contract claim. Defendants' subsequent motion for a new trial was predicated substantially on evidence pertaining to Pattillo's purportedly culpable conduct.

1 inventory-related services to Forest Products. At the time of the final
2 payments and transfers, the transaction set out in the APA appeared to be
3 essentially completed.

4 "In August 2003, Greenwood's books were audited by a certified
5 public accountant, Schmidt. Schmidt found certain unusual entries in the
6 books--an unexplained account with a balance of nearly \$1.2 million and
7 many entries that did not appear to be related to normal inventory activity.
8 Schmidt suspected that there was a problem with the 'intercompany
9 account,' *i.e.*, the accounting of sales of inventory between Greenwood and
10 Forest Products. On the theory that any inventory transactions by
11 Greenwood also should be reflected in Forest Products' books, Schmidt
12 asked for, and obtained, permission to review Forest Products' books.
13 While comparing those books with Greenwood's books, Schmidt found
14 hundreds of entries that did not match. Schmidt eventually decided that, to
15 really understand what had happened with the inventory, he would have to
16 reconstruct both Greenwood's and Forest Products' books from scratch,
17 using 'invoices and purchase orders and all the underlying documentation
18 that would happen on a day-to-day basis in a business.' When Schmidt
19 completed that work, the figures led him to the conclusion that Greenwood
20 had paid Forest Products for \$819,731.68 of inventory that it never had
21 received.

22 "After Schmidt completed his work on Forest Products' books,
23 Dovenberg approached him about some inconsistencies in Dovenberg's
24 own personal accounts. Schmidt attempted to help Dovenberg sort out the
25 problem. Ultimately, the two men determined that Fahey, the bookkeeper
26 (who was employed by Greenwood but was providing inventory-related
27 services to Forest Products) had embezzled at least \$360,000 from Forest
28 Products accounts between February and December of 2002."

29 351 Or 609-11 (footnote omitted; omission in original).

30 Those circumstances gave rise to three legal actions--including this case.

31 First, in 2004, Forest Products brought a conversion action against Fahey.⁵ *Newell*, 348

32 Or at 399. Second, in March 2005, plaintiffs brought this action against defendants

⁵ Ultimately, in May 2005, the trial court entered a judgment against Fahey for approximately \$370,000 plus interest. *Newell*, 348 Or at 399.

1 "asserting breach of contract and equitable claims for reformation or rescission of the
2 promissory notes" and defendants asserted counterclaims, "including a claim based on
3 plaintiffs' failure to pay the entire face value of their promissory notes to Forest
4 Products." *Greenwood II*, 351 Or at 612. Third, in April 2005, after being contacted by
5 Forest Products, the district attorney brought criminal charges for theft against Fahey,
6 who hired attorney Andrew Coit to represent him. *Newell*, 348 Or at 399. As we will
7 explain shortly, ___ Or App at ___ (slip op at 11-12), immediately after his sentencing
8 following the trial in this case--that is, the civil action between plaintiffs and defendants--
9 Fahey executed an affidavit that was the focus of defendants' new trial motion based on
10 newly discovered evidence.

11 In January 2006, Fahey pleaded guilty to 10 counts of theft. *Newell*, 348
12 Or at 399. "As part of the plea agreement, Fahey agreed to cooperate with [Forest
13 Products'] efforts to locate missing assets, and the trial court delayed the sentencing
14 hearing to give Fahey time to carry out his part of the plea agreement." *Id.* Fahey's
15 sentencing was scheduled for May 2, 2006--approximately one week before trial was
16 scheduled to begin in this case. On May 1, Coit "moved to continue Fahey's sentencing."
17 *Id.* at 400.

18 Thereafter, plaintiffs' attorney, Robert Newell, learned about the request to
19 set over Fahey's sentencing in the criminal action and that defendants had subpoenaed
20 Fahey to testify in the trial in this case. *Id.* On Friday, May 5, Newell had a subpoena
21 served on Fahey for a deposition that was scheduled to begin 14 hours later on Saturday

1 morning at 9:00 a.m.⁶ *Id.* at 400-01. Although Newell served defendants' attorney, Ron
2 Ferguson, with notice of the deposition, he "did not attempt to notify Coit[, Fahey's
3 criminal attorney,] that he had subpoenaed Fahey."⁷ *Id.* at 401.

4 As a result, Newell and Ferguson were present the following morning, but
5 Coit was not. *Id.* At the beginning of the deposition, Fahey made the following
6 statement:

7 "For the record, I was served yesterday evening at 6:35 p.m. I have not had
8 a chance to contact my counsel. As there is a pending criminal case on this
9 in Washington County, [on] anything alluding to any of those areas I will
10 be taking the Fifth Amendment."⁸

11 During the deposition, Newell asked Fahey questions about his work at
12 Forest Products, as well as questions about the criminal action, including questions

⁶ Initially, Newell had "not believe[d] that Fahey's testimony would be needed to prove [plaintiffs'] claims against [defendants]." *Newell*, 348 Or at 399.

⁷ The Bar eventually filed a disciplinary proceeding against Newell for his conduct related to Fahey's deposition, and the Supreme Court publicly reprimanded him for violating Rule of Professional Conduct 4.2, which, generally, "prohibits a lawyer from communicating on certain subjects with a person whom the lawyer knows is represented on those subjects." *Newell*, 348 Or at 398.

⁸ The Fifth Amendment to the United States Constitution provides that "[n]o person shall be * * * compelled in any criminal case to be a witness against himself[.]" As we explained in *Redwine v. Starboard, LLC*, 240 Or App 673, 682-83, 251 P3d 192 (2011),

"[t]hat privilege protects a person from being compelled to testify in any proceeding--including civil proceedings--when the answers may incriminate the person in a future criminal prosecution. The privilege pertains not only to inquiries that would be directly incriminating, but also 'embraces those which would furnish a link in the chain of evidence' needed to prosecute a crime."

(Citation omitted.)

1 "about the amount of money that Fahey had taken--an issue that was central both to
2 [plaintiffs'] lawsuit against [defendants] and also to the state's criminal charges against
3 Fahey." *Id.* at 403. In response to many questions, Fahey asserted his Fifth Amendment
4 privilege. In addition, he did not respond to some questions because he thought that a
5 protective order precluded him from answering.

6 Nevertheless, Fahey answered many of Newell's questions. In doing so,
7 Fahey indicated that Greenwood may not have, in fact, paid for more inventory than it
8 had actually received. That was so based on Fahey's "theory" concerning the activities of
9 Pattillo, Greenwood's vice president and his supervisor, in manipulating inventory
10 amounts reflected in Forest Products' computer system. According to Fahey, Pattillo
11 "may have phantomly * * * purchased" inventory, placed it on Forest Products' books,
12 and "then [had] taken [it] off the books prior to those locations being sold to
13 [Greenwood]." Fahey stated that Pattillo had instructed him to remove inventory from
14 Forest Products' books on several occasions and that he "always requested a note or
15 something signed or initialed" from Pattillo before doing so. According to Fahey, he
16 placed the documentation from Pattillo in a file with other miscellaneous documents at
17 the end of each month.

18 Newell also asked Fahey about his prior discussions with Ferguson as well
19 as Forest Products' attorneys in the conversion action.⁹ With regard to his discussion

⁹ Our understanding is that Ferguson did not represent Forest Products in the conversion action.

1 with Ferguson, Fahey indicated that he did not recall talking about Pattillo but explained
2 that his "attorney * * * was present at the time and our subject was incredibly limited to
3 what we would talk about." With regard to his discussions with Forest Products'
4 attorneys in the conversion action, Fahey said that he had not "really told [those
5 attorneys] anything yet." Instead, Fahey explained:

6 "I suggested that they get copies of cancelled checks. I suggested that they
7 go to certain vendors and locations and get copies of any inventory records
8 they might have. I mentioned that before[,] at the meeting in February
9 [2006]. But up to this point in time[,] I can't give any specific information
10 to them regarding anything."

11 On May 8, 2006--two days after Newell took Fahey's deposition--trial in
12 this case began. Before Fahey was scheduled to be called as a witness, Coit appeared on
13 his behalf and filed a motion to seal the deposition transcript. There is no indication from
14 the record on appeal that defendants objected to Coit's motion. The hearing that followed
15 was not transcribed for this proceeding. Ultimately, the trial court granted Coit's motion
16 and sealed the deposition transcript; however, the court did not preclude Fahey from
17 testifying at trial.

18 Thereafter, defendants called Fahey as a witness outside the presence of the
19 jury, and defendants' attorney, Ferguson, asked the following question: "Was there a
20 time within [February 25, 2002 until December 31, 2002,] when you were instructed to
21 remove inventory off the books of Forest Products?" At that point, Coit interjected,
22 "Judge, I'd advise my client to invoke the Fifth Amendment on that question."

23 A detailed account of the discussion that ensued between Ferguson, Coit,

1 and the trial court would not benefit the bench, bar, or public. It is sufficient to note that
2 defendants' position was that the Fifth Amendment privilege was unavailable to Fahey,
3 because the statute of limitations had run as to the conduct referenced in the question.
4 Coit, however, disagreed that the privilege was necessarily unavailable, particularly in
5 that Fahey had not yet been sentenced for the crimes to which he had pleaded guilty.¹⁰

6 Ultimately, the trial court indicated, "I'm not going to make any findings
7 with regard to statutes of limitation[.]" Ferguson, defendants' attorney, sought
8 clarification after which the following exchange occurred:

9 "THE COURT: So Mr. Coit's going to advise his client to
10 invoke the Fifth in areas where he's uncomfortable because he doesn't know
11 whether or not the statute has run.

12 "MR. FERGUSON: *And I'm going to invite you to tell Mr. Coit and*
13 *Mr. Fahey they don't have a Fifth Amendment right to do that.*

14 "THE COURT: *And I'm not going to do that. If he invokes his*
15 *Fifth Amendment, then he's going to invoke his Fifth Amendment, and he*
16 *won't testify in that area.*

17 "MR. FERGUSON: Okay. * * *

18 "THE COURT: So do you want to proceed with that witness or
19 not?

¹⁰ We note that there appears to be support for Coit's position. *See Mitchell v. United States*, 526 US 314, 316, 119 S Ct 1307, 143 L Ed 2d 424 (1999) (addressing "whether, in the federal criminal system, a guilty plea waives [the Fifth Amendment privilege against self-incrimination] in the sentencing phase of the case, either as a result of the colloquy preceding the plea or by operation of law when the plea is entered"; holding that "the plea is not a waiver of the privilege at sentencing"); *State v. Nelson*, 246 Or 321, 323, 424 P2d 223, *cert den*, 389 US 964 (1967) ("The courts are in agreement that the privilege against self-incrimination is waived where the witness has entered a plea of guilty *and been sentenced* and the examination is directed to eliciting facts concerning the crime of which he was convicted." (Emphasis added.)).

1 "MR. FERGUSON: No, I am not proceeding with that witness."

2 (Emphases added.)

3 Accordingly, Fahey did not testify before the jury. Plaintiffs, however,
4 called Pattillo as a witness during their rebuttal case. Pattillo testified that, in light of the
5 "checks and balances" that were in place at Forest Products, it would have been "virtually
6 impossible" for inventory to come in and then be removed from the books.

7 On cross-examination, Pattillo testified that he had not had a discussion
8 with Fahey in December 2001 concerning the ability to take funds from Forest Products
9 and that he had been unaware of Fahey's embezzlement. Pattillo further testified that (1)
10 he was responsible for reconciling the inventory as reflected in the computer system with
11 the inventory reflected in the traders' spreadsheets on a monthly basis; (2) there were
12 occasions when he instructed Fahey to make adjustments to inventory; and (3) he usually
13 gave Fahey information concerning where the adjustment needed to be made, which
14 "probably had [his] initial on it."

15 In sum, as framed by the parties, the jury's determination of the breach of
16 contract claim reduced to a single, fundamental question: Had Greenwood paid for
17 inventory that it did not receive from Forest Products?

18 Plaintiffs asserted that Schmidt's reconstruction of both companies' books
19 revealed that Greenwood had paid Forest Products for \$819,731.68 in inventory that it
20 had not received and that Greenwood's overpayment resulted from Fahey's manipulation
21 of the books to hide his embezzlement from Forest Products. According to plaintiffs,

1 although Fahey was an employee of Greenwood, Fahey's actions were attributable to
2 Forest Products because it had the right to exercise control over his actions. Conversely,
3 for their part, defendants posited that Greenwood's overpayment, if any, was caused by
4 Greenwood's own employees--viz., Fahey and Pattillo--who had performed accounting
5 services for Forest Products under the management and administrative services provision
6 of the APA and whose conduct could not be attributed to Forest Products.¹¹

7 As pertinent here, "the jury returned a verdict in favor of plaintiffs on the
8 breach of contract claim, which included damages in the amount of \$819,731.68 for the
9 overpayment of inventory." *Greenwood I*, 238 Or App at 478. "The jury also found in
10 favor of defendants on their counterclaim for nonpayment on the promissory notes in the
11 amount of \$1,043,757.00."¹² *Id.*

12 After the conclusion of the trial in this case, Fahey was sentenced in the
13 criminal action. Subsequently, on May 31, 2006, Fahey executed an affidavit, which
14 defendants submitted in support of their motion for a new trial. In that affidavit, Fahey
15 described in detail Pattillo's conduct in instructing Fahey to remove phantom inventory

¹¹ Defendants also argued that Schmidt's reconstruction of the parties' books was based, in part, on the use of unreliable data from the companies' computer systems.

¹² Thereafter--and after the jury had been discharged--"the parties argued about whether the verdicts were internally inconsistent." *Greenwood II*, 351 Or at 613 n 7. In October 2006, "[t]he trial court ultimately determined that the verdicts were not inconsistent[.]" *Id.* Specifically, the trial court explained that "the jury could have lawfully reached this result based on the evidence presented that Forest Products' accounting errors may have occurred in earlier inventory purchases, and that therefore, the amounts of the promissory notes could have been accurate at the time of execution." Neither party has challenged the trial court's determination.

1 from Forest Products' books before it was sold to Greenwood--which, in turn,
2 substantiated defendants' fundamental assertion that Greenwood had not, in fact, overpaid
3 for inventory--that is, Greenwood received exactly what it had paid for. Specifically,
4 Fahey averred, in pertinent part:

5 "4. Sometime between December 2001 and February 2002 I had
6 a memorable lunch with my superior [Pattillo].

7 "5. At our lunch Pattillo discussed with me the potential of my
8 taking funds from [Forest Products]. Pattillo indicated to me that I could
9 take funds from [Forest Products] accounts and in exchange I would not
10 protest or object to accounting irregularities and/or practices resulting from
11 his orders directing me to make entries into the [Forest Products]
12 accounting system and/or ignore irregular accounting entries into the
13 [Forest Products] accounting system performed by Pattillo.

14 "6. From February 2002 until December 2002 I proceeded to
15 transfer [Forest Products] funds to my accounts. My method of dispersal
16 required Pattillo to sign off and acknowledge that funds from [Forest
17 Products] were being paid via ACH transfer to my personal accounts.

18 * * * * *

19 "14. I understood that [Greenwood] was subject to public
20 accounting/auditing requirements that required [Forest Products] to make
21 efforts to determine the exact amount of inventory being sold to
22 [Greenwood] by [Forest Products], for every Inventory Sale.

23 "15. Accordingly, [Greenwood] required a physical count of the
24 inventory to be performed by [Forest Products] prior to * * * each
25 Inventory Sale.

26 * * * * *

27 "17. [Forest Products] utilized Navision Financials ('Navision') as
28 its computer accounting system. Navision contains inventory journals that
29 allow for manual manipulation of inventory levels present on the computer.

30 "18. For each Inventory Sale a physical count would be
31 performed. If the inventory for the physical count was less than the

1 inventory registered on the computer accounting system, Pattillo instructed
2 me to remove the excess inventory from Navision, so that the Navision
3 accounting of inventory would match the physical count of inventory.

4 "19. My expertise and background in accounting makes it clear to
5 me that the manipulation of inventory that I performed at Pattillo's
6 instruction was not in accordance with regulations governing accounting
7 practices and procedures. There is no accounting justification for the
8 inventory manipulations I performed at the request of Pattillo.

9 "20. I was aware that by removing inventory from the Navision
10 accounting system I was doing so in exchange for Pattillo ignoring my
11 transfer of [Forest Products'] funds to my personal account.

12 "21. With regard to the improper inventory entries, I have been
13 provided with the Navision database for Forest Products for the period of
14 time in question.

15 "22. For each removal of inventory from the Navision accounting
16 system I would label such removal of inventory with the term 'NEGAPP.'
17 It is of note that after December 2002 I ceased making 'NEGAPP' entries
18 into the Navision [s]ystem because by that time Pattillo had been taught by
19 me how to make those entries and no longer needed me to do so.

20 "23. 'NEGAPP' is the term created by me and refers to the
21 inventory entries made by me at the instruction of Pattillo that resulted in
22 the reduction of [Forest Products'] inventory as reflected on the Navision
23 accounting system.

24 "24. Using the Navision system I was able to isolate the NEGAPP
25 entries performed by me by performing [a specified query.]

26 "* * * * *

27 25. The NEGAPP entries also correspond to a particular
28 'PIP'/Order file for [Forest Products]. Each NEGAPP can be traced to a
29 'PIP'/Order file by doing [a specified query] in the Navision system[.]

30 "* * * I was able to determine the PIP/Order files that were
31 associated with each NEGAPP. * * *

1 "26. The importance of tracing the NEGAPP to a [Forest Products]
2 order file is that I can then verify the fact that a purchase order for the
3 inventory exists.

4 "27. By tracing the NEGAPP entries through the Navision
5 accounting system I determined that the NEGAPP entry was applied to
6 PIP/Order files * * *.

7 "28. Each time there was an Inventory Sale I would have to make
8 several NEGAPP entries at the request of Pattillo prior to the occurrence of
9 the Inventory Sale. After I made these NEGAPP entries I would have
10 Pattillo first approve a draft run of the inventory journal by having him
11 initial my NEGAPP entries on the Navision system. I have not been able to
12 review those documents, but I am aware that Pattillo signed off on all my
13 NEGAPP entries.

14 "* * * * *

15 "30. By using the Navision system I was also able to determine
16 that even though my NEGAPP entry removed inventory from the [Forest
17 Products] computers, [Forest Products] issued checks for the payment for
18 the 'removed' inventory (i.e. removed by me from the Navision system). I
19 have printed out the [Forest Products] checks issued for inventory removed
20 from Navision through the NEGAPP entry. * * *

21 "31. These checks reflect that even though I was told to remove
22 the inventory via a NEGAPP entry, a check was issued for payment by
23 [Forest Products] to the particular supplier owed for the purchase of
24 inventory by [Forest Products].

25 "* * * * *

26 "33. I am also aware that [Forest Products] used an 'Access
27 Database,' a Microsoft program to track the inventory movements of the
28 'XL' (extended life program) program after purchase. I have never had any
29 ability to make entries of any kind into the 'Access Database,' but Pattillo
30 did have the ability to make entries into the 'Access Database.'"

31 In sum, the averments of Fahey's affidavit, if believed, established the
32 following: After the closing date of the APA in February 2002, Pattillo (1) directed
33 Fahey to manually manipulate inventory in Forest Products' computer system in a way

1 that "was not in accordance with regulations governing accounting practices and
2 procedures" and (2) gave Fahey documents "sign[ing] off" on those inventory
3 manipulations. Because Greenwood was subject to public accounting and auditing
4 requirements, a physical count was required before a unit of inventory was sold to
5 Greenwood. *See* ___ Or App at ___ (describing selling of inventory units) (slip op at 2-
6 3). When the physical count was less than the inventory reflected in the computer
7 system, Pattillo instructed Fahey to remove the excess inventory from the system.
8 Moreover, based on Fahey's review of the system itself, he described the specific search
9 queries that could be used to isolate entries resulting in the removal of inventory and
10 substantiated that Forest Products issued checks to suppliers for the inventory that had
11 been removed. Forest Products used a different computer database to track what
12 occurred after the issuance of the checks, and Pattillo--not Fahey--had the ability to make
13 entries into that database.

14 After Fahey executed his affidavit--but before defendants filed their motion
15 for new trial--the court "decided plaintiffs' equitable claims [for rescission and
16 reformation of the notes] in defendants' favor and entered a judgment awarding damages
17 according to the jury's verdicts." *Greenwood II*, 351 Or at 613. The court, by order, also
18 unsealed Fahey's deposition transcript.

19 Defendants filed a motion for a new trial under ORCP 64 B, raising a
20 variety of grounds. As pertinent here, defendants sought a new trial under ORCP 64
21 B(4), relying primarily on Fahey's affidavit as newly discovered evidence that warranted

1 a new trial under the rule. Specifically, defendants contended that "most of the
2 information" in Fahey's affidavit "was neither discussed nor disclosed in his deposition."
3 In particular, unlike Fahey's deposition testimony, his affidavit "specifically identif[ied],
4 on a step-by-step basis, exactly how manipulation of the inventory occurred" at Pattillo's
5 instruction. Defendants explained that, although "it was generally known" to Ferguson
6 that Pattillo had knowledge of Fahey's embezzlement, "the exact method of how this was
7 accomplished, and the resulting manipulation of the inventory, was neither known nor
8 capable of discovery." According to defendants, the jury's consideration of Fahey's
9 affidavit "would have significant effect."

10 During the hearing on defendants' motion, the trial court indicated that, to
11 obtain a new trial, defendants had "a pretty heavy standard burden that [it] need[ed] to
12 meet" and that defendants "[had not] met that burden." Nevertheless, the trial court did
13 not enter a timely order denying defendants' motion for a new trial, and, as a result, the
14 motion was deemed denied. *See* ORCP 64 F(1) (so providing).

15 Thereafter, the trial court entered a supplemental judgment awarding
16 plaintiffs their attorney fees on the breach of contract claim and awarding defendants
17 their attorney fees on the counterclaim for nonpayment of the promissory notes.
18 However, the court denied defendants their claimed expert expenses.

19 Defendants appealed the general judgment and the supplemental judgment
20 for attorney fees, raising seven assignments of error. Plaintiffs cross-appealed.

21 On appeal, we concluded that defendants were entitled to a directed verdict

1 on plaintiffs' breach of contract claim. *Greenwood I*, 238 Or App at 480-82. Our
2 disposition obviated the need to consider defendants' third through sixth assignments of
3 error. *Id.* at 482. However, we addressed defendants' seventh and final assignment of
4 error pertaining to the trial court's supplemental judgment. *Id.* at 482-85. Given our
5 reversal of the judgment on the breach of contract claim, we reversed the trial court's
6 award of attorney fees to plaintiffs on that claim and remanded for a determination of
7 defendants' entitlement to fees. *Id.* at 482-83. We also concluded that defendants--who
8 were awarded attorney fees as the prevailing party on their counterclaim for nonpayment
9 of the promissory notes--were also entitled to recover expert expenses and remanded for
10 the trial court to award reasonable expert expenses to defendants. *Id.* at 482-85. Finally,
11 because it had not been preserved, we rejected plaintiffs' sole contention on cross-appeal
12 concerning the trial court's denial of plaintiffs' claim for rescission as to the promissory
13 note issued in June 2003. *Id.* at 485-86.

14 On review, the Supreme Court held that "the trial court in this case properly
15 rejected each of the grounds that defendants raised at trial for granting their motion for a
16 directed verdict on plaintiffs' breach of contract claim." *Greenwood II*, 351 Or at 620.
17 As a result, the Supreme Court reversed our decision to the contrary and remanded for us
18 to consider the following assignments of error that had been obviated by our disposition
19 or that we needed to readdress because our decision had been predicated on defendants'
20 entitlement to a directed verdict: (1) defendants' fifth assignment of error concerning
21 purported instructional error; (2) defendants' sixth assignment of error concerning the

1 denial of their new trial motion; and (3) the part of defendants' seventh assignment of
2 error concerning the award of attorney fees to plaintiffs on their breach of contract
3 claim.¹³

4 For the reasons that follow, we agree with defendants that they are entitled
5 to a new trial on plaintiffs' breach of contract claim. That disposition again requires the
6 reversal of the attorney fee award for plaintiffs and obviates the need to consider
7 defendants' assignment of error concerning purported instructional error.¹⁴ Accordingly,
8 we turn to the dispositive issue on remand: defendants' entitlement to a new trial on
9 plaintiffs' breach of contract claim.

10 As before the trial court, relying primarily on Fahey's post-trial affidavit,

¹³ We note that, in *Greenwood I*, we concluded that defendants, as the prevailing party on their counterclaim for nonpayment of the promissory notes, were entitled to recover reasonable expert expenses, 238 Or App at 482-85, and rejected plaintiffs' cross-appeal in which their sole contention was that the trial court erred in denying plaintiffs' claim for rescission as to one of the notes, *id.* at 485-86. Plaintiffs did not challenge those two determinations in the Supreme Court. *Greenwood II*, 351 Or at 615 n 8. For that reason, we adhere to our reasoning in *Greenwood I* concerning those determinations and readopt it here.

¹⁴ Although the Supreme Court remanded this assignment of error to us, the court strongly indicated its resolution:

"It strikes us that the * * * claim of error[--*viz.*, that the trial court erred in instructing the jury as to the 'loaned servant doctrine' because there was no evidence to support it--]may be resolved by our conclusion that 'plaintiffs' evidence about the divided responsibilities of Greenwood employees and the continuing right of control of Forest Products' principals was sufficient to create a jury question.' 351 Or at 617. However, we leave it to the Court of Appeals to make that determination."

Greenwood II, 351 Or at 621 n 13.

1 defendants contend that the trial court abused its discretion in denying a new trial on the
2 breach of contract claim, because that newly discovered evidence "disclosed [Pattillo's]
3 involvement in embezzlement." Defendants explain that the affidavit gave a "very
4 different" and "thorough explanation of the accounting errors and how those may not
5 have implicated at all the accuracy of the inventory transferred to and paid for by
6 Greenwood." According to defendants, in light of that evidence, "[t]he jury would have
7 understood that there may well have been no inaccuracy at all with the inventory amounts
8 transferred between the companies (this was plaintiffs' allegation of how defendants[]
9 breached the contract)" and "probably would have changed the outcome."¹⁵

10 Plaintiffs remonstrate that the trial court's denial of the motion should be
11 sustained for either of two primary alternative substantive reasons. First, the evidence
12 was not "newly discovered" in that (according to plaintiffs) defendants failed to exercise
13 reasonable diligence in acquiring and producing that evidence at trial. Second,
14 defendants failed to demonstrate that the new evidence would probably change the result
15 if a new trial is granted. With respect to the latter, plaintiffs emphasize both that
16 defendants presented other evidence at trial in support of their contention that Greenwood
17 had, in fact, received what it had paid for (and, thus, had not overpaid)--and that the jury,
18 by necessary implication, had not credited that evidence.¹⁶

¹⁵ Defendants also contend that Fahey's affidavit demonstrates that Greenwood--*viz.*, their vice president Pattillo--directed Fahey's activities such that Forest Products was not responsible for any losses.

¹⁶ Plaintiffs also raise a procedural objection, *viz.*, that the denial of defendants' new

1 Pursuant to ORCP 64 B,

2 "[a] former judgment may be set aside and a new trial granted in an
3 action where there has been a trial by jury on the motion of the party
4 aggrieved for any of the following causes materially affecting the
5 substantial rights of such party:

6 * * * * *

7 "B(4) Newly discovered evidence, material for the party making the
8 application, which such party could not with reasonable diligence have
9 discovered and produced at the trial."

10 In *State v. Arnold*, 320 Or 111, 120-21, 879 P2d 1272 (1994), the Supreme Court held
11 that, to justify a new trial under ORCP 64 B(4), newly discovered evidence must meet the
12 following six requirements:

trial motion is unreviewable because, as a practical matter, the asserted "newly discovered" evidence could have been presented at trial but for the trial court's ruling, which effectively sustained Fahey's invocation of the Fifth Amendment privilege at trial--and defendants have not assigned error to *that* ruling. That failure, plaintiffs posit, is procedurally preclusive. *See, e.g., Sansone v. Garvey, Schubert & Barer*, 188 Or App 206, 226-27, 71 P3d 124, *rev den*, 336 Or 16 (2003) (involving a request for a new trial because of attorney misconduct to which no objection had been made during trial; reasoning that "[t]he general rule is that the denial of a motion for a new trial is not reviewable on appeal when the motion is based on alleged errors committed during the trial" and that "it is incumbent on a party to make a proper objection during trial and to assign error to the ruling on that objection").

Plaintiffs' contention is unavailing for two interrelated reasons. First, defendants' motion for a new trial is predicated on, as pertinent here, newly discovered evidence and not on some purported legal error at trial (as contemplated in *Sansone*). Second, the gravamen of defendants' appellate challenge to the denial of their new trial motion does not partake of a belated collateral attack on the trial court's ruling as to the privilege but, instead, presumes the correctness of that ruling--a presumption, which, as noted, appears to be well founded. *See* ___ Or App at ___ n 10 (slip op at 9 n 10). Thus, we agree with defendants that they have "no obligation to mount a fruitless constitutional argument" in order to pursue and obtain review of their claim to a new trial.

1 "(1) It must be such as will probably change the result if a new trial is
2 granted;

3 "(2) It must be such as, with reasonable diligence, could not have been
4 discovered before or during the trial;

5 "(3) It must be such that it cannot, with reasonable diligence, be used
6 during trial;

7 "(4) It must be material to an issue;

8 "(5) It must not be merely cumulative; [and]

9 "(6) It must not be merely impeaching or contradicting of former
10 evidence."

11 (Footnote omitted.) Although "[t]he first three requirements are independently essential,"
12 the last three "are closely related to the first." *State v. Acree*, 205 Or App 328, 334, 134
13 P3d 1069 (2006).

14 When a trial court denies a new trial motion, "[a]ssuming that the trial court
15 made no predicate legal error, we review the court's decision for an abuse of discretion."
16 *Id.* at 330. However, as we explained in *Mitchell v. Mt. Hood Meadows Oreg.*, 195 Or
17 App 431, 457, 99 P3d 748 (2004),

18 "the determination of whether the requirements of ORCP 64 B(4) are met is
19 not the kind of decision that involves more than one legally permissible
20 choice to be made by the trial court. *See State v. Rogers*, 330 Or 282, 312,
21 4 P3d 1261 (2000) ('If there is only one legally correct outcome, then
22 "discretion" is an inapplicable concept.'). Rather, *Arnold* teaches us that the
23 decision to be made by the court under ORCP 64 B(4) is initially a legal
24 determination about the adequacy of the movant's grounds for a new trial."

25 As previously explained, ___ Or App at ___ (slip op at 16), defendants'
26 new trial motion was ultimately deemed denied because the court did not enter a timely
27 order resolving it. Thus, the issue in this case is a legal one--that is, whether the

1 requirements of ORCP 64 B(4) have been satisfied.

2 We agree with defendants that the requirements of ORCP 64 B(4) have
3 been satisfied in this case. That is so for three salient reasons.

4 *First*, even though defendants' motion relied, in part, on the deposition
5 transcript, the primary basis of the motion was Fahey's post-trial affidavit, which
6 presented qualitatively different information than did the deposition transcript. During
7 his deposition, Fahey described, in general terms, his thesis concerning Pattillo's
8 inventory manipulation scheme involving the removal of phantom inventory from Forest
9 Products' books and written communications to Fahey confirming Pattillo's instructions
10 to remove such inventory. However, it was not until Fahey executed the affidavit--based
11 on his review of the Navision database--that defendants had (1) evidence of the specific
12 database coding and search queries that demonstrated *how* the removal of phantom
13 inventory occurred and (2) evidence of the specific transactions for which checks were
14 issued for the removed inventory. Thus, in determining whether defendants are entitled
15 to a new trial, the proper focus is on Fahey's affidavit, not the deposition transcript.

16 *Second*, and notwithstanding plaintiffs' contentions to the contrary,
17 defendants "could not with reasonable diligence have discovered and produced the
18 evidence [contained in Fahey's affidavit] at the trial." *Arnold*, 320 Or at 120. In his
19 affidavit in support of the new trial motion, Ferguson averred that, before trial, he had
20 "had the occasion to have conversations with [Fahey] in the presence of his criminal
21 attorney" and that "[s]ubstantial limitations were placed upon the questions [he] was able

1 to ask [Fahey] by his criminal attorney, as a result of the then pending criminal charges."
2 Further, Ferguson averred that, at the time of trial, "a significant amount of information"
3 in Fahey's affidavit "was not know[n] to [him]" and that he did not believe that he "would
4 have been permitted to inquire into the subject matter during [his] various conversations
5 with [Fahey], because [of Fahey's] pending criminal prosecution."

6 With respect to reasonable diligence, we begin by noting that Ferguson's
7 averments are consistent with Fahey's deposition testimony about the limitations that Coit
8 placed on Fahey's pretrial discussions with Ferguson and Forest Products' attorneys in the
9 conversion action described above, ___ Or App at ___ (slip op at 7-8).¹⁷ Perhaps
10 ironically, but for plaintiffs' unethical procurement of Fahey's deposition, defendants
11 would not have discovered information about Fahey's thesis concerning Pattillo's
12 purported inventory manipulation. Further, Coit's successful efforts at the time of trial in
13 this case to seal Fahey's deposition testimony--which was unethically procured by
14 *plaintiffs* and which appears to be what alerted defendants to Fahey's thesis concerning
15 Pattillo's inventory manipulation scheme--demonstrate that Coit would not have
16 permitted defendants to inquire into this subject matter either before or during trial.
17 Indeed, when defendants called Fahey as a witness at trial outside the presence of the jury
18 and attempted to inquire about Pattillo's purported inventory manipulation, Coit advised

¹⁷ Although, as part of his plea agreement, Fahey had agreed to cooperate with Forest Products' efforts to locate missing assets, Coit intentionally and significantly limited the subject matter and particular information that Fahey provided Ferguson and Forest Products' attorneys in the conversion action.

1 Fahey to assert his Fifth Amendment privilege--and, notwithstanding defendants'
2 protests, the trial court effectively precluded defendants from eliciting testimony from
3 Fahey about that manipulation. In sum, under the totality of the circumstances in this
4 case, defendants, in the exercise of reasonable diligence, could not have discovered and
5 presented Fahey's putative testimony, which, as set out in his post-trial affidavit,
6 coherently and precisely detailed and substantiated *how* Pattillo's manipulation occurred
7 in a way that did not result in Greenwood's overpaying for the inventory that it received
8 from Forest Products.

9 *Third*, that new evidence is qualitatively of the sort that, if believed, "will
10 probably change the result." *Arnold*, 320 Or at 120. That is, the evidence of Pattillo's
11 scheme of directing the manipulation of "phantom inventory" as presented in the post-
12 trial affidavit--evidence which, if believed, demonstrated that Greenwood had not
13 overpaid Forest Products for inventory or at least substantially subverted plaintiffs'
14 evidence to the contrary--is just the type of evidence that, if believed, "would probably
15 lead a reasonable person to a different decision from that reached by the jury." *Acree*,
16 205 Or App at 337. That is so, not the least, because Fahey's conduct, the direction and
17 oversight of that conduct, and the evidence of the "reconstructed" inventory entries on
18 which plaintiffs' claims were based, were central to this dispute. It is especially telling
19 that, once Fahey's trial testimony had been precluded, plaintiffs, in their rebuttal case,
20 called Pattillo to elicit testimony ostensibly refuting any possibility of the manipulation of
21 phantom inventory.

1 In *Acree*, we noted that "there inheres in the words 'will probably' an
2 internal tension" in that "[t]he word 'will' connotes certainty, whereas 'probably'
3 ordinarily means that a particular result is more likely than not to occur." 205 Or App at
4 334-35. Nonetheless, we concluded that "will probably" reflects a "probability" standard.
5 *Id.* at 335. That conclusion was informed by the Supreme Court's prior observation that
6 the party seeking a new trial bears the burden of showing a "state of undisputed facts."¹⁸
7 *Id.* (internal quotation marks omitted). Nevertheless, in *Acree*, we reversed the trial
8 court's denial of a new trial motion based on videotaped evidence that directly rebutted
9 the state's theory that the defendant constructively possessed the drug-related evidence
10 and contradicted one of the state's primary witnesses. In doing so, we explained that the
11 new evidence "would have substantially undermined the state's [constructive possession]
12 theory" and that, once the accuracy of the state's witness's testimony "was called into
13 question, the jury may have been more likely to credit [other testimony] that [the]
14 defendant did not know that any drug paraphernalia was present in the house." *Id.* at 337;
15 *see also State v. Farmer*, 210 Or App 625, 643, 152 P3d 904, *rev den*, 342 Or 645 (2007)
16 (noting that, in some cases, our assessment of whether newly discovered evidence will
17 probably change the result "necessarily [has been] based not on a prediction that the jury

¹⁸ In *State v. Farmer*, 210 Or App 625, 641-42, 643, 152 P3d 904, *rev den*, 342 Or 645 (2007), we acknowledged that the meaning of that phrase was unclear and declined to clarify it. However, we aptly observed that, "[i]f newly discovered evidence has to create an undisputed state of facts, it could almost never be grounds for a new trial: if it conflicted with the existing evidence, it would not be undisputed, but if it did *not* conflict with the existing evidence, it typically would be cumulative." *Id.* at 642 (emphasis in original).

1 will believe the evidence but rather on an assessment that the evidence could be believed
2 by a reasonable jury and, if so, would probably change the result").

3 Here, again, the evidence in Fahey's affidavit was material to the
4 fundamental question at the core of this case: Did Greenwood pay Forest Products for
5 inventory that Greenwood did not receive? As noted above, ___ Or App at ___ n 12 (slip
6 op at 11 n 12), the jury's answer to that question was different depending on the time
7 period involved--that is, as to the earlier inventory purchases, the jury found that there
8 was an overpayment (which was reflected in the verdict in favor of plaintiffs on the
9 breach of contract claim), but, as to the final purchase reflected in the promissory notes,
10 the jury found that there was no overpayment (which was reflected in the verdict in favor
11 of defendants on their claim for nonpayment of the notes).

12 At the least, the evidence in Fahey's post-trial affidavit would have
13 contradicted Pattillo's rebuttal testimony concerning the impossibility of someone
14 removing inventory from Forest Products' books--and, concomitantly, would have
15 corroborated defendants' evidence that the amounts of the final inventory purchases were
16 accurately reflected in the notes. But even more importantly, given the jury's verdict for
17 plaintiffs on the breach of contract claim, Fahey's affidavit directly rebutted plaintiffs'
18 theory that Schmidt's reconstruction demonstrated that Greenwood overpaid for inventory
19 as a result of Fahey's manipulation of the books to hide his own embezzlement from
20 Forest Products and substantiated, in detail, the actions that Fahey took at Pattillo's
21 direction beginning after the February 28, 2002, closing date of the APA--that is, actions

1 that would have related to the breach of contract claim. If the accuracy of plaintiffs'
2 theory were called into question with the contrary evidence in Fahey's affidavit about
3 how inventory was manipulated in the Navision system without causing Greenwood to
4 pay for inventory that it did not receive, the jury "may have been more likely to credit"
5 other testimony supporting defendants' theory that Greenwood had not paid Forest
6 Products for inventory that Greenwood did not receive.¹⁹ *Acree*, 205 Or App at 337.

7 Thus, we agree with defendants that the evidence in Fahey's affidavit was
8 "[n]ewly discovered evidence, material for [defendants], which [they] could not with
9 reasonable diligence have discovered and produced at trial." ORCP 64 B(4).

10 Accordingly, defendants are entitled to a new trial on plaintiffs' breach of contract claim.

11 Given that disposition of defendants' sixth assignment of error, we turn to
12 defendants' seventh assignment of error pertaining to the supplemental judgment. In light
13 of our conclusion that defendants are entitled to a new trial on the breach of contract
14 claim, the attorney fee award to plaintiffs on that claim must be reversed. ORS
15 20.220(3)(a) (providing that, when a party appeals a judgment to which an award of
16 attorney fees relates, "[i]f the appellate court reverses the judgment, the award of attorney

¹⁹ To be sure, as plaintiffs point out, the fact that Fahey was a "felon[,] convicted of a crime of dishonesty," could well bear on the assessment of his credibility in a new trial. Nevertheless, Fahey's putative testimony is extremely detailed, particularly with respect to the documentation of inventory manipulations Pattillo allegedly directed, and is at least ostensibly internally consistent--and a trier of fact could certainly determine that, in the totality of the circumstances, Fahey would be motivated to tell the truth rather than to lie under oath and consequently incur further penal consequences. Thus, and contrary to plaintiffs' assertion, the new evidence is *not* "simply too unbelievable to change the result if a new trial were granted." *Farmer*, 210 Or App at 643.

1 fees or costs and disbursements shall be deemed reversed").

2 In sum, on remand, we conclude that defendants are entitled to a new trial
3 on plaintiffs' breach of contract claim under ORCP 64 B(4) and, as a consequence, the
4 award of attorney fees to plaintiffs on that claim must be reversed. Our disposition
5 obviates the need to consider defendants' assignment of error on appeal concerning
6 purported instructional error. Further, as explained above, ___ Or App at ___ n 13 (slip
7 op at 18 n 13), we adhere to and readopt our reasoning in *Greenwood I*, concerning
8 defendants' entitlement to recover reasonable expert expenses as the prevailing party on
9 their counterclaim for nonpayment of the promissory notes, 238 Or App at 482-85, and
10 rejecting plaintiffs' cross-appeal, *id.* at 485-86.

11 On appeal, (1) general judgment on plaintiffs' claim for breach of contract
12 reversed and remanded; otherwise affirmed; (2) plaintiffs' attorney fee award in
13 supplemental judgment on breach of contract claim reversed and remanded; (3)
14 defendants' attorney fee award in supplemental judgment on counterclaim for
15 nonpayment of promissory notes remanded for the court to award reasonable expert
16 expenses to defendants. On cross-appeal, affirmed.